



HEADQUARTERS:  
156, OROPOU STR.,  
GR-11146 GALATSI

MAY 2009

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 EYDAP

04

I.



# COMPANY PROFILE

## BACKGROUND – INCORPORATION

The Athens Water Supply and Sewerage Company (EYDAP S.A.) is the largest of its kind in Greece. EYDAP S.A. uses state-of-the-art technology, equipment and facilities to supply water to approximately 4,000,000 residents in the Attica region through an extensive network of almost 2,000,000 water meters and a 9,000 km of water pipes. The sewerage sector serves 3,300,000 residents with sewers spreading at almost 6,500 km.

EYDAP was founded in 1980 under the “Incorporation of a Single Water Supply and Sewerage Company for Greater Athens” Act 1068/1980, pursuant to a merger of the incumbent water supplier in Athens and Piraeus ‘Hellenic Water Company S.A.’ (EEY S.A.), and the

‘Greater Athens Sewerage Organization’ (OAP S.A.).

In 1999, under the “Issues Related to the Athens Water Supply and Sewerage Company and other Provisions” Act 2744/1999, EYDAP S.A. took its present legal form, as all of its major assets were transferred to the company ‘EYDAP Assets’ (Legal Entity under Public Law), thus remaining the property of the State. ‘EYDAP Assets’ is the owner of dams, reservoirs, water towers, pumping stations and all other facilities that allow water to be transferred safely to treatment plants. Pursuant to an agreement signed between EYDAP S.A. and the Greek State in December 1999, EYDAP S.A. continues to operate the said facilities on behalf of ‘EYDAP Assets’.

## I.

In January 2000, EYDAP S.A. was listed on the Main Market of the Athens Stock Exchange.

It should be noted that in 2005 the “State Companies and Organizations (DEKO)” Act 3429/2005 was passed, stipulating specific provisions for such entities. More precisely, publicly held companies (listed on a stock exchange) in which the State holds majority or minority stakes, are not considered as ‘State-Owned’. Those companies are managed, organized and operate under Companies Act 2190/1920 and “Corporate Governance” Act 3016/2002.

EYDAP’s company-owned headquarters are located in the Municipality of Galatsi, at 156, Oropou str., 111 46, tel.: 210-214.4444.

OBJECT-  
OPERATIONS

EYDAP’s object is stipulated in Law 2744/1999 and its amendments, as described in the Joint Decision of the Ministers of Economy, Finance, Environment, Physical Planning and Public Works. The company’s object is:

(a) To provide water-supply and sewerage services, as well as to design, construct, install, operate, manage, maintain, expand and upgrade water-supply and sewerage systems. These activities and projects include the pumping, desalination, processing, storage, transfer, distribution and management of all kinds of water, as a means of serving EYDAP’s object. Other activities and projects include the collection, transfer, process, storage, management and disposal of wastewater treatment products.

(b) To provide telecommunications-re-

lated, energy-related, and sundry other services, and to exploit the water supply and sewerage system for other parallel objects, such as the deployment of telecommunications-related and energy-related operations, as an exception to the prohibitions of article 11, par. 8 of Law 2744/1999 and upon condition that the safe and reliable operation of the system is not jeopardized.

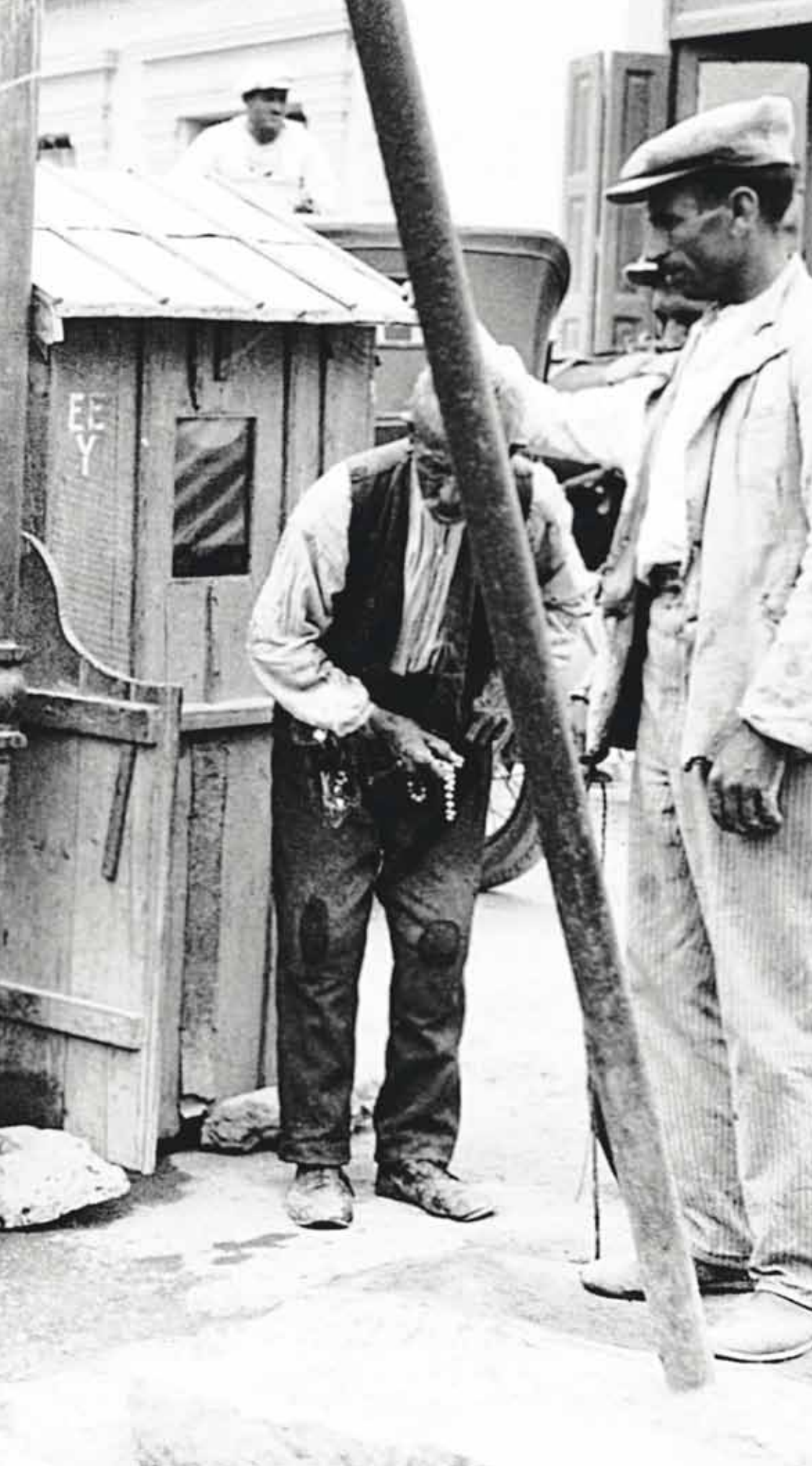
(c) To explore and exploit natural springs and water resources, produce bottled water and sundry other refreshments or beverages that contain water.

(d) To utilize know-how and offer technical support.

(e) To undertake investments related to the scope and object of the company.

Under article 2 of Law 2744/1999, EYDAP has been granted the exclusive right





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to provide water-supply and sewerage services in the geographical area of its jurisdiction for a period of 20 years, commencing on October 25, 1999. It is noted that due to the nature of the product and existing infrastructure, the provision of water-supply and sewerage services is a natural monopoly.

Under Law 2939/2001 (Government Gazette 179/06-08-2001), EYDAP continues to be the exclusive client of projects related to the entire water supply system of the Greater Attica region, even after the adoption of Law 2744/1999. The said projects include those which are

co-financed by EU's Cohesion Fund. EYDAP may retrospectively collect the subsidy provided by the Cohesion Fund, for costs incurred after the adoption of Law 2744/1999.

## OUTLOOK

EYDAP's investment program aims to materialize the company's objectives. It is based on four key fields of action that underline the company's utility aspect and its desire to bring value to shareholders:

### [1] Environmental Protection-Upgrade of Water Supply and Sewerage Infrastructure

- 1.1 Upgrade of existing water supply infrastructure
- 1.2 Completion of renovation of Water Treatment Plants (WTP)
- 1.3 Modernization of sewerage network
- 1.4 Upgrade of existing Wastewater Treatment Plants (WWTP)

### [2] Profitability Improvement

- 2.1 Geographic Expansion in Greater Athens

### 2.2 Business Development - New Operations

### 2.3 Reduction of Operating Costs by Modernizing Business Functions

### [3] Enhancement of Efficiency and Overall Performance

#### 3.1 Modernization of Corporate Structure and Internal Procedures

#### 3.2 Productivity Enhancement

### [4] Enhancement of Customer Service

#### 4.1 Modernization of Customer Service Methods

#### 4.2 Enhancement of Processes and Modernization of the Customer Service Policy and Rules



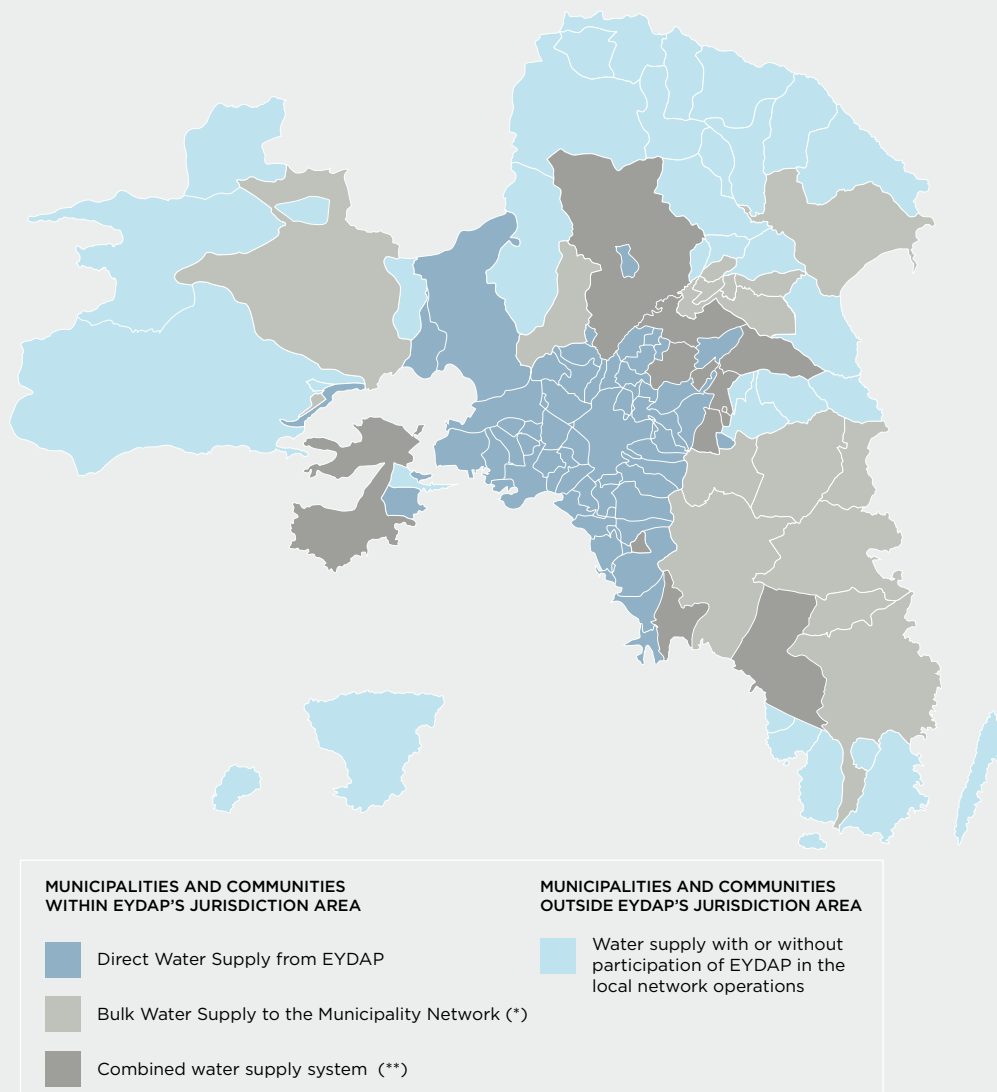


## AREA OF SERVICE

EYDAP's area of service is the greater metropolitan area of Athens, as determined by Law 1068/1980, under which the company has been incorporated. Moreover, under Law 2744/1999, EYDAP has the exclusive right to provide water-supply and sewerage services in the geographical area of its jurisdiction. This right is non-transferable and non-delegable, and applies

for a period of 20 years. The said duration and its renewal are specified in the Agreement signed between EYDAP and the Greek State. This Agreement was signed in December 1999.

More specifically, EYDAP's area of service covers the following Municipalities and Communities, either directly (retail) or through bulk water supply:



## MUNICIPALITIES AND COMMUNITIES WITHIN EYDAP'S AREA OF SERVICE

## ■ DIRECT WATER SUPPLY FROM EYDAP

Alimos  
 Ag. Anargiri  
 Ag. Dimitrios  
 Ag. Ioannis Rentis  
 Ag. Paraskevi  
 Ag. Varvara  
 Argiroupolis  
 Aspropyrgos  
 Athens  
 Dafni  
 Drapetsona  
 Egaleo  
 Elefsina  
 Elliniko  
 Filothei  
 Haidari  
 Halandri  
 Heraklion  
 Holargos  
 Ilion  
 Ilioupolis  
 Imittos  
 Kallithea  
 Kamatero (District of Municipality of Ambelakia, Salamina)  
 Keratsini  
 Kessariani  
 Korydallos  
 Likovrissi  
 Melissa  
 Metamorphosis  
 Moschato  
 N. Chalkidona  
 N. Ionia  
 N. Penteli  
 N. Philadelphia  
 N. Psihiko  
 Nea Smyrni  
 Nikea  
 P. Faliro  
 Papagou  
 Pefki  
 Perama  
 Peristeri  
 Petroupolis

Piraeus  
 Psihiko  
 Selinia (Municipality of Ambelakia)  
 Tavros  
 Thracomakedones  
 Vironas  
 Voula  
 Vouliagmeni  
 Zefiri  
 Zografou

## ■ BULK WATER SUPPLY TO MUNICIPAL NETWORKS (\*)

Anixi  
 Ano Liossia  
 Artemida (Loutsa)  
 Balas (current Community of Rodopolis)  
 Dionysos  
 Drosia  
 Ekali  
 Keratea  
 Kouvaras  
 Kropia  
 Mandra  
 Marathon  
 Markopoulos  
 N. Erythrea  
 Peania  
 Spata  
 Vrilissia

## ■ JOINT WATER SUPPLY SYSTEM (\*\*)

Acharne  
 Amarousion  
 Eantio Salaminas  
 Galatsi  
 Gerakas  
 Glyka Nera  
 Glyfada  
 Kalyvia  
 Kifissia  
 N. Peramos  
 Pallini (Kantza Area)  
 Penteli  
 Salamina  
 Vari

## MUNICIPALITIES AND COMMUNITIES OUTSIDE EYDAP'S AREA OF SERVICE

■  
 Afidne (Kiourka)  
 Agistri  
 Ag. Stefanos  
 Ag. Konstantinos  
 Ambelakia in Salamina Island (apart from Kamatero and Selinia)  
 Anavyssos  
 Anthoussa  
 Egina  
 Enoe  
 Erythre  
 Fyli  
 Grammatiko  
 Kalamos  
 Kapandriti  
 Kryoneri  
 Lavreotiki  
 Magoula  
 Malakasa  
 Markopoulos Oropou  
 Megara  
 N. Makri  
 Oropos  
 P. Fokea  
 Pallini (apart from Kantza)  
 Pikermi  
 Polydendri  
 Rafina  
 Saronida  
 Stamata  
 Sykamino  
 Varnavas  
 Villia

\* Areas serviced by EYDAP via Municipal or Community networks. EYDAP is not involved nor is responsible for the operation of these local networks.

\*\* Areas serviced by means of a joint system, i.e. partly covered by EYDAP's network and partly by local private or municipal networks.

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Moreover, there is a number of Municipalities, Communities and Settlements outside EYDAP's geographical jurisdiction, yet serviced by EYDAP through bulk water supply to local authorities and without EYDAP's involvement in the operation of the local networks. Finally, EYDAP supplies water to certain islands that belong to the Cyclades Prefecture, as well as to various towns in Prefectures along the Mornos and Yliki reservoirs.

It should be also noted that under Law 2744/1999 and the Joint Decision of the Ministers of Economy, Finance, Environment, Physical Planning and Public Works, EYDAP may also expand its operations to other areas within or outside the Attica region. Before each attempted expansion, EYDAP is required to investigate and ensure the feasibility of the effected investment, as well as to secure all necessary funds.

To meet its obligation and provide water-supply services in the greater metropolitan area of Athens, EYDAP obtains, under certain agreements, raw water from adequate resources that belong to the Greek State. According to Law 2744/1999

and the Agreement that EYDAP signed with the Greek State in December 1999, the cost for this raw water will be set off against the cost incurred by EYDAP for the maintenance and operation of the assets that belong to 'EYDAP Assets' (Legal Entity under Public Law).





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II.





# BOARD OF DIRECTORS & MANAGEMENT

## COMPOSITION OF THE BOARD OF DIRECTORS

NAME	POSITION
Konstantinos A. Kostoulas	President of the Board-Executive Member
Antonios M. Vartholomeos	Managing Director-Executive Member
Evangelos A. Baltas	Member
Theodoros - Philippos Georgakellos	Member
Georgios D. Mastraggelopoulos	Member
Grigoris E. Zafeiropoulos	Member
Alexios N. Spiropoulos	Member
Nikolaos I. Sigalas	Member
Dimosthenis Anagnostopoulos	Member
Christos Mistriotis	Member
Georgios Mitsioulis	Member
Konstantinos N. Galanis	Member
Evangelos Moutafis	Member

It is noted that on June 2008, the tenure of the Board of Directors expired. The members that were replaced in the current Board of Directors were Mr. Athanasios Manouris, Mrs. Anna Gannouli, Mr. Antonios Protonotarios.

## CURRICULA VITAE OF THE PRESIDENT, THE MANAGING DIRECTOR AND THE GENERAL DIRECTORS

### Chairman of the Board of Directors KONSTANTINOS KOSTOULAS

Mr. Konstantinos Kostoulas was born in Karditsa in 1944. He is a graduate of the Civil Engineering Department of the Polytechnic School at the Aristotle University of Thessaloniki.

His career began in Athens in 1972, conducting technical studies and supervising private engineering projects, but soon his interest turned to private construction. Until June 1989, he managed to construct a great number of apartment buildings.

In July 1989, he was appointed Vice President at the Athens Ippokration Hospital, and in August of the same year he assumed as Chairman of the Board of Directors and General Manager at Athens Piraeus Electric Railways (ISAP). He retained that post until November 1993. His direct interference with the company's operations soon yielded concrete results. For the first time since the company's nationalization, ISAP posts pre-tax profits in years 1992 and 1993. In parallel with his duties in ISAP, he also served as member of the Board of Directors in Athens Urban Transport Organization (OASA).

In June 1991, he was appointed in the first Board of Directors of "ATTIKO METRO S.A.". His experience and knowledge that derived from his duties as chief executive in other means of transport were decisive in the collective effort to successfully complete the project. The initial agreement was for a low-quality

project, but due to Mr. Kostoulas's interventions the project was significantly enhanced, and the final outcome was a state-of-the-art urban metro system, whose construction started in the first months of 1993. He stepped from office in January 1994.

From 1994 until 2005, he returned to the construction of luxury apartment buildings and provided consultancy services on private engineering projects.

In May 2005, he was elected Chairman of the Board of Directors of EYDAP S.A. (he was serving as member of the Board since June 2004).

He was actively involved in the operations of the Technical Chamber of Greece (TEE) and served as an elected member of its board from 1984 to 1997. Mr. Kostoulas has attended numerous conferences and participated as TEE's delegate in the Technical Board of the Technological Educational Institute of Athens and in the Municipal Board of Nea Smyrni. He has also represented TEE in various tender committees.

**Managing Director****ANTHONY M. VARTHOLOMEOS**

Anthony M. Vartholomeos was born in Athens in 1957. He is a graduate of the Piraeus University of Industrial Studies (1980) and has completed his postgraduate studies as an M.A. – Ph.D candidate in Financial Economics and International Finance in FORDHAM UNIVERSITY, New York (1986).

His career in the banking sector began at the ATLANTIC BANK OF NEW YORK in 1981, and until 1992 he served at various senior positions in several banks of the United States. In his 11 years of stay in the United States, he gained valuable experience in banking, and specialized in areas such as credit financing, capital markets, real estate development, and securitization of mortgage loans.

His homecoming in June 1992 is connected to his employment with INTERBANK as a member of the management team, where he undertook the task of setting up the bank's Mortgage Loan Department. During his 4 years in INTERBANK, he introduced innovative and highly popular mortgage loan products, became Chief Technology and Organization Officer, and headed the bank's Credit Assessment and Risk Management Division.

In June 1996, he assumed the position of Deputy General Manager of the Operations Support Division at EGNATIA BANK, and became a member of the management team which aimed to turn the company to profitability after 3 years of losses. His presence in this post was associated with the bank's steady profits, which in 1999 exceeded 16 billion drachmas, as well as with the merger of operations with the newly acquired Bank of Central Greece. Mr Vartholomeos was

a member of the bank's executive committees, and served as Vice President of EGNATIA AEDAK (Mutual Fund Management Company).

In January 2000, he took over initially as General Manager and then as Vice President of "EUROHOLDINGS CAPITAL & INVESTMENT S.A.", and in collaboration with the Board of Directors, he implemented successfully the company's financial restructuring and investment policy, under adverse conditions for the Greek and international capital markets. He also served in various Boards of Directors of the company's subsidiaries, and as an executive member, he implemented complex plans on mergers, acquisitions, spin-offs, financing and liquidation of the company's holdings.

In June 2004, he was elected executive member of the Board of Directors of EYDAP S.A., and in May 2005 he took over as the company's Managing Director.

In the course of his career, he has attended numerous conferences and seminars and has actively contributed to the creation and introduction of various banking products/services and innovative business plans.

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**General Director of Human Resources and Organisation****ELENI PETRONIKOLOU**

She works at EYDAP since 1975. She has been Head of Department and Supervisor in the Sewerage Income Department, Head of the District Center of Glyfada and Director of Administration. Since November 2006, she has occupied the position of General Director of Human Resources and Organisation. Mrs. Petronikolou was born in Vasilopoulo Astakou of Etoloakarnania in 1952 and is a graduate of the Political Sciences School, Public Administration Department, at Panteion University.

**General Director of Networks and Infrastructure Operations****NIKOLAOS TSOUKAS**

He works at EYDAP since 1976. He has been Supervisor and Acting Director of Sewerage Projects Constructions, Director of Water Supply Network, as well as Deputy General Director of Treatment Plants, General Director of Large Projects and since July 2007 he is the General Director of Networks and Infrastructure Operations. Mr. Tsoukas was born in Piraeus in 1950 and studied Topography Engineering at the National Technical University of Athens.

**General Director of Project Development and Production****NIKOLAOS PERDIOU**

He works at EYDAP since 1976. He has been Supervisor in various Departments, Director of the Sewerage Network, as well as Deputy General Director of Networks and since April 2006 he occupies the position of General Director of Project Development and Production. Mr. Perdiou was born in Tripoli in 1949 and has studied Mechanical - Electrical Engineering at the National Technical University of Athens.

**General Director of Administration and Finance****KONSTANTINOS VILLIOTIS**

He works at EYDAP since 1990. Since April 2006 he occupies the position of General Director of Administration and Finance. He was born in Afidnes Attica in 1949 and studied at the Law School (International Public Law Department) of the Catholic University of Milano and possesses PhD in Political Sciences from the University of Bologna.





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## HUMAN RESOURCES

The restructuring of the Department of Human Resources which was resolved at the end of 2007, giving rise to the new Human Resource Development Service, was trailed by a gradual change in the structure of the Department's func-

tions in 2008, laying emphasis on the enhancement of HR development processes, HR management policies and HR Information Systems.

### HR INFORMATION SYSTEMS & PROCEDURES

To enhance the management of the company's human resources, the tools and processes applied by the Department in its daily functions were initially identified. This enhancement resulted into more efficient and friendly procedures for the internal customers, but at the same time, revealed the need for an integrated HR Information System that would inter-

connect all management systems used across the company, in order to provide integrated HR management and monitoring. Along these lines, the company decided in 2008 to procure a modern IT system that would serve the stated need, ensuring the smooth operation of the HR Department and the efficient collaboration with other EYDAP business units and services or with third parties.

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In 2009, the job description project applied across the spectrum of positions within the company will be completed, and processes that need improvement will be identified. Although this project is purely managerial, it will enhance the HR Department's view of the relation between "individual - position - actual job" and will serve as a useful tool in the Department's constant efforts to support and optimally utilize the company's workforce.

#### UTILIZATION AND DEVELOPMENT OF HUMAN RESOURCES

The year 2008 was dedicated to the optimal utilization of the company's human resources. As part of the company's modernization efforts, and under the new strategic role of the HR Department, the optimal utilization and development of human resources became of paramount importance.

More specifically, emphasis was placed on the role of particular employee classes, such as Heads of departments or divisions, and Customer Service staff.

Through meetings of a predominantly training nature, the role of Heads was clarified, and new management and communication techniques were developed where necessary.

Surrounded by a multitude of highly skilled and qualified staff members, the Management decided to optimally utilize its own human resources by systematically appointing new officers to new

positions, thus allowing younger but skilful employees to climb the hierarchy.

The aggregate of these initiatives serves as the basis for the development of new HR management models that will enhance the progress of executives, the evaluation of employee performance, the motives and non-pecuniary benefits of personnel and the company's reward schemes.

## PERSONNEL TRAINING

EYDAP's Management places particular importance on the equal access of employees to top quality training services that address modern business issues. The Department of Training designed a special course for 2008 based on the needs that emerged from employee suggestions, evolutions in technology, new laws and regulations, and overall changes in internal and external environment that EYDAP is bound to follow. The course was successfully implemented by the company's Vocational Training Center.

69 courses attended by 673 employees were implemented in two semesters. Training seminars covered a range of topics, from technical and technological issues to administrative and skill-building techniques, foreign languages and computer literacy. It should be also noted that in 2008 training courses, strategic management seminars were delivered for the first time, on issues such as "Principles of Creative and Strategic Management", "Corporate Social Responsibility", "Business and Organizational Culture" etc.

A new development concerning EYDAP's Department of Training in 2008 was the electronic and printed version of the company's courses that allowed access to the details of the seminars or modules. It should be noted that the cost for this development was covered in full by the state's Employment and Training Fund, thus saving on resources to be used on other needs.

Moreover, 2008 was a milestone for the business practices of EYDAP's Vocation-

al Training Center. All necessary actions were taken in order for the Center's facilities and courses to be awarded with an ISO 9001/2000 certification by the National Accreditation Centre for Continuing Vocational Training (EKEPIS). This project will be completed in 2009.

In 2009, the Training Department's Digital Library is also expected to be launched. All EYDAP staff members will have access to this library.

HUMAN  
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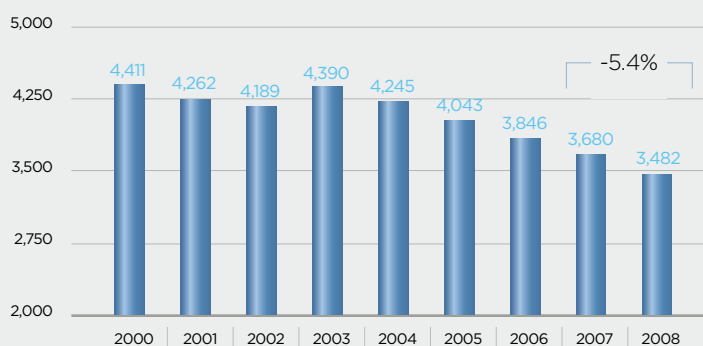
## AT A GLANCE, THE MAJOR PROJECTS AND DEVELOPMENTS IN 2008 INCLUDE:

1. Completion of the restructuring of EYDAP's HR Department
2. Implementation of seminars on Quality Customer Services for District Center employees.
3. Meetings with Heads of District Centers to define the role of the District Center's Supervisor
4. Enhanced intranet that provides users with online access to managerial decisions, circulars, processes and other informative documents.

## PROJECTS THAT AWAIT IMPLEMENTATION OR COMPLETION IN 2009 INCLUDE:

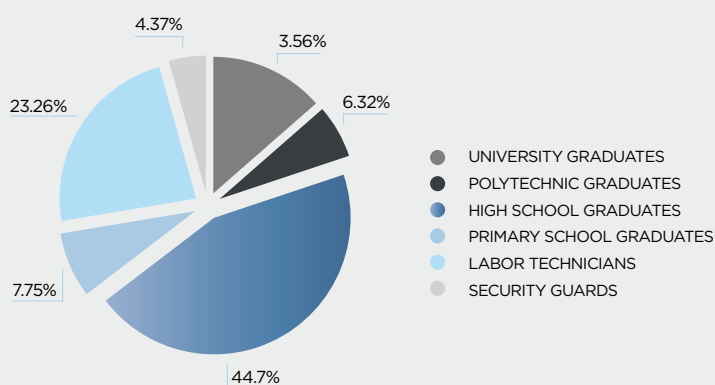
1. Installation and operation of the new HR Information System
2. ISO certification for EYDAP's Vocational Training Center
3. Accreditation of EYDAP's Vocational Training Center by the National Accreditation Centre for Continuing Vocational Training (EKEPIS)
4. Completion and update of the Employee Handbook
5. Update of the performance evaluation system

## EYDAP WORKFORCE PROGRESS



Since the beginning of 2004, the number of EYDAP's staff members declines on average by 4.5% per annum, which translates to an aggregate of -20.7% or 908 fewer employees (-21% or 929 fewer employees compared to 2000, including the 380 new recruits of 2002-2003).

## ACADEMIC QUALIFICATIONS AND SKILLS BREAKDOWN

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## PERSONNEL BREAKDOWN

EMPLOYEE CLASS	2008
Administration-Finance	1,102
Engineers	1,287
IT & Office Automation	69
Medical	47
Labor Technicians	798
Special Duty	149
Lawyers	27
Journalists	1
Management	2
TOTAL	3,482

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## CORPORATE GOVERNANCE

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**E**YDAP is committed to apply Corporate Governance principles throughout its operations. Along these lines, the Company approaches decision-making through business ethics and pledges to uphold the interests of its shareholders and all other related parties.

### BOARD OF DIRECTORS: COMPOSITION AND FUNCTIONS

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**T**he Board of Directors is the company's highest administrative body. Its main function is to formulate the company's strategy and development policy. In general, the Board of Directors resolves on issues that aim to facilitate the implementation of the company's objects, while it monitors the progress

and implementation of the company's operations.

More precisely, the Board of Directors is authorized to resolve on any issue that pertains to the administration and representation of the company, as well as on the management of the company's assets. The Board of Directors is not

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authorized to resolve on issues that according to the Law or the company's Articles of Incorporation fall under the exclusive jurisdiction of the General Meeting.

The company's Board of Directors is elected by the General Meeting of Shareholders to a five-year term. The term of the current Board of Directors ends on June 25, 2013. Of the board's thirteen members, two are executive – the Chairman and the Managing Director – whereas eleven are non-executive.

It should be noted that, apart from the shareholders' representatives that are elected by the General Meeting, the Board of Directors also comprises two representatives of the company's employees and two representatives of minority interests.

The members of the Board of Directors may not be related with each other by blood or marriage up to the third degree, nor contractors or suppliers of the company, nor members of a Board of Directors or employees of another com-

pany who holds business relations with EYDAP S.A. Nevertheless, the members of EYDAP's Board of Directors may be members of the Board of Directors or employees of an affiliated company.

The Board of Directors convenes at least once a month. In 2008, the Board of Directors met 29 times.

COMPENSATION OF BOD MEMBERS	2008
Compensation of Chairman & Managing Director (and of executive members)	205
Compensation & Meeting Fees of BoD Members	142

#### INTERNAL AUDIT AND INTERNAL AUDIT COMMITTEE

The company's internal audit is carried out by the Internal Audit Department, which is an independent organizational unit that reports to the company's Board of Directors. The work of the Internal Audit Department is supervised by the Board of Directors' Inspection Committee, instituted by resolution of the Shareholders' General Meeting and comprising

at least two non-executive and one independent non-executive BoD members, in accordance with Law 3693/2008.

The Internal Audit Department's object is:

- To examine and evaluate the adequacy and efficiency of the company's Internal Audit System and to ascertain whether this system provides logical assurance regarding:

- Compliance with the general functions of the Company and current legislation.
- The security of the company's assets.
- The economical and effective use of resources.
- The reliability of the financial statements.
- The reliability and integrity of the information used in decision-making.
- To inform the Management about the results of audits and recommend corrective actions.
- To assess past actions taken in the course of rectifying audit issues previously identified and brought to the attention of the Management.

Among the Department's responsibilities, the following are included:

- Monitoring of the implementation and constant compliance with the company's Bylaws and Articles of Incorporation, as well as with rel-

evant legislation and particular laws which regulate the operations of companies and the stock market.

- Reporting to the company's Board of Directors conflict-of-interest issues related to the BoD members or senior executives, which are detected during the performance of the department's duties.

The Internal Audit Department fulfills its object by inspecting, controlling and evaluating functions and procedures, as well as by bringing relevant findings to attention and providing analyses, evaluations and recommendations that may improve the company's functions.

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### INVESTOR RELATIONS AND COMMUNICATION WITH SHAREHOLDERS

EYDAP ensures the timely, equal and cost-effective communication with shareholders and investors on issues that pertain to corporate activities. Investor relations and communication with shareholders have been assigned to the following departments:

#### Shareholder Relations Department

The Department's main object is to ensure the timely, direct and equal dissemination of information to shareholders, as well as to assist the latter on issues that pertain to the exercise of their rights.

More specifically, the Shareholder Relations Department is responsible to inform shareholders on issues that concern the distribution of dividends, the dates of General Meetings and the reso-

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lutions thereof. The same department is also authorized to distribute the Annual Report in the General Meeting, dispatch corporate publications to any interested shareholder, keep and update the company's Register of Shareholders and communicate any changes thereof to the Central Securities Depository.

SHAREHOLDER RELATIONS MANAGER:

**GEORGE BARBAS**

Tel.: 210 214.4400-1

Fax: 210 214.4437

e-mail: eydap-met@ath.forthnet.gr

#### Investor Relations Department

The main task of the Investor Relations Department is to ensure the timely, direct and equal dissemination of information to institutional investors and analysts with respect to the company's progress on financial, growth and strategic levels.

More specifically, the Investor Relations Department is responsible to inform the company's investors on issues that concern the progress of its operations, as well as on business developments that may affect the company's stock value.

INVESTOR RELATIONS MANAGER:

**ILIAS DEDOUSIS**

Tel.: 210 749.5479

Fax: 210 749.5572

e-mail: investor.relations@eydap.gr

#### Corporate Communications Department

The Corporate Communications Department is responsible for the company's compliance with the regulatory framework set by the Greek Securities and Exchange Commission ('Hellenic Capital Market Commission') as well as with the communications requirements determined by the investment community.

More specifically, the duty of the Corporate Communications Department is to publish preferential information, notify transactions held by the company's related parties, and submit the company's reports and bulletins to the Hellenic Capital Market Commission and the Athens Stock Exchange.

CORPORATE COMMUNICATIONS MANAGER:

**MARGARITA GAMALETSSOU**

Tel.: 210 749.54.43

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V.





## CORPORATE SOCIAL RESPONSIBILITY

As a company that supplies and manages the most important natural resource -water- and given the challenges involved in its business operations, EYDAP has warmly embraced and effectively implemented the principles of Corporate Social Responsibility across its operations, ac-

tively demonstrating its utmost concern for the individual, society and the environment. In 2008, the company joined the UN Global Compact, therefore committing to a greater progress and further adoption of new initiatives that would benefit the people.



## HUMAN RESOURCES

As far as Human Resources are concerned, the company, in an effort to keep up its positive social profile among its employees and applying new HR management techniques:

- Offers gifts and organizes various celebration events for the children of its employees.
- Covers the tuition fees for foreign language learning, both for its employees as well as for their children.
- Provides financial support for nursery school or day care expenses, for the children of its employees.
- Organizes courses through its Vocational Training Center, so as to broaden and enhance the skills and qualities of its employees.



- Covers exclusively or partly the fees for Personnel Training courses run by other institutions (outside EYDAP).
- Covers exclusively or partly the medical expenses of its employees.

- Offers loans to its employees for immediate unforeseen expenses or for the purchase of new personal computers.
- Organizes entertainment events for its retired staff members.

## SOCIETY

As a company burdened with the task to satisfy one of its customers' vital needs, EYDAP has adopted a society-oriented approach which is realized through benefits, decisions and actions that manifest the company's civil sensitivity.

The company's social policy is materialized through:

### Care for its Customers

- Financial or material support to disadvantaged social groups or people in need.
- Lower tariffs for special customers such as charity organizations, families with many children, hospitals etc..
- Favorable settlement for excessive charges due to unnoticed leakage.

### Culture and Sports

- Preservation and retrieval of film material from ULEN archives and production of a documentary that presents the construction of the dam in lake Marathon and related activities in 1930s.
- Sponsoring and support of major athletes.
- Operation of a small museum at lake Marathon, with exhibits related to the construction of the dam in 1925.

## ENVIRONMENT

In recent years, the sensitivity of people, governments and enterprises towards environmental protection has increased dramatically. As a company involved in the supply and management of water, EYDAP could not stay

idle. The principles that run across environmental protection, sustainability and proper utilization of water resources, and the retention of equilibrium in ecosystems are the main pillars of EYDAP's environmental policy.



The company's approach to environmental protection is realized through concrete initiatives in the following fields:

**[i] Less energy consumption**  
- **Lower environmental burden**

- Exploitation of the biogas produced at the Wastewater Treatment Plant to generate thermoelectric power.
- Exploitation of the hydraulic energy produced during the transfer of water across aqueducts to generate electric power at small hydroelectric stations.
- Investment in more efficient – hence less energy consuming – equipment and facilities.
- Sludge treatment and exploitation at Water and Wastewater Treatment Plants.

**[ii] Protection of marine life**

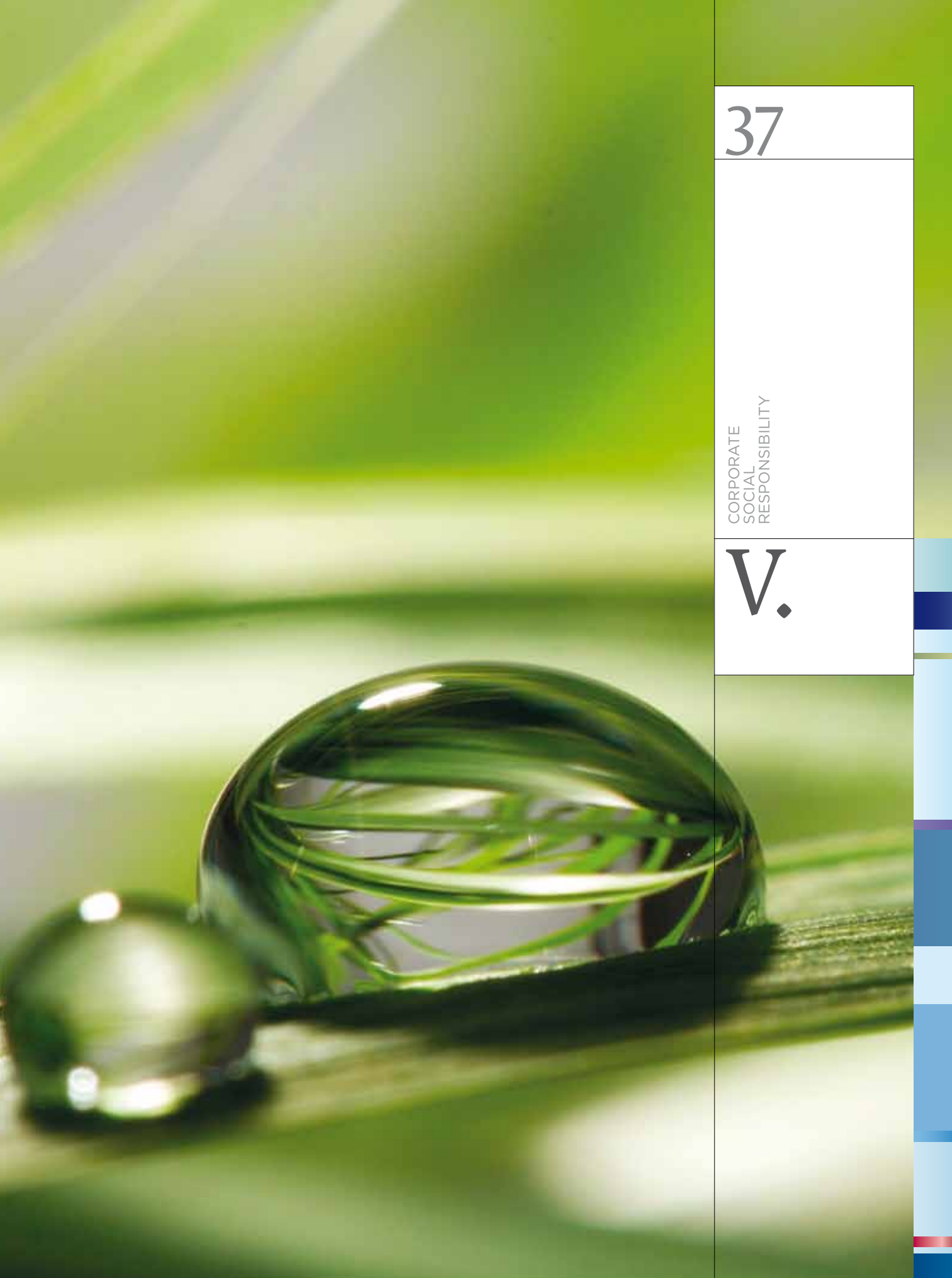
- Treatment of greater Athens sewage and wastewater and construction of new treatment facilities.
- Control of materials disposed in the company's sewerage network.

**[iii] Protection and optimal use of water resources**

- Improvement and upgrade of the company's water supply network to minimize leakage.
- Plans to gradually substitute all water meters.
- Operation of a Central Water Resource Management System.
- Operation of a Geographical Network Information and Management System to ensure proper maintenance of the water supply network and prevent faults and leaks.
- Research and development of projects that involve the use of treated wastewater for irrigation purposes.

**[iv] Environmental sensitivity and awareness**

- Informative seminars organized by EY-DAP for pupils and students across the education levels. The seminars are attended by approximately 20,000 students every year and free brochures are handed to attendants.
- Open conferences and seminars to inform the citizens of the need to protect water resources.
- 3D movie for children, aiming to increase awareness among younger audiences on the protection of the environment and natural resources.
- Online game for children to increase awareness among younger audiences on the proper use of water.





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# FINANCIAL HIGHLIGHTS & KEYFACTS

## KEY FINANCIAL FIGURES & RATIOS

All amounts are in euro thousands, unless otherwise stated

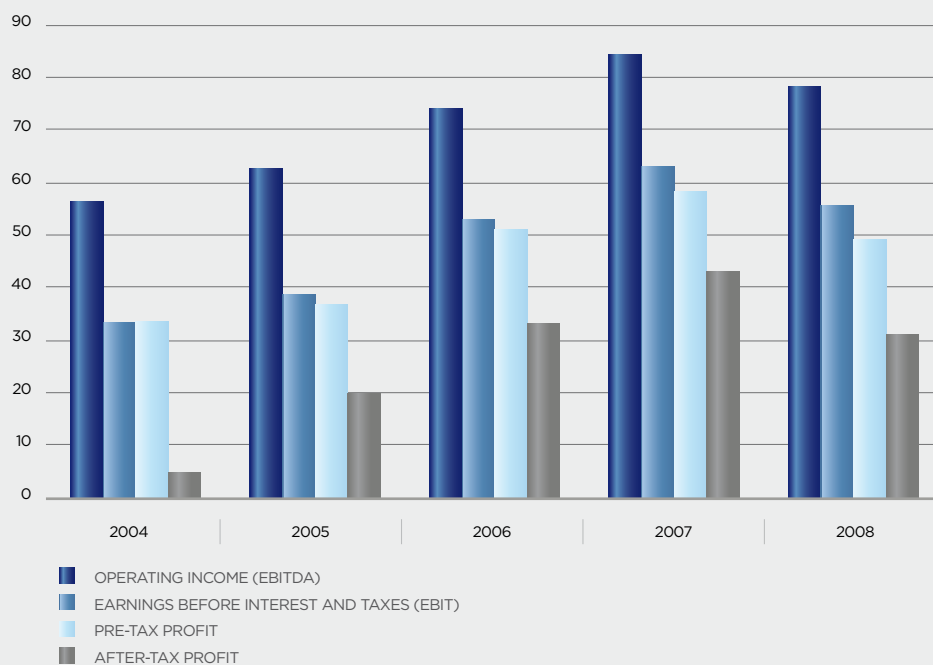
	2008	2007	2006	2005	2004
TOTAL ASSETS	1,510,281	1,444,238	1,413,139	1,369,367	1,329,860
INVESTED CAPITAL (1)	972,224	915,052	887,662	844,093	820,236
EQUITY CAPITAL	829,489	813,698	781,325	755,238	741,486
REVENUE	403,161	388,417	361,995	348,741	327,046
OPERATING INCOME (EBITDA)	78,328	84,472	74,150	62,788	56,468
EARNINGS BEFORE INTEREST AND TAXES (EBIT)	55,775	63,195	53,129	38,935	33,496
PRE-TAX PROFIT	49,217	58,482	51,158	36,979	33,687
AFTER-TAX PROFIT	31,231	43,282	33,323	19,984	5,020
AFTER-TAX PROFIT PER SHARE	0.29	0.41	0.31	0.19	0.05
DIVIDEND	13,845,000	14,910,000	11,715,000	7,455,000	6,390,000
DIVIDEND PER SHARE	0.13	0.14	0.11	0.07	0.06
NUMBER OF SHARES	106,500,000	106,500,000	106,500,000	106,500,000	106,500,000
COVERAGE OF FINANCIAL EXPENSES (2)	5.70	8.31	11.88	9.11	14.31
NET DEBT TO EQUITY	0.17	0.12	0.14	0.12	0.11
NET DEBT TO OPERATING INCOME (EDITDA)	1.82	1.20	1.43	1.42	1.39
RETURN ON INVESTED CAPITAL (3)	4.3%	5.2%	4.2%	3.1%	2.7%

(1) Equity Capital plus Net Loans

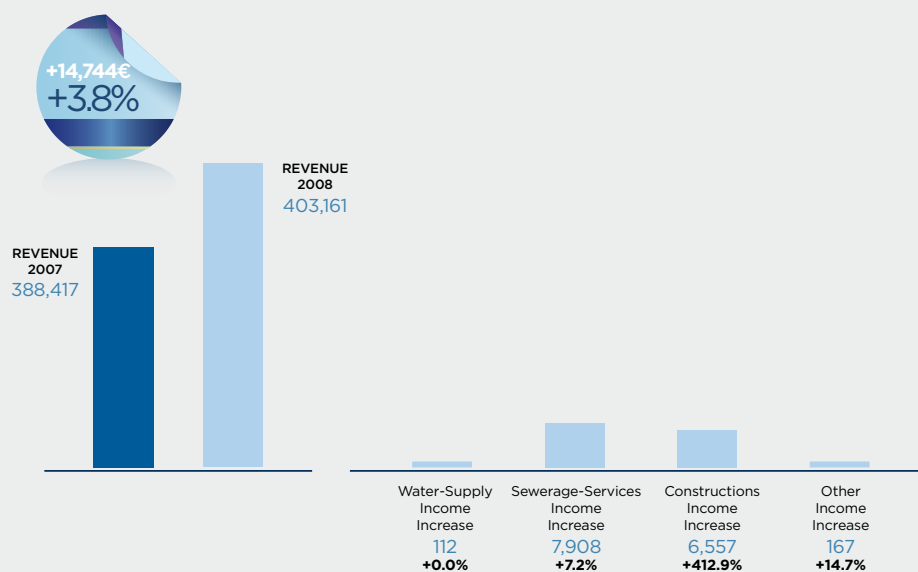
(2) EBIT to Financial Expenses

(3)  $\text{EBIT} \times (1 - T) / \text{Invested Capital}$

## EARNINGS PROGRESS 2004-2008



## REVENUE 2007-2008

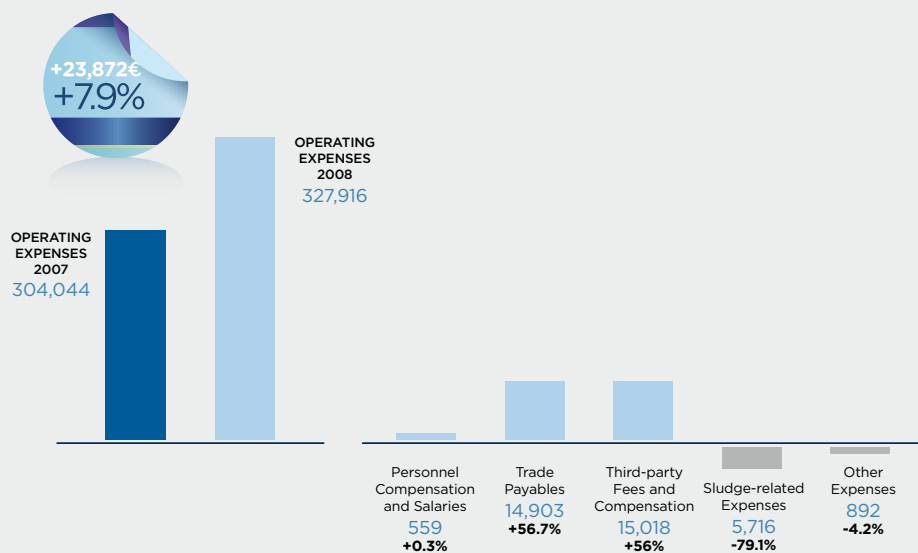


3.8% increase in Revenue, mainly due to:

7.2% increase in Sewerage-Services Income

412.9% increase in income from Constructions for third parties

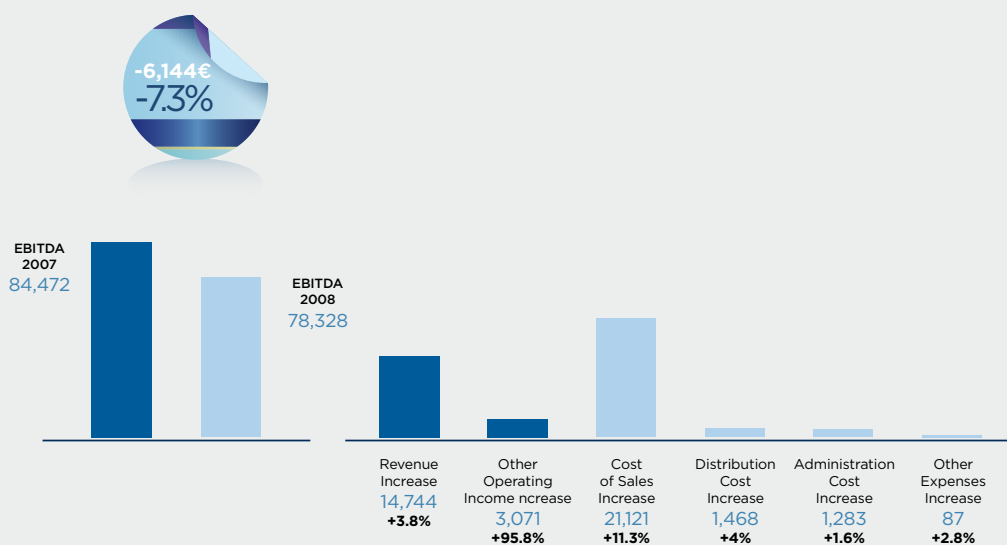
## OPERATING EXPENSES 2007-2008



Operating Expenses grew by € 24 mn (+7.9%) mainly due to:

- Increased Third-party Fees and Compensation (contractors's fees) by 56%.
- Increased Trade Payables (electricity consumption) by 56.7%.
- Sludge-related Expenses dropped by 79.1%.

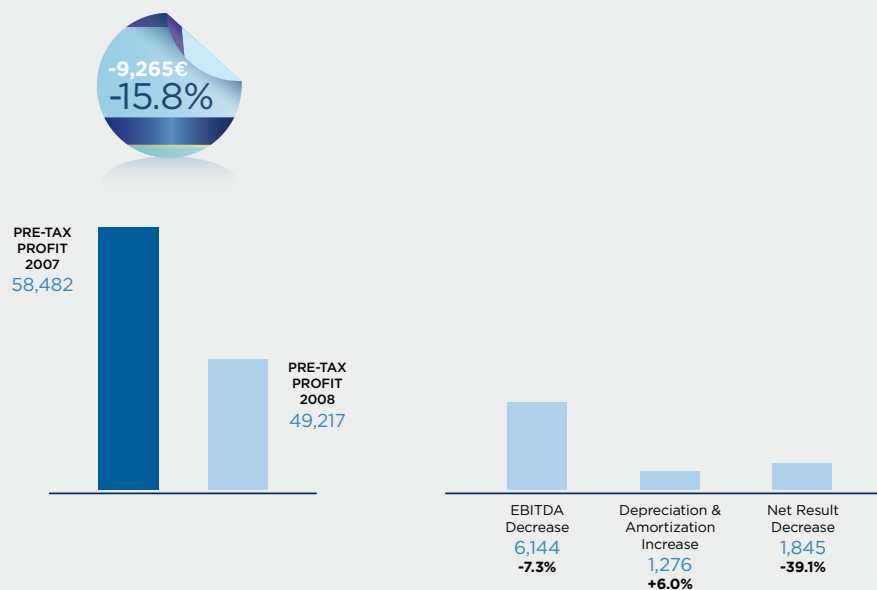
## EBITDA 2007-2008



EBITDA dropped by 7.3% or €6.1 mn, reaching €78.3 mn.

EBITDA margin stands at 19.4%, from 21.7% in 2007.

## PRE-TAX PROFIT 2007-2008

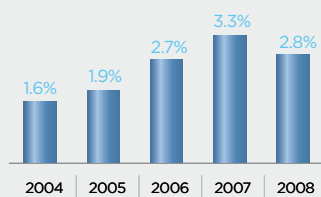


Pre-Tax Profit decreased by 15.8% or € 9.2 mn, reaching € 49.2 mn.

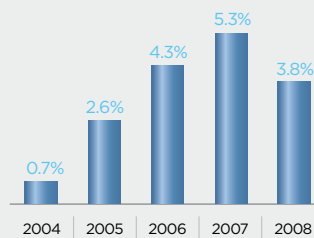
Net Profit Margin dropped to 12.2% from 15.1% in 2007.

## FINANCIAL RATIOS 2004-2008

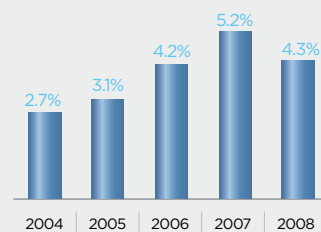
## Return on Assets (ROA)



## Return on Equity (ROE)

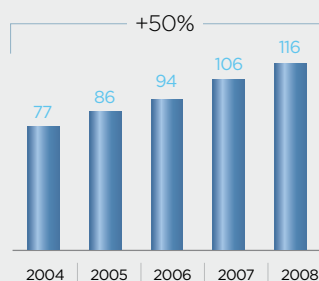


## Return on Capital (ROC)

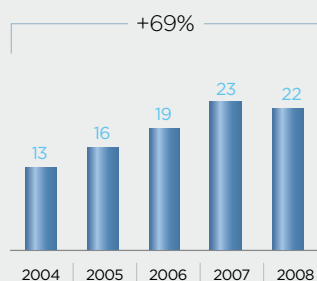


ROC and ROA maintained their 2006 levels, despite the decrease in profits

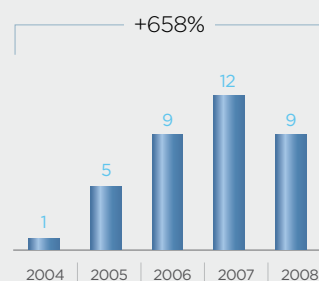
## Revenue per Employee



## EBITDA per Employee



## Net Profit per Employee



Since 2004, revenue per employee grows on average by 10.7% per annum.

In the same period, EBITDA and Net Profit per Employee have grown on average by 14% and 66% per annum, respectively.

VI.

## WATER CONSUMPTION

BREAKDOWN OF WATER QUANTITIES SUPPLIED  
WATER CONSUMPTION 2006-2008

YEAR	2006	2007	2008
QUANTITIES (in M <sup>3</sup> million)			
Billed	313.7	347.0	343.8
Non-Billed	93.8	77.8	88.7
Mandatory - Free of Charge - Discounted	6.1	6.8	7.0
TOTAL	413.6	431.6	439.5
% of non-billed consumption	22.7%	18.0%	20.2%

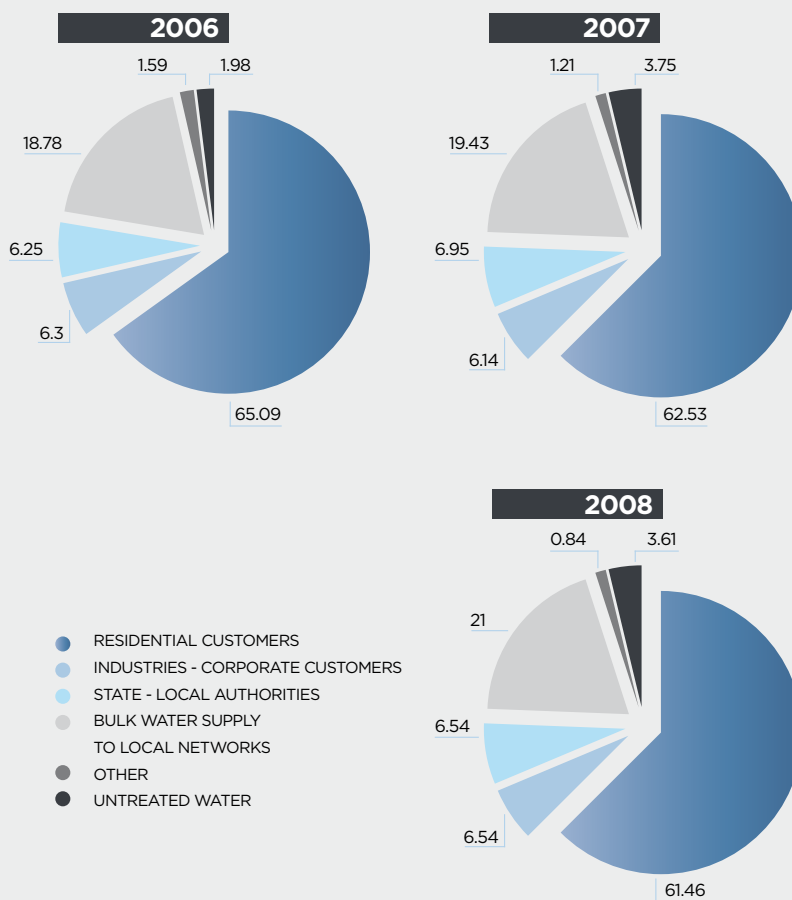


## VI.

## BREAKDOWN OF WATER QUANTITIES BILLED

YEAR	2006	2007	2008
QUANTITIES (in M <sup>3</sup> million)			
Residential Customers	204.2	216.9	211.3
Industries - Corporate Customers	19.8	21.3	22.5
State - Local Authorities	19.6	24.1	22.5
Bulk Water Supply to Local Networks	58.9	67.4	72.2
Other	5.0	4.2	2.9
Untreated Water	6.2	13.0	12.4
TOTAL	313.7	346.9	343.8

## BREAKDOWN OF WATER QUANTITIES SUPPLIED (%)



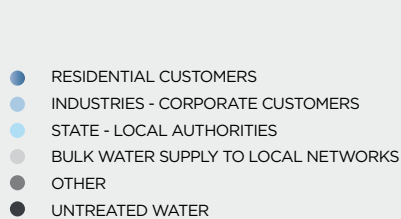
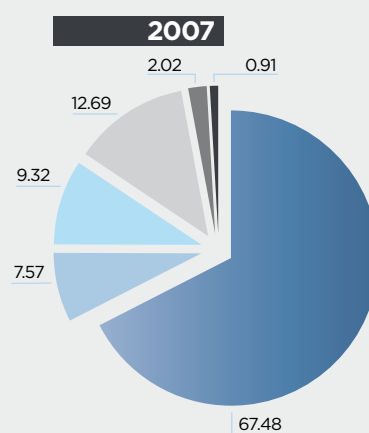
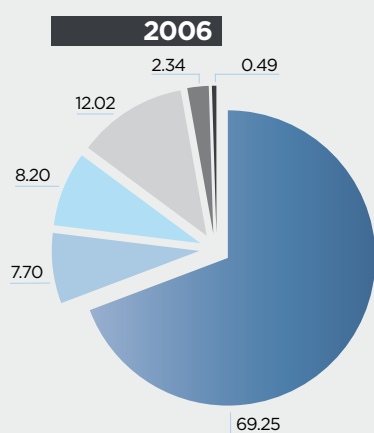
## VI.

## VI.

BREAKDOWN OF WATER SALES  
INCOME FROM WATER SALES PER CUSTOMER CLASS

YEAR (in thousand €)	2006	2007	2008
Residential Customers	156,113.0	170,150.2	171,295.6
Industries Corporate Customers	17,356.7	19,098.8	20,435.0
State - Local Authorities	18,496.8	23,509.2	22,206.3
Bulk Water Supply to Local Networks	27,082.9	31,989.6	35,112.3
Other	5,279.4	5,102.1	3,972.8
Untreated Water	1,104.6	2,300.9	2,229.0
<b>TOTAL</b>	<b>225,433.4</b>	<b>252,150.8</b>	<b>255,251.0</b>

## BREAKDOWN OF WATER SALES PER CUSTOMER CLASS (%)



## AVERAGE PRICE (IN €) / CUSTOMER CLASS

YEAR	2006	2007	2008
Residential Customers	0.76	0.78	0.81
Industries - Corporate Customers	0.88	0.90	0.91
State - Local Authorities	0.95	0.98	0.99
Bulk Water Supply to Local Networks	0.46	0.47	0.49
Other	1.06	1.21	1.37
Untreated Water	0.18	0.18	0.18
AVERAGE PRICE FOR WATER / M <sup>3</sup>	0.72	0.73	0.74

FINANCIAL  
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& KEYFACTS

VI.

BREAKDOWN OF WATER CONSUMPTION PER BILLING SCALE  
(FOR «RESIDENTIAL CUSTOMERS»)

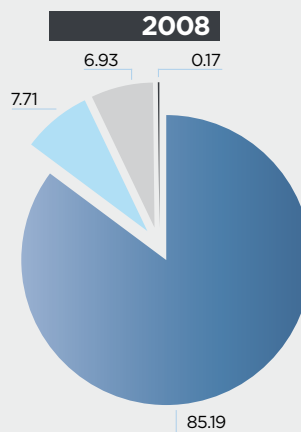
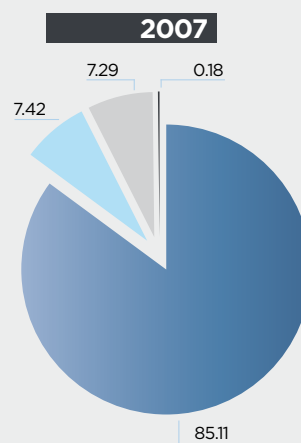
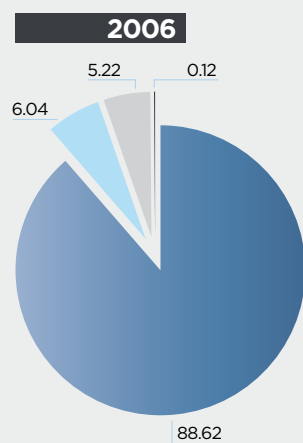
SCALES OF CONSUMPTION (in M <sup>3</sup> / quarter of year)	2006	2007	2008
1-15	43.25	43.66	44.64
16-60	47.21	46.78	45.96
61-81	3.77	3.68	3.42
82-105	1.70	1.68	1.59
>105	4.07	4.20	4.39

## VI.

BREAKDOWN OF INCOME FROM SEWERAGE SERVICES  
INCOME FROM SEWERAGE SERVICES

YEAR (in thousand €)	2006	2007	2008
Residential Customers	79,541	88,839	89,240
Industries - Corporate Customers	5,426	7,744	8,074
State - Local Authorities	4,687	7,610	7,265
Piraeus Port Authorities - Charities	107	189	180
<b>TOTAL</b>	<b>89,761</b>	<b>104,382</b>	<b>104,759</b>

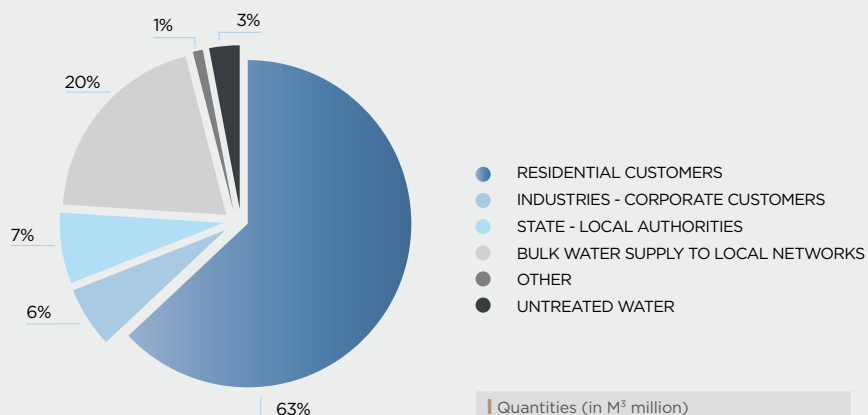
## BREAKDOWN OF INCOME FROM SEWERAGE SERVICES (%)



- RESIDENTIAL CUSTOMERS
- INDUSTRIES - CORPORATE CUSTOMERS
- STATE - LOCAL AUTHORITIES
- PIRAEUS PORT AUTHORITIES - CHARITIES



AVERAGE SHARES 2006-2008  
BREAKDOWN OF WATER QUANTITIES BILLED



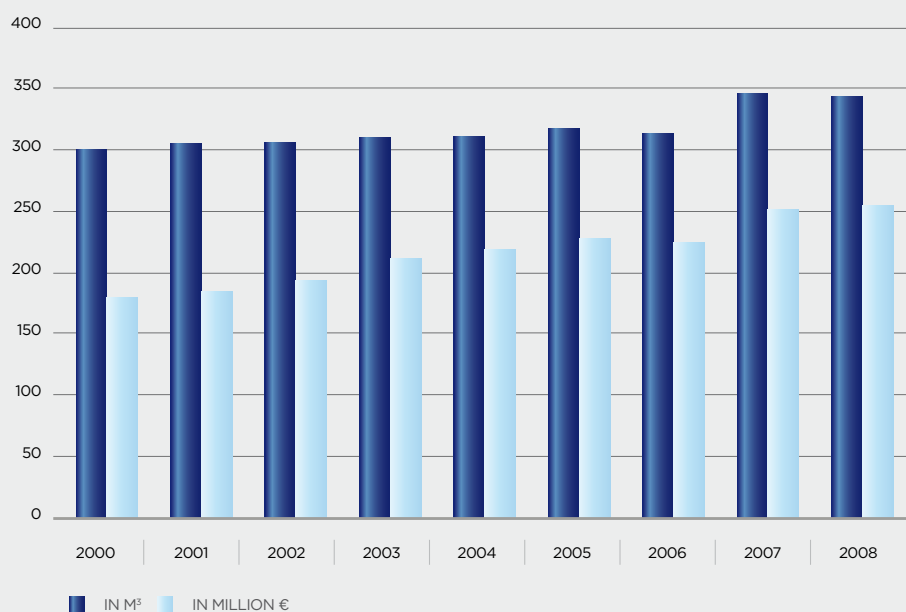
FINANCIAL  
HIGHLIGHTS  
& KEYFACTS

VI.

BREAKDOWN OF WATER CONSUMPTION PER BILLING SCALE  
(FOR «RESIDENTIAL CUSTOMERS»)

SCALES OF CONSUMPTION (in M <sup>3</sup> / quarter of year)	AVERAGE SHARE (%)
1-15	43.86
16-60	46.64
61-81	3.62
82-105	1.66
>105	4.22

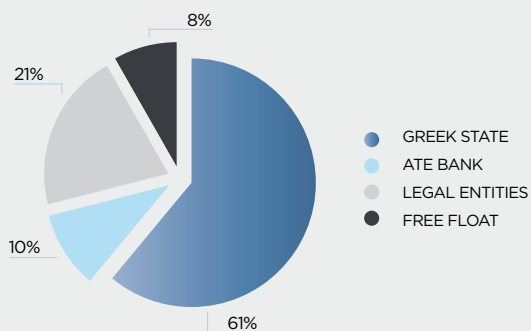
## PROGRESS OF WATER QUANTITIES BILLED AND INCOME FROM WATER SALES



## STOCK INFORMATION

## SHAREHOLDERS' MIX 31/12/2008

SHAREHOLDER	% OF SHARES	NUMBER OF SHARES HELD	ENTITIES
Greek State	61.03	65,000,000	1
ATE Bank	10.00	10,648,800	1
Legal Entities	20.72	21,376,496	253
Free Float	8.25	9,474,704	30,602
TOTAL	100.00	106,500,000	30,857



## 2008 STOCK HIGHLIGHTS

MONTH	NUMBER OF SHARES	TOTAL TRADING VOLUME %	FREE FLOAT TRADING VOLUME	AVERAGE STOCK MARKET VALUE
JANUARY	10,984,747	10.31	35.61	1,197,060,000.00
FEBRUARY	2,089,974	1.96	6.77	1,136,355,000.00
MARCH	1,330,344	1.25	4.31	959,565,000.00
APRIL	2,369,196	2.22	4.31	1,080,975,000.00
MAY	1,248,123	1.17	4.05	1,152,330,000.00
JUNE	2,009,741	1.89	6.51	1,101,210,000.00
JULY	1,208,519	1.13	3.92	1,008,555,000.00
AUGUST	583,121	0.55	1.89	1,031,985,000.00
SEPTEMBER	1,700,514	1.6	5.51	972,345,000.00
OCTOBER	1,560,812	1.47	5.06	740,175,000.00
NOVEMBER	424,018	0.4	1.37	678,405,000.00
DECEMBER	684,219	0.64	2.22	582,555,000.00

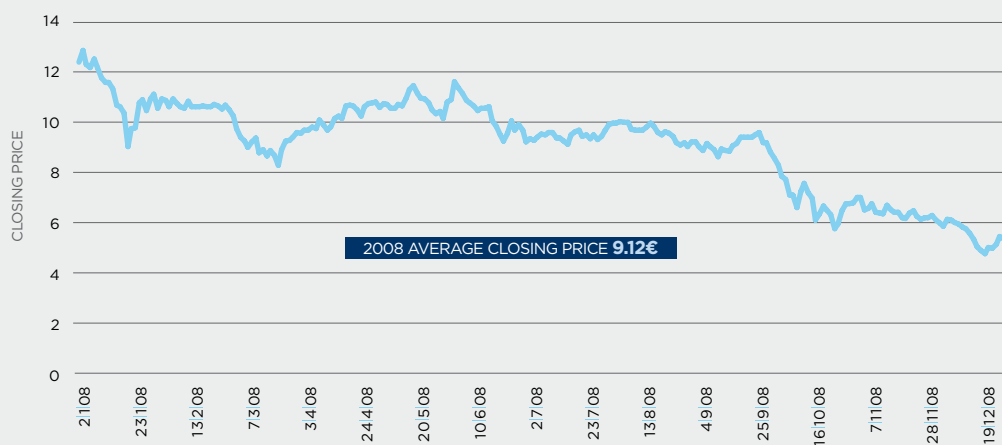
FINANCIAL  
HIGHLIGHTS  
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## 2008 STOCK PRICES

	CLOSING PRICE	AVERAGE	HIGHEST PRICE	LOWEST PRICE
JANUARY	10.60	11.24	13.20	8.20
FEBRUARY	9.76	10.65	11.44	9.76
MARCH	9.40	9.01	9.60	8.26
APRIL	10.80	10.15	10.94	9.34
MAY	10.86	10.82	11.62	10.20
JUNE	9.70	10.40	11.88	8.88
JULY	9.92	9.47	10.00	8.90
AUGUST	9.20	9.69	10.26	9.04
SEPTEMBER	9.20	9.14	9.62	8.52
OCTOBER	6.66	6.95	9.28	5.22
NOVEMBER	6.10	6.38	7.06	6.02
DECEMBER	5.22	5.47	6.20	4.50

## STOCK PRICE PERFORMANCE 2008



## HISTORICAL DIVIDENDS AND EARNINGS PER SHARE

YEAR	EARNINGS (AFTER TAX)	DIVIDEND
2001	0.65 €	0.22 €
2002	0.27 €	0.10 €
2003	0.36 €	0.13 €
2004	0.05 €	0.06 €
2005	0.19 €	0.07 €
2006	0.31 €	0.11 €
2007	0.40 €	0.14 €
2008	0.29 €	0.13 €*

\*Proposed to the General Meeting

## VI.



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VII.





# ANNUAL BULLETIN



# STATEMENTS OF THE MANAGEMENT BOARD MEMBERS

(ACCORDING TO THE CLAUSE 4 PAR.2 OF THE LAW 3556/2007)

# A.

The Following Members:

1. KONSTANTINOS KOSTOULAS, Chairman of the Management Board
2. ANTONIOS VARTHOLOMAIOS, Managing Director
3. ALEXIOS SPIROPOULOS, member of the Management Board specially designated for this from the Management Board.

According to the descriptions of the paragraph 2 of the clause 4 of the Law 3556/2007 we hereby declare that from what we know:

**a.** The Financial Statements of the financial use 1.1.2008 to 31.12.2008 conducted according to the valid International Accounting Standards trully illustrates Assets and Liabilities figures, Net Worth and Income Statement of E.YD.A.P S.A.

**b.** The Annual Report of the Management Board, trully illustrates the progress, the performance and the Company's position together with its main risks and uncertainties.

Athens, 30 March 2009

The Chairman of the Board of Directors	The Managing Director	The Member of the Management Board
<b>Konstantinos Kostoulas</b> ID No AE 043716	<b>Antonios Vartholomaios</b> ID No X 666882	<b>Alexios Spiropoulos</b> ID No Σ 691380

# BOARD OF DIRECTORS' REPORT

FOR THE FINANCIAL YEAR 2008

## B.

*Dear Shareholders,*

In accordance with article 4 of Law 3556/2007, we hereby submit the annual Board of Directors' Report for the financial year ended at 31 December 2008. The same report has been uploaded and is publicly available on the Company's website at [www.eydap.gr](http://www.eydap.gr).

The present report provides an overview of the business operations carried out in 2008, financial highlights, potential risks and uncertainties, and significant transactions between the Company and related parties.

EYDAP posted gains for 2008, consolidating its growth and reassuring its dominant position in the Greek water supply and sewerage market.

In 2008, the company continued to pursue its business strategy which is oriented towards environmental protection, sustainable growth, enhancement of the water supply and sewerage services, and modernization of business functions to improve customer service.

Aside from sustainable water resource management and quality assurance for water supplied to Attica residents, the company's Management continued to expand business operations along the lines of environmental protection and quality of life for the population.

In 2008, the Company capitalized on the initiatives it had taken and the agreements it had signed in preceding years about environmental protection and utilization of renewable energy sources, by taking control of small hydroelectric stations, as well as of the Psyttalia thermoelectric power plants, thus consolidating its position on the current business map.

Boosting its investment philosophy and guided by the need to satisfy customers by providing top-quality services, EYDAP continued in 2008 the implementation of its business plan, fully aware of its responsibilities towards shareholders, employees, and the society wherein it operates.



# 01.

## STRATEGIC GOALS AND ACTIONS

At the time of its IPO, the company had announced an eight-year investment program for 2000-2008, based on the commitment on behalf of the Greek State to subsidize 60% of its capital projects through funds from the European Union or through the Public Investment Program.

However, given that the aforementioned funds were not flowing into the company, in an Extraordinary General Shareholders' Meeting held in August 2004, the company set new strategic goals and revised its investment program, this time relying on its own funds and EU projects.

Pursuant to the above, the strategic frame wherein the company operates ensures its sustainability, based on actions of business growth and rational management of business functions.

For the implementation of its strategic goals, the company focuses on four basic fields of action:

### [1] Upgrade of Water Supply and Sewerage Infrastructure with a View to Environmental Protection

#### 1.1 UPGRADE OF EXISTING WATER SUPPLY INFRASTRUCTURE

- Construction of new water tanks and water pipes.
- Network replacement and upgrade.
- Installation of pressure monitoring and management system.

#### 1.2 COMPLETION OF RENOVATION OF WATER TREATMENT PLANT (WTP)

- Water treatment procedures and facilities upgrade.
- Enhancement of security and monitoring systems.

#### 1.3 MODERNIZATION OF SEWERAGE NETWORK

- Solutions for combined sewer problems.
- Monitoring the quality of wastewater carried by the network.
- Network replacement and upgrade.

#### 1.4 UPGRADE OF EXISTING WASTEWATER TREATMENT PLANTS (WWTP)

- Solution for problems concerning odor, sludge management, etc.
- Interconnection of A & B phase projects in the Psytalia WWTP.
- Use of emitted biogas for the production of electrical and thermal power.

### [2] Profitability Improvement

#### 2.1 GEOGRAPHIC EXPANSION

- Municipal network acquisition.
- Construction of new facilities and networks.

- New WWTPs at Thriasio Pedio and sewerage networks in West Attica.
- Expansion of the sewerage network in North Attica.

## **2.2. BUSINESS DEVELOPMENT - NEW OPERATIONS**

- Hydroelectric Plants.
- 35% stake in the Suburban Gas Company.
- Collaboration with foreign water operators (i.e. in Tunisia, Syria, etc.).
- Consulting Services.
- Real Estate Development.
- Bottling Mineral Water from privately-owned boreholes.
- Expansion of operations in the telecommunications industry.

## **2.3 REDUCTION OF OPERATING COSTS BY MODERNIZING BUSINESS FUNCTIONS**

- Development and implementation of an advanced IT system for the control and rational management of extra hours.
- Development and implementation of a system for the rational management of medical expenses.

## **[3] Enhancement of Efficiency and Overall Performance**

### **3.1. MODERNIZATION OF CORPORATE STRUCTURE AND INTERNAL PROCEDURES**

- New Customer Care, Budgeting, Costing and Document Management automation systems.
- Rational organization and redesign of business functions.

### **3.2. ENHANCEMENT OF PRODUCTIVITY THROUGH THE IMPLEMENTATION OF NEW IT SOLUTIONS AND PERSONNEL TRAINING**

- Electronic document management systems.
- Personnel training courses on new technological applications and general training on business practices.

## **[4] Enhancement of Customer Service**

### **4.1. MODERNIZATION OF CUSTOMER SERVICE METHODS**

- Upgrade and restructuring of the company's District Centers.
- Online customer service and interconnection with Citizen Service Centers.

### **4.2 ENHANCEMENT AND MODERNIZATION OF PROCEDURES**

- Upgrade of the function of the 24h Customer Service Call Center (1022).
- New customer-centered website at [www.eydap.gr](http://www.eydap.gr) (bill-tracking, e-billing, information and application forms for various transactions with the Company, personal details modification option).

## 02.

## FINANCIAL HIGHLIGHTS FOR THE PERIOD

**[i] Review of Operations – Water Consumption Progress**

In 2008, total water consumption (billed or not) increased by 1.8%, compared to last year. Average annual increase for the years 2000-2008 was formed at 1.6%.

Billed consumption fell marginally by 0.9% (up 10.6% compared to last year), whereas in the last five years (2003-2008) it climbed on average by 2.1% per annum. The growth in total consumption, together with the slight decline in billed consumption, led to a raise in the ratio of non-billed to total consumption, from 19.6% in 2007 to 21.8% in 2008, but still these levels are lower than the five-year average, which was formed at 22.2%.

With respect to the main consumer classes, the class of common consumers – which represents the overwhelming majority of customers – dropped by 2.6% compared to 2007, while the average three-year consumption was formed at 1.7%. The second biggest class – that of Bulk Water Supply to Municipal Networks – surged by 7.2%. The classes of industrial consumers and State-Local Authorities climbed and fell, respectively.

The drop in total billed consumption by 3.1 mn m<sup>3</sup> was an outcome of the drop in billed consumption by common consumers (-5.6 mn m<sup>3</sup>), by State-Local Authorities (-1.6 mn m<sup>3</sup>) and by other classes (-1.9 mn m<sup>3</sup>), offset by an increase in Bulk Water Supply to Municipal Networks (+4.8 mn m<sup>3</sup>) and industrial consumers (+1.2 mn m<sup>3</sup>).

In 2008, the distribution of consumption remained fairly unchanged. Common consumers' share was shaped at 61.46% (compared to a three-year average of 62.96%), Bulk Water Supply to Municipal Networks occupied 21% (compared to a three-year average of 19.76%), the share of State-Local Authorities was formed at 6.54% (three-year average of 6.59%) same as that of industrial customers (three-year average of 6.33%).

Billed water consumption in 2008 reached €255.3 mn, up 1.2% compared to 2007. Average annual increase for the last five years was formed at 3.8%.

In terms of consumer classes:

- revenues from common consumer grew by 0.7% to €171 mn
- revenues from industrial-professional consumers soared by 7% to €20 mn
- revenues from Bulk Water Supply to Municipal Networks surged by 9.8% to €35 mn
- revenues from State-Local Authorities grew by 5.5% to €22 mn

In the past five years, Bulk Water Supply to Municipal Networks has seen the biggest growth (average annual increase of 6.7%), whereas the smallest growth was seen in the common consumers' class (average annual increase of 3.5%), the State-Local Authorities' class (average annual increase of 3.2%), and in the industrial-professional consumers' class (average annual increase of also 3.2%). Five-year averages for other consumer classes have remained unchanged.

The average price for water supplied by EYDAP (consumption charge + standard fee) stayed almost unchanged at €0.74 (compared to €0.73 last year). The average price per consumer class remained equally steady. The average price for the main consumer class, that of common consumers, was formed at €0.81. The lowest average price among the biggest consumer classes (excluding those of untreated water and charity organizations) remains that for Bulk Water Supply to Municipal Networks at €0.49 per m<sup>3</sup> (almost 60% of the price for common consumers).

Nevertheless, Bulk Water Supply to Municipal Networks, which derives from the needs of citizens (i.e. of common consumers) that reside outside the Company's network, continues to generate small profits in relation to its consumption share. More specifically, while it accounts for 21% of billed consumption, it merely corresponds to 13.8% of revenues from water supply, let alone their slow collection rate.

## **[ii] Key Financial Data**

Revenues amounted to €403.2 mn from €388.4 mn in 2007, up 3.8% (+€14.7 mn). This rise was mainly due to increased income from sewerage services that reached €7.9 mn, as well as from constructions for third parties (Ministry of Environment, Physical Planning and Public Works, and EYDAP Asset Management) that reached €6.6 mn.

Cost of sales in 2008 grew by €22.4 mn (+11%) and reached €226.7 mn from €204.3 mn in 2007. This rise was mainly due to an increase in trade payables – chiefly electricity expenses – by €14.4 mn (+80%), and in payments to third parties – chiefly fees to contractors – by almost €15 mn (+64%), despite the fact that expenses for the transfer and disposal of dewatered sludge dropped by €5.7 mn (-79%).

More specifically, the operations of the B' Phase of the Psytalia Wastewater Treatment Plant increased electricity consumption by €6.6 mn (from €627 thousand in 2007 to €7.2 mn in 2008, namely up 1,052%), whereas the excessive needs for pumping water from the Yliki reservoir further increased electricity consumption by another €4.6 mn (from €459 thousand in 2007 to €5 mn in 2008).

Fees to contractors in relation to the operations of the Psytalia Wastewater Treatment Plant increased by 4.2%; as a result, operating expenses related to the B' Phase of the aforementioned plant further grew by another €10.8 mn.

In order to cover these additional costs, the Company step-increased its sewerage tariffs (first on 01 October 2008, then on 01 March 2009), pursuant to the joint Resolution issued by the Ministry of Economy and Finance and the Ministry of Environment, Physical Planning and Public Works No. 16c/462/4/486/C/25-9-2008.

As a result of all the above, Gross Profit Margin dropped by €7.6 mn (-4.1%). Gross Profit Margin as percentage of revenues was formed at 43.8% from 47.4% in 2007.

Selling and Administrative Expenses grew by €1.4 mn each (administrative expenses up 1.6%, selling expenses up 3.8%). The rise in administrative expenses was mainly due to increased compensation to personnel that reached €915 thousand (+1.3%), whereas the rise in selling expenses was mainly due to increased allowance that reached €893 thousand (+26.1%).

Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA) were formed

at €78.3 mn, down 7.3% or -6.1 mn €, whereas EBITDA margin was formed at 19.4% from 21.7% in 2007. Earnings before Interest and Taxes (EBIT) declined as well, and were formed at €55.8 mn from €63.2 mn in 2007. EBIT margin was formed at 13.8% from 16.3% in 2007.

Furthermore, financial expenses climbed 28.6% and reached €9.8 mn from €7.6 mn in 2007. Financial income also grew by €330 thousand, reaching €3.2 mn from 2.9 mn in 2007.

All the above contributed to a decrease in pre-tax profits by €9.3 mn (-15.8%), reaching €49.2 mn in 2008 from €58.5 mn in 2007. Income tax for 2008 was formed at €18 mn, and after-tax profits were limited to €31.2 mn from €43.3 mn in 2007, down 28%. Net Profit Margin was shaped at 7.7% from 11.1% in 2007.

Operating Cash Flows were formed at €3 mn from €33 mn in 2007. Apart from the decrease in profitability, this drop was largely due to trade and long-term receivables. Investment Cash Flows were shaped at -37.4 mn € in 2008 from -19.8 mn € in 2007, mainly due to increased expenses for Property, Plant and Equipment. Free Cash Flows which refer to the difference between Operating Cash Flows and Investment Cash Flows were reached negative levels -34.4 mn € from +13.2 mn € in 2007. These developments affected Loans which amounted to €160.5 mn at the end of 2008 from €115.8 mn in 2007.

## 03. BUSINESS HIGHLIGHTS FOR THE PERIOD

### **i** Modernizing Business Functions

In 2008, the company took up and completed concrete actions in the course of modernizing its business functions, so as to boost performance and upgrade customer service. These actions per business function had as follows:

**WITH RESPECT TO NEW OPERATIONS**, along the company's efforts to expand its operations geographically, EYDAP continued to acquire municipal networks that are under its area of coverage, pursuant to agreement with the municipal authorities, so as to minimize the problems that arise from Bulk Water Supply. The plan for new networks' acquisition takes into account geographical, technical and financial parameters, and its aim is to add value to consumers, shareholders and the Company as a whole.

Along these lines, the municipal network of Nea Peramos has already been acquired, whereas that of Agios Panteleimonas is expected to be acquired in 2009, once its construction is completed by the local municipal authorities.

At the same time, negotiations for the acquisition and operation of the municipal network at Megara have been concluded, and feasibility studies that precede negotiations for the acquisition and operation of the municipal networks at Keratea, Kryoneri, Agios Stefanos, Mandra and parts of the municipal networks at Halandri and Maroussi are currently underway. These studies aim to ensure optimal water supply by direct approach to consumers who reside in the aforementioned areas, evaluate investments



by assessing the quality of the networks to be acquired (upgrade and maintenance needs), estimate the time within which the acquired networks will be operational, and provide an overview of the networks' operating costs.

An issue of crucial importance to the Company is the debt of municipal authorities to EYDAP, which hampers the Company's growth by deferring access to almost €152 mn (excluding cumulated interest).

**WITH RESPECT TO IT AND TECHNOLOGY**, in 2008, EYDAP:

- Successfully modified its ERP system, so as to include "Non-Activity Based Costing" which comprises:
  - Cost Model restructuring and amendment of the Analytical Accounting Plan so as to rationalize the appearance of costing data.
  - Interconnection between ERP and the SAS-ABM Costing System where primary data are processed, so that costing data appear in a more efficient and refined form.
- Delivered and is about to implement the new "Extra-Hours Scheduling" system (extended POWERPLAN system) that will contribute to the more efficient utilization and management of human resources.
- Delivered has already implemented the new Medical Expense Processing System, which has been connected with ERP and the subordinate Personnel System, thus saving time and generating reliable data.
- Received and implemented a new Defaulted Payments Collection system, in order to adopt a new defaulted customers approach and reduce payments in arrears.
- Interconnected the Geographical Information System with the Customer System, marking buildings on the map, and thus enhancing functionality for both applications.
- Successfully implemented a new hybrid Local Area Network which, together with the quality policies pursued by the Company, ensures the smooth and uninterrupted communication between remote terminals in various buildings with EYDAP's Central IT Systems.
- Upgraded its "1022" Customer Service Call Center, by securely connecting EYDAP's Call Center and IT System to the facilities of the contractor.
- Successfully launched a new intranet portal, thus facilitating internal communication between employees and allowing access to corporate information such as BoD resolutions, circulars, announcements etc.
- Added to its corporate website new functions and options that provide faster and more efficient Customer Service, such as:
  - Modification of personal details.
  - E-billing through collaborating banks (whose number has increased considerably).
  - Bill-tracking (for up to 16 previous bills).
  - Consumption-tracking for big consumers, such as local authorities (Bulk Water Supply), industrial facilities etc.

**WITH REGARD TO HUMAN RESOURCE MANAGEMENT**, following the corporate restructuring proposed by the Human Resource Department in December 2007, and within the scope of the company's continuous growth, focus in 2008 shifted towards the department's contribution to the areas of strategy, development, and internal communications. The projects that were carried out and implemented had an aim to:

a. improve the functions of the Human Resource Department, by placing emphasis on procedures, tools and systems; and

b. develop and utilize the company's human resources through training, skill-building, and enhancement of internal communications.

More specifically, as regards the improvement of the functions of the Human Resource Department in 2008, the company:

- Conducted a research to identify and develop the most suitable HR support system and investigated interconnection options with the Training Department and the Medical Care Department.
- Improved and expanded the extra-hours management system.
- Filed for ISO 9001/2000 certification for its training courses, as well as for the academic operation and structure of its Training Center by the National Accreditation Centre for Continuing Vocational Training (EKEPIS).
- Set up working groups and committees to update the Company's Bylaws and Medical Care Manual, as well as to examine and implement proposals regarding the support and development of its human resources.

As regards the development and utilization of the company's human resources through training, skill-building, and internal communications enhancement in 2008, EYDAP:

- Expanded the training received by its personnel to new and modern areas, through new training methods.
- Held skill-building seminars for certain personnel units, such as those for employees working in Customer Service.
- Underlined hygiene and security issues in open seminars, as well as in a special bulletin published by the Hygiene and Security Department.

Finally, the company placed particular importance in the coordination and constant communication between the Management and employees, as well as amongst employees. Issues, such as the introduction of personnel to new procedures, systems, and tools, and the permeation of the philosophy that underlies the Management's strategy and policies to all staff members, are backed by various communication tools, such as the Intranet and special bulletins.

WITH REGARD TO CUSTOMER SERVICE, after careful analysis of market figures and consumers' needs, and along the lines of a customer-centered approach and philosophy, the company continued the efforts to enhance its services. More specifically:

- In order to meet the needs for customer reception areas in EYDAP buildings, and in the frame of establishing one single corporate identity:
  - the 3<sup>rd</sup> Athens District Center (Kifisia) and the Ilion District Center were relocated,
  - new buildings were leased to host the Marousi and Nikea District Centers,
  - the privately-owned Piraeus District Center was renovated, and renovation works will soon begin in the privately-owned 2<sup>nd</sup> Athens District Center (Galatsi)
  - a new District Center opened in Elefsina.
- The constantly developing Billing and Customer Care system continued its successful operations in all District Centers. This system ensures interconnection and optimal collaboration between all corporate departments involved in customer service, reducing time and costs for the processing of customer requests.

- In pace with technological developments, the company's website was upgraded and enriched with options that allow bill-tracking and e-billing. In addition, the website now carries all necessary information for customer transactions with the company (supporting documents required, application forms etc.)
- In order to better meet the needs of customers, the Company continued its cooperation with Citizen Service Centers (KEP) through which a number of requests are forwarded to the company, and forged its partnership with the Agricultural Bank of Greece by minimizing the fee charged by the bank for the payment of customers' bills. At the same time, similar partnerships with other banks are currently investigated.
- The company has filed for ISO certification of its Customer Service Department.

## **[ii] Capital Projects**

EYDAP's main priority is to contribute to the global efforts towards environmental protection, and save resources through energy-cost reduction and water-leakage control.

Along these lines, capital projects that were launched in 2007 continued in 2008.

More specifically, in 2008, the following capital projects were implemented:

FIELD	DESCRIPTION	AMOUNT SPENT
WATER SUPPLY	Expansion of water supply network and improvement of existing network in order to reduce non-billed water	4,248,740 €
SEWERAGE	Maintenance – Repair of clean-water storage tanks in cities and refineries	1,680,520 €
	Reconstruction of sewers in EYDAP's service area	7,700,000 €
	Expansion of sewerage network in EYDAP's service area	1,659,555 €
	East Side - West Side main sewage collectors in Thriasio Pedio	3,191,078 €
METAMORFOSI WASTEWATER TREATMENT PLANT	Facilities upgrade	150,000 €
PSYTTALIA WASTEWATER TREATMENT PLANT	Thermoelectric power plants, pre-thickening/deodorization geodesic domes, Psyttalia duct capping	15,179,950 €
BUILDINGS	Renovation works in various EYDAP buildings and facilities	1,000,000 €
HYDROELECTRIC PROJECTS	Completion of a small hydroelectric station in Mandra	380,000 €
	Construction of a small 820KW capacity hydroelectric station in Agios Dimitrios (Evinos region)	128,010 €

## 04. RISKS AND UNCERTAINTIES

As a result of its operations, the Company is not exposed to any particular financial risks, such as Market risk (changes in exchange rates, interest rates or market prices), Credit risk and Liquidity risk. The Company's Financial Risk Management Plan is focused on the minimization of potential negative effects that these risks may have on the Company's financial position.

Risk management is carried out by the Company's main Financial Department, whose operations comply with specific rules approved by its Board of Directors. The Board of Directors provides guidelines and directives on the management of general and specific risks, such as currency risk, interest rate risk and credit risk.

### **i** Market Risk

#### CURRENCY RISK

The main volume of the Company's operations is carried out in the Eurozone, hence in EUR. Therefore, currency risk is immaterial.

#### INTEREST RATE RISK

The Company does not possess any significant interest-bearing assets. Therefore, operating revenues and cash flows are not materially influenced by changes in interest rates. The rate on Company's debt is floating, and depending on market conditions, it may remain floating or may be turned to fixed.

The Company does not use financial derivatives. Interest rate risk applies mainly to loans. Floating rate loans may generate cash flow risk.

SENSITIVITY ANALYSIS FOR LOANS SUBJECT TO CASH FLOW RISK  
DUE TO CHANGE IN INTEREST RATE

	VOLATILITY OF INTEREST RATES	EFFECT ON AFTER-TAX PROFITS
YEAR 2008	+1%	(1.298)
	-1%	1.298
YEAR 2007	+1%	(886)
	-1%	886

Note:  
Interest income from deposits is immaterial, hence not included.

## ii Credit Risk

The Company's exposure to credit risk is limited to financial assets, which stood at year end as per the following table:

FINANCIAL ASSETS	31 DECEMBER	
	2008	2007
Available-for-sale securities	1,139	1,669
Cash and cash equivalents	17,780	14,486
Trade and other receivables	304,548	272,732
Long-term receivables	120,610	103,205
Investments in affiliates	444	347
	<b>444,521</b>	<b>392,439</b>

The Company monitors its receivables consistently, per claim or per account, and feeds respective information in credit control procedures. The Company's long-term receivables are mainly from State Authorities, hence free of material credit risk.

"Cash and cash equivalents" are free of credit risk, because they mainly consist of deposits in banks with adequate credit rating. "Trade and other receivables" include receivables from individuals, hence non-collection risk is minimal (mainly due to the high variance of claims). As for receivables from Municipal Authorities, the company considers to resort to article 16 par. 2 of Law 2307/1995 which provides for the collection of municipal debt to EYDAP through earmarked funds.

None of the Company's financial assets is insured by mortgage or any other form of collateral.

The following table provides an overview of Receivables in Default along the time line:

### RECEIVABLES IN DEFAULT

2008	0-1 MONTH	1-6 MONTHS	6 MONTHS -2 YEARS	2 -5 YEARS	> 5 YEARS	TOTAL
INDIVIDUALS	8,199	17,346	13,570	7,347	2,083	48,545
STATE AUTHORITIES	1,035	2,980	7,142	10,081	18,142	39,380
MUNICIPAL AUTHORITIES	4,200	14,915	37,570	53,444	20,194	130,323
<b>TOTAL</b>	<b>13,434</b>	<b>35,241</b>	<b>58,282</b>	<b>70,872</b>	<b>40,419</b>	<b>218,248</b>
2007	0-1 MONTH	1-6 MONTHS	6 MONTHS -2 YEARS	2 -5 YEARS	> 5 YEARS	TOTAL
INDIVIDUALS	8,501	14,128	9,829	5,595	1,347	39,400
STATE AUTHORITIES	1,555	3,889	6,649	8,517	16,342	36,952
MUNICIPAL AUTHORITIES	4,725	13,416	41,667	42,154	14,214	116,176
<b>TOTAL</b>	<b>14,781</b>	<b>31,433</b>	<b>58,145</b>	<b>56,266</b>	<b>31,903</b>	<b>192,528</b>

The book value of rescheduled receivables as at 31 December 2008 was €30,095.



### iii Liquidity Risk

Liquidity risk is managed through sufficient cash reserves and line of credit. The approved line of credit suffices for the company to cover any possible shortage in cash.

The following table provides an overview of Liabilities, classified as per maturity date measured against year end (figures are not discounted):

MATURITY OF LIABILITIES

2008	0-1 MONTH	2-3 MONTHS	3-6 MONTHS	6-12 MONTHS	1- 5 YEARS	> 5 YEARS	TOTAL
LOANS	3,073	0	0	157,443	0	0	160,516
TRADE AND OTHER PAYABLES	39,767	16,570	11,389	10,012	111,996	129,949	319,683
<b>TOTAL</b>	<b>42,840</b>	<b>16,570</b>	<b>11,389</b>	<b>167,455</b>	<b>111,996</b>	<b>129,949</b>	<b>480,199</b>

2007	0-1 MONTH	2-3 MONTHS	3-6 MONTHS	6-12 MONTHS	1- 5 YEARS	> 5 YEARS	TOTAL
LOANS	1,475	0	5,907	108,458	0		115,840
TRADE AND OTHER PAYABLES	37,619	16,142	15,561	35,760	94,397	138,101	337,580
<b>TOTAL</b>	<b>39,094</b>	<b>16,142</b>	<b>21,468</b>	<b>144,218</b>	<b>94,397</b>	<b>138,101</b>	<b>453,420</b>

## 05. OUTLOOK

The water market attracts in recent years the interest of water management authorities, water supply corporations, and investors worldwide.

According to estimates published by international agencies, the outlook of water market is extremely positive. Many call water the “transparent gold”, since its consumption grows twice as fast world population, while its resources steadily decline.

Current reports indicate that demand expressed by almost one-third of world population is marginally covered due to restricted reserves, while 64% of world population is expected to face water shortage, to a bigger or smaller degree, by 2025.

Climate change and increasing demand for drinking water are parameters that render water as a valuable good for society and a promising commodity for corporations, setting new challenges and opportunities for further business initiatives. Nevertheless, one should also consider the adverse effects imposed by the dire financial context wherein EYDAP operates, the high amount of receivables from State and Municipal Authorities, and the absence of a tariff policy regime that would serve the company’s business plan.

It is obvious that in such a volatile financial and business context, it is hard to forecast long-term business developments. It is certain, though, that the company’s strategic

choices and actions ensure its sustainable development and set the ground for further profitability and growth, upholding the interests of its customers and shareholders.

## 06. RELATED PARTY TRANSACTIONS

The following tables provide an overview of related-party transactions:

### **i] Transactions and balances with BoD Members**

	31 DECEMBER	
	2008	2007
Compensation (Chairman, CEO and Executives)	205	207
Compensation & Meeting Fees for BoD Members	142	140
	<b>347</b>	<b>347</b>

### **ii] Transaction and balances with State and Municipal Authorities**

	31 DECEMBER	
	2008	2007
<b>1) TRANSACTIONS</b>		
Revenues	76,909	75,625
Cost of Sales (Construction Cost)	(7,684)	(1,498)
Allowances	(3,943)	(3,146)
<b>2) BALANCES</b>		
Long-term Receivables (Third-party Projects)	101,271	93,126
Long-term Receivables (Settlement with Municipal Authorities)	16,255	7,426
Trade Receivables (State & Municipal Authorities)	148,253	138,101
Other Receivables (State funding for deficits due to severance pay)	12,172	9,118

## 07.

DISCLOSURES PURSUANT TO ARTICLE 4,  
PARAGRAPH 7 OF LAW 3556/2007

Pursuant to article 4, par. 7 of Law 3556/2007, the company is obliged to disclose in the Board of Directors' Report information on the following matters:

**[A] Share Capital Structure**

Pursuant to article 5 paragraph 3 of the Company's Codified Articles of Incorporation, as approved by the 24<sup>th</sup> General Shareholders' Meeting of 30 June 2006, the Share Capital of the Company currently amounts to sixty-three million nine-hundred thousand euros (63,900,000) and is divided into 106,500,000 shares with a nominal value of sixty eurocents each (0,60).

Pursuant to article 7 paragraph 1 of the Articles of Incorporation the company's shares are registered and liability thereof is several. Each share affords its owner the right to one (1) vote in the General Meeting and pro-rata entitlement to the company's profits, as well as to the company's assets in case of liquidation.

**[B] Restrictions on the Transfer of the Company's Shares**

The transfer of the Company's shares is carried out as provided by the Law without restrictions imposed by the articles of incorporation, save for article 1 paragraph 10 of Law 2744/1999 as per which, the Greek State may offer to investors and the public up to 49% of the company's share capital, as at the time of offer.

**[C] Major Direct or Indirect Shareholders, as Provided in Articles 9 to 11 of Law 3556/2007**

Major direct or indirect shareholders, as provided in articles 9 to 11 of Law 3556/2007, whose stake exceeds directly or indirectly 5% of the total number of the company's shares are the following:

SHAREHOLDERS > 5%	NUMBER OF SHARES	% OF TOTAL
Greek State	65,000,000	61.033 %
Agricultural Bank of Greece	10,648,800	9.999 %
Other Shareholders < 5%	30,851,200	28.968 %
<b>TOTAL</b>	<b>106,500,000</b>	<b>100.000 %</b>

## B.

**[D] Shares Conferring Special Control Rights**

There are no shares that confer to their holders special control rights.

**[E] Restrictions on Voting Rights**

The Company's Articles of Incorporation do not include restrictions on voting rights. Voting rights are regulated by articles 28 and 29 of the Company's Articles of Incorporation.

**[F] Agreements between Shareholders Entailing Restrictions on Share Transfer or Voting Rights**

The Company is not aware of any agreements between its shareholders, which entail restrictions on the transfer of its shares or on the exercise of voting rights associated with its shares.

**[G] Provisions Concerning the Appointment and Replacement of the Members of the Board of Directors and the Amendment of the Articles of Incorporation**

The provisions concerning the appointment and replacement of the Members of the Board of Directors are set forth in article 11 of the Company's Articles of Incorporation, which states the following:

**Article 11: Composition and Term of the Board of Directors**

- 1.** The Company is managed by the Board of Directors; the number of members (Directors) is an odd number which may not exceed thirteen (13) or be less than seven (7). The General Meeting of shareholders has the authority to specify the number of Directors, as well as to increase or reduce such number, always in accordance with the provisions set forth in this paragraph.
- 2.** The Board of Directors consists of:
  - (a) Two (2) representatives of the Company's employees, elected (along with their alternate members) by direct universal suffrage, in accordance with article 17, par.1, of Law 2469/ (Government Gazette A' 38), as in force from time to time.
  - (b) Two (2) members representing minority shareholders, in accordance with the provisions of article 18, paragraphs 3 and 5 of Codified Law 2190/1920, elected as per the provisions of article 36 hereof.
  - (c) Representatives of the shareholders, elected by the General Meeting; shareholders who participated in the Special Meeting provided for in article 36 hereof (concerning the election of the remaining members of the Board) may not participate in the said General Meeting.
- 3.** The Board of Directors consists of executive, non-executive and independent non-executive members, in accordance with the provisions of articles 3 and 4 of Law 3016/2002, as in force from time to time.
- 4.** The two (2) members elected by the Company's employees are appointed within two months of their election. Until their appointment, the Board of Directors con-

venes and resolves validly without these members. As of their appointment, the said members are included ipso jure in the Board of Directors; if the Board of Directors has already held its inaugural meeting, it convenes again to include the said members.

4. (a) Non-election, non-appointment or neglect on behalf of minority shareholders, for any reason whatsoever, to nominate their representatives may not prevent the Board of Directors from holding its inaugural meeting, nor from validly convening and resolving; the number of the said representatives is not taken into account in the calculation of majority and quorum.

5. In any event, the Board of Directors may convene and resolve validly without the representatives of employees, if the deadline specified in article 11, par. 4 hereof expires. In such case, their number is not taken into account in the calculation of majority and quorum.

6. Members of the Board of Directors are elected to a five-year term; this term is extended ipso jure until the nomination or election of new members (Directors), in accordance with the provisions of paragraph 2 of this article. Such extension may not exceed one (1) year.

7. Members of the Board of Directors may be freely recalled. Recall and replacement procedures are carried out by those who had the right to elect or nominate the members, in accordance with the provisions of paragraph 2 of this article. The General Meeting may replace any of the members (Directors) it had elected, as per paragraph 2, sub-paragraph (c) of this article, before their term expires.

8. The Directors may be re-appointed, re-elected or recalled for an unlimited amount of times.

9. The members of the Board of Directors may not be related with each other, by blood or marriage, up to the third degree, and may not be contractors or suppliers of the Company under any form, nor members of other Boards of Directors or employees of other companies that do business with the Company. Nevertheless, members of the Board of Directors or employees of an affiliate to the Company, as defined in article 42e of Codified Law 2190/1920, may be members of the Board of Directors of the Company.

According to article 25 hereof, the amendment of the Articles of Incorporation lies with the responsibilities of the General Meeting of shareholders.

### **[H] Authority of the Board of Directors or Designated Members with Regard to the Issuance of New Shares or Share Repurchase**

The authority of the Board of Directors with regard to the issuance of new shares is laid down in article 8 of the Articles of Incorporation, which provides for the increase, reduction and amortization of share capital. Paragraphs 1 to 4 of article 8 state the following:

1. In order for the Company to increase its share capital, a resolution of the General Meeting of shareholders which provides for the amendment of the relevant article of the Company's Articles of Incorporation is required; such resolution may only be passed by qualified quorum and majority vote, as per article 31 hereof.



## B.

2. (a) Without prejudice to par. 4 of this article, it is expressly stated that by resolution of the General Meeting, subject to the publication formalities stipulated in article 7b of Law 2190/1920, as currently in force, the Board of Directors may be authorized to decide by majority of at least 2/3 of its entire membership, to increase the Company's share capital in whole or in part, through the issuance of new shares, up to the amount of the paid-up capital at the date on which such authority was granted to the Board of Directors.

(b) The General Meeting may renew such authority to the Board of Directors for a period that does not exceed five years per renewal; every renewal is effected upon completion of the previous renewal. Such resolution of the General Meeting is subject to the publication formalities stipulated in article 7b of Law 2190/1920, as currently in force.

3. A share capital increase resolved as per the provisions of paragraph 2 of this article shall not constitute an amendment of the Articles of Incorporation.

4. As an exception to the provisions of paragraph 2 of this article, when the Company's reserves exceed 1/4 of the paid-up capital, in order for the Company to increase its share capital, a resolution of the General Meeting reached in accordance with the provisions of article 31 hereof ("Special Quorum and Majority Vote in General Meetings") is always required, pursuant to which the relevant article of the Company's Articles of Incorporation is amended.

With regard to share repurchase, the provisions of Law 2190/1920 apply without modifications.

[I] Important Agreements Effected, Amended or Terminated in Case of Change of Management, Pursuant to Public Offering

There are no important Agreements effected, amended or terminated in case of change of management, pursuant to public offering.

[J] Agreements with Members of the Board of Directors or with Employees in Case of Public Offering

There are no agreements between the Company and members of the Board of Directors or employees concerning severance pay in case of resignation, unjustified dismissal or termination of tenure or employment due to public offering.

## 08. DIVIDEND POLICY

The Board of Directors intends to declare in the 27<sup>th</sup> General Meeting of Shareholders, scheduled for the 5<sup>th</sup> of June 2009, dividends for 2008 that amount to €13,845,000.00 (€0.13 per share).

Dividends declared are 7% lower than those for 2007 (€0.14), and based on the closing price of the Company's stock at 31 December 2008 (€5.22 per share) dividend yield is formed at 2.5% and at 27 March 2009 (€5.9 per share) dividend yield is formed at 2.2%.

## 09. SIGNIFICANT EVENTS AFTER YEAR END

No matters or circumstances which may affect the Company's operations or financial structure have arisen since the end of the financial year (31 December 2008) and until this report was compiled.

## 10. BRANCH OFFICES

The Company does not have independent branch offices from an operational and accounting point of view.

## 11. RESEARCH & DEVELOPMENT

The Company has no significant activity in Research & Development.

Galatsi, 27 March 2009

## THE MEMBERS OF THE BOARD OF DIRECTORS

NAME	CAPACITY
Konstantinos Kostoulas	<b>Chairman – Executive Member</b>
Anthony M. Vartholomeos	<b>Managing Director – Executive Member</b>
Evangelos Baltas	<b>Member</b>
Theodoros-Filippos Georgakellos	<b>Member</b>
Georgios Mastrangelopoulos	<b>Member</b>
Grigorios Zafiropoulos	<b>Member</b>
Alexios Spyropoulos	<b>Member</b>
Nikolaos Sigalas	<b>Member</b>
Dimosthenis Anagnostopoulos	<b>Member</b>
Christos Mistriotis	<b>Member</b>
Georgios Mitsioulis	<b>Member</b>
Konstantinos Galanis	<b>Member</b>
Evangelos Moutafis	<b>Member</b>

Exact Copy of No 987  
Minutes of the Board of Directors  
of 27<sup>th</sup> March 2009

The Managing Director  
**Anthony M. Vartholomeos**

# FINANCIAL STATEMENTS

JANUARY 1<sup>ST</sup> TO DECEMBER 31<sup>ST</sup>, 2008

The Financial Statements, page 79 to 142, were approved by the Board of Directors on 27 March 2009 and are under the approval of the Annual Shareholders Meeting. Under the permission of the Board of Directors the following officers named below sign the Financial Statements:

Athens 27 March 2009

THE CHAIRMAN  
OF THE BOARD OF DIRECTORS  
Kostoulas Konstantinos

THE MANAGING DIRECTOR  
Vartholomeos Antonios

THE DIRECTOR  
OF THE ECONOMIC DEPARTMENT  
Leventi Maria

THE SUPERVISOR OF THE  
ACCOUNTING DEPARTMENT  
Spiropoulou Eleni

C.

## 01.

GENERAL INFORMATION  
FOR THE COMPANY

NAME:	EYDAP SA
DOMICILIATION:	Oropou 156 - Galatsi
DATE OF ESTABLISHMENT:	25/10/1999
DURATION:	100 years
MAIN ACTIVITY:	Water Supply - Sewerage
REGISTRATION NUMBER OF S.A.:	44724/06/B/99/52
PREFECTURE:	Athens
TAX NUMBER:	094079101
MEMBERS OF THE BOARD OF DIRECTORS:	K.Kostoulas, A.Vartholomeos, Th.Georgakelos, E.Baltas, C.Mistriotis, G.Zafiropoulos, A.Spiropoulos, N.Sigalas, G.Mastraggelopoulos, K.Galanis, E.Moutafis, G.Mitsioulis,D. D.Anagnostopoulos
ENDING DAY OF THE PERIOD:	31 December 2008
PERIOD:	12 months
FORM OF FINANCIAL STATEMENTS:	Annual
DATE OF APPROVAL OF FINANCIAL STATEMENTS:	27 March 2009
CHARTERED PUBLIC ACCOUNTANTS:	M. Hatzipavlou (SOEL No 12511) and E. Giouroukos (SOEL No 10351)
AUDITING COMPANY:	Deloitte Hatzipavlou, Sofianos & Kampanis Public Accountants and Business Consultants SA
TYPE OF AUDITOR'S REPORT	Unqualified opinion - Emphasis of matter
INTERNET ADDRESS WHERE THE FINANCIAL STATEMENTS ARE REGISTERED:	<a href="http://www.eydap.gr">www.eydap.gr</a>

All amounts in Financial Statements and Notes are in euro thousands unless otherwise stated



## 02.

STATEMENTS OF INCOME  
FOR THE YEARS ENDED  
AT 31 DECEMBER 2008 & 2007

		31.12.2008	31.12.2007
	NOTES	Amounts in thousands of Euro	
Turnover	10	403,161	388,417
Cost of Services	11	(226,694)	(204,314)
<b>GROSS PROFIT</b>		<b>176,467</b>	<b>184,103</b>
Other Operating Income	10	6,279	3,207
General and administration expenses	11	(85,590)	(84,219)
Distribution and selling expenses	11	(38,186)	(36,788)
<b>PROFIT FROM OPERATING ACTIVITIES</b>		<b>58,970</b>	<b>66,303</b>
Other operating expenses		(3,195)	(3,108)
Finance income net	14	3,219	2,889
Finance costs net	15	(9,777)	(7,602)
<b>PROFIT FROM ORDINARY ACTIVITIES BEFORE INCOME TAXES</b>		<b>49,217</b>	<b>58,482</b>
Income tax expense	16	(17,986)	(15,200)
<b>NET PROFIT FOR THE YEAR</b>		<b>31,231</b>	<b>43,282</b>
<b>EARNINGS PER SHARE (IN €)</b>	17	<b>0.29</b>	<b>0.40</b>
<b>PROPOSED DIVIDENT (IN €)</b>	17	<b>0.13</b>	<b>0.14</b>

The notes refer to the pages 83-142 are an integral part of the Annual Financial Statements.

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## 03.

BALANCE SHEETS FOR THE YEARS  
ENDED AT 31 DECEMBER 2008 & 2007

		31.12.2008	31.12.2007
ASSETS	NOTES	Amounts in thousands of Euro	
NON-CURRENT ASSETS			
Goodwill	18	3,357	3,357
Other Intangible assets	19	3,950	3,260
Property, plant and equipment, net	20	992,883	976,255
Investment in associates	21	444	347
Available-for-sale Investments	22	1,139	1,669
Long-term receivables	23	120,610	103,205
Deferred tax assets	24	46,405	49,664
<b>Total non-current assets</b>		<b>1,168,788</b>	<b>1,137,757</b>
CURRENT ASSETS			
Materials and spare parts, net	25	19,165	19,263
Trade receivables, net	26	274,848	246,434
Other receivables, net	27	29,700	26,298
Cash and cash equivalents	28	17,780	14,486
<b>Total Current assets</b>		<b>341,493</b>	<b>306,481</b>
<b>Total Assets</b>		<b>1,510,281</b>	<b>1,444,238</b>
EQUITY			
Share Capital	29	63,900	63,900
Share Premium		40,502	40,502
Reserves	30	379,162	378,130
Retained Earnings	31	345,925	331,166
<b>Total Equity</b>		<b>829,489</b>	<b>813,698</b>
LIABILITIES			
LONG TERM LIABILITIES			
Liabilities for employees benefits	33	191,134	180,716
Provisions	34	39,869	40,198
Deferred subsidies and customer contributions	35	203,317	204,731
Consumers' guarantees	36	16,619	15,864
<b>Total long term liabilities</b>		<b>450,939</b>	<b>441,509</b>
CURRENT LIABILITIES			
Operating Current Liabilities	37	46,999	48,343
Income taxes payable	16	2,273	4,186
Short term loans and borrowings	32	160,515	115,840
Accrued and other current liabilities	37	20,066	20,662
<b>Total Current Liabilities</b>		<b>229,853</b>	<b>189,031</b>
<b>Total Liabilities and Shareholder's Equity</b>		<b>1,510,281</b>	<b>1,444,238</b>

The notes refer to the pages 83-142 are an integral part of the Annual Financial Statements.

04.

## STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED AT 31 DECEMBER 2008 & 2007

2008	SHARE CAPITAL	SHARE PREMIUM	LEGAL RESERVE	OTHER NON-TAXABLE RESERVES	OTHER RESERVES	RESULTS PROFIT/ LOSS CARRIED FORWARD	TOTAL EQUITY
Equity Balance at the beginning of the year 2006	63,900	40,502	18,664	358,283	1,183	331,166	813,698
Profit / (Losses) of the year, after tax			1,562			29,669	31,231
Dividends						(14,910)	(14,910)
Net Profit from revaluation of available-for-sale investments					(530)		(530)
<b>Equity Balance at the end of the year 2007</b>	<b>63,900</b>	<b>40,502</b>	<b>20,226</b>	<b>358,283</b>	<b>653</b>	<b>345,925</b>	<b>829,489</b>

2007	SHARE CAPITAL	SHARE PREMIUM	LEGAL RESERVE	OTHER NON-TAXABLE RESERVES	REVALUATION SURPLUS	RESULTS PROFIT/ LOSS CARRIED FORWARD	TOTAL EQUITY
Equity Balance at the beginning of the year 2005	63,900	40,502	16,500	358,283	377	301,763	781,325
Profit / (Losses) of the year, after tax			2,164			41,118	43,282
Dividends						(11,715)	(11,715)
Net Profit from revaluation of available-for-sale investments					806		806
<b>Equity Balance at the end of the year 2006</b>	<b>63,900</b>	<b>40,502</b>	<b>18,664</b>	<b>358,283</b>	<b>1,183</b>	<b>331,166</b>	<b>813,698</b>

The notes refer to the pages 83-142 are an integral part of the Annual Financial Statements.

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## 05.

CASH FLOW STATEMENTS FOR THE YEARS  
ENDED AT 31 DECEMBER 2008 & 2007

	1.01-31.12.2008	1.01-31.12.2007
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	Amounts in thousands of Euro	
Profit before tax	49,217	58,482
Adjustments for:		
Provisions	4,305	4,706
Customers' Write-offs		
Depreciation and amortization	31,687	29,866
Amortization of customers' contributions and subsidies	(9,134)	(8,589)
Investment income	(32)	(24)
Impairment of investments	(96)	(53)
Interest and related income	(3,091)	(2,812)
Interest and related expense	9,777	7,602
Operating income before working capital changes / changes in operating assets and liabilities		
(Decrease in) Increase in		
Trade receivables	(32,917)	(19,788)
Other receivables	(12,152)	(7,692)
Long-term receivables	(17,406)	(5,737)
Materials and spare parts	(33)	(2,293)
Increase in (Decrease in)		
Operating Current Liabilities	4,879	(3,338)
Other current liabilities	(12,242)	(4,147)
Consumers' guarantees	756	987
Reserve for employees benefits	12,109	9,982
Minus:		
Interest and related expenses paid	(7,095)	(5,420)
Income Tax paid	(15,534)	(18,702)
<b>Net cash from operating activities (a)</b>	<b>2,998</b>	<b>33,030</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Dividends received	32	24
Interest and related income received	2,746	2,120
Purchases of property, plant, and equipment	(45,308)	(28,132)
Purchases of intangible assets	(2,592)	(1,895)
Proceeds from customers' contributions and subsidies	7,711	8,148
Investments in associates	0	(91)
<b>Net cash from investing activities (b)</b>	<b>(37,411)</b>	<b>(19,826)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Proceeds from borrowings	66,000	87,495
Repayments of borrowings	(22,333)	(92,667)
Dividends paid	(5,960)	(7,564)
<b>Net cash from investing activities (c)</b>	<b>37,707</b>	<b>(12,736)</b>
<b>Net (decrease) increase in cash and cash equivalents (a)+(b)+(c)</b>	<b>3,294</b>	<b>468</b>
Cash and cash equivalents, beginning of period	14,486	14,018
Cash and cash equivalents, end of period	17,780	14,486

The notes refer to the pages 83-142 are an integral part of the Cash Flow Statements.

## 06.

## ESTABLISHMENT, OPERATIONS AND LEGAL FRAMEWORK OF THE COMPANY

## GENERAL INFORMATION

"Athens Water and Sewerage Company" ("EYDAP" or "Company") was established in 1980 following the merge of the two water and sewerage utilities of Athens at that time, namely Hellenic Water Company and the Sewerage Organization of Athens. The Company's Headquarters are located at 156 Oropou Street, Galatsi 111 46, Athens.

The Company is involved in the water and sewerage services in the Attica region, which comprises the broader area of Athens. In accordance with its Articles of Incorporation, EYDAP is responsible for the survey, construction, establishment, operation, exploitation, maintenance, expansion and renewal of water supply and sewerage installation and networks, within its area of responsibility.

EYDAP provides its water supply services through its 8,379 kilometers water distribution network. The Company also operates four Water Treatment Plants (WTP) with a total daily capacity of 1.8 million cubic water meters.

The sewerage network has a total length of over 6,000 kilometers and consists of the main and secondary sewerage collector mains. EYDAP operates among others, a major Waste Water Treatment Plant (WWTP) in Psytallia Island with a current daily capacity of 1 million cubic waste meters of waste.

The Company operates a biogas combined thermoelectric power production plant of 7.14 Mwe at the Psytallia WWTP and two Small Hydroelectric Plants along the Mornos Aqueduct (at the Kirfi and Elikonas locations).

The Company operates under the supreme inspection of the Ministry of Environment, Physical Planning and Public Works and in accordance with the provisions of Corporate Law 2190/1920 as amended by Law 2744/1999.

Until the enactment of L 2744/1999 the Company operated as wholly state-owned utility. On 1999 the Hellenic Republic decided to partially privatize the Company through an Initially Public Offering in Athens Stock Exchange. In this respect L 2744/1999 was enacted, the main provisions of which have as follows:

- The legal duration of EYDAP was set to 100 years commencing from the date the L 2744/1999 was published in the Government Gazette, which was the 25 October 1999. The period can be expanded by a special resolution of the General Assembly.
- The Greek State is not permitted to hold less than the 51% of the Company's share capital, at any time.
- EYDAP has the exclusive right of providing water supply and sewerage services in the Attica region for the 20 years commencing from the date L 2744/1999 was published in the Government Gazette. This exclusive right is not transferable and may be renewed following a written agreement between the Greek State and the Company.
- For the period 2000 to 2008 the tariffs of water and sewerage services are defined through common decisions of the Ministers of Environment and Public Works and



Finance and National Economy, after considering the Company's Board of Directors opinion.

- Under article 4 an independent public entity "EYDAP Fixed Assets" ("the Public Entity" or "PE") was established with the purpose of carrying out the operation and maintenance of the dams and reservoirs which were transferred to it, at no consideration. The provisions of L 2744/1999 are as follows:
  - On October 1999 the dams and the reservoirs at Marathons lake and Mornos river which are the main infrastructure installations used for watering Attica region in view of the Company's privatization were transferred to the Public Entity, with a equal decrease in the Special Tax Free Reserve of Equity.
  - The Greek State through the Public Entity is obliged to provide adequate quantities of crude water (without treatment) to the Company to carry out its watering activities.
- The Public Entity has the responsibility for the proper function and the maintenance of the dams and reservoirs, which were transferred to it. However, as allowed in the contract, the maintenance has been assigned and is carried out by EYDAP. Until 2004, the annual cost of the maintenance and the proper functioning of these installations will be offset against the crude water, which the Public Entity provides the company. There is no agreement on a new contract after the period where the aforementioned provision was in place.
- According to the L 2939/2001, EYDAP continues to have - and after the enforcement date of L 2744/1999 - the authority to construct projects related with the water supply system of the broader area of Athens that were selected for refinancing from the European Cohesion Fund at that time and until their completion. EYDAP has the right to receive the investment grants from the ECF, in retrospect, for the amounts received or will be received after the enforcement day of L 2744/99.
- The Company has cyclicalities in its revenues (increased water consumption in the summer months), which produce significant variances from quarter to quarter to reported turnover and income. For these reasons, results of operations for interim periods are not necessarily indicative of results for the full year. Results of operations from interim periods are indicative only if they are compared with the corresponding results of the previous periods. For this reason the interim income is not indicative for the trend of the annual income but only with the corresponding interim income.



## 07.

ADOPTION OF NEW  
AND REVISED STANDARDS**[1] Standards and Interpretations valid in the current economic use**

During the current year the company has adopted the new and revised Standards issued by the International Accounting Standards Board (IASB) as also the new interpretations issued by the International Financial Reporting Standards Interpretations Committee. (IFRIC) which are relevant to the company's activities, are valid for the financial years beginning on 1st January 2008 and they have been endorsed by the European Union.

**INTERPRETATION IFRIC 13- Customer loyalty programs.** Effective for financial years beginning on 1 July 2008.

**INTERPRETATION IFRIC 14- The limit on a Defined Benefit Asset, Minimum Funding Requirements and their interaction.** Effective for financial years beginning on 1 January 2008.

**AMENDMENT IFRS 1 First Implementation of IFRS.** Effective for financial years beginning on 1 January 2009. Amendment concerns the cost of investments in the first IFRS implementation.

**AMENDMENT IFRS 2 Benefits depending on share value.** Effective for financial years beginning on 1 January 2009. Amendment mainly concerns the explanation of the term "requirements of fortification" as also the accounting operation of cancellation either from the economic entity or any another part of the vested intention rights.

**AMENDMENT IFRS 5 Non current assets held for sale and discontinued activities.** Effective for financial years beginning on 1 July 2009. The amendment mainly concerns the clarification that assets and liabilities of a subsidiary must be registered as held for sale if the mother company has been compromised in a sale schedule implying the subsidiary's control loss regardless of the company's possibility to maintain minorities interests after the sale.

**IFRS 8 Operating Segments.** Effective for financial years beginning on 1 January 2009. IFRS 8 replaces IAS 14, financial Information by segment. It sets the appropriate requirements that the information given by segment of operation to be what administration internally uses for performance evaluation.

**AMENDMENT IAS 1 Presentation of Financial Statements – Revised.** Effective for financial years beginning on 1 January 2009. Amendment mainly concerns the introduction of condensed income statements, within the groups of information involved in financial statements in common characteristics classifications as also the renaming of certain financial statements. Amendment also concerns in the clarification that the financial means which have been classified as available for sale are not always appropriate to be presented as current assets / short term liabilities.





**AMENDMENT IAS 16 Fixed Assets.** Effective for financial years beginning on 1 January 2009. Amendment mainly concerns the replacement of the term “net sale price” by the term “fair value minus direct sale expenses”.

**AMENDMENT IAS 19 Employees Benefits.** Effective for financial years beginning on 1 January 2009. Amendment concerns clarifications and amendments of several terms as also guidance relative to potential liabilities.

**AMENDMENT IAS 20 Accounting for Government Grants and Disclosure for Government Assistance.** Effective for financial years beginning on 1 January 2009. Amendment concerns Government Assistance in loan terms with interest lower than that of the market.

**AMENDMENT IAS 23 Borrowing costs.** Effective for financial years beginning on 1 January 2009. Amendment concerns the abolition of choice of direct recognition as an expense for the borrowing cost of those fixed assets for which a long term is required until they are ready for use / sale, as also amendment for what can be considered as borrowing cost.

**AMENDMENT IAS 27 Consolidated and Separate Financial Statements.** Effective for financial years beginning on 1 January 2009. Amendment concerns the measurement of investments in subsidiaries, joint ventures and associates for sale in the companies financial statements.

**AMENDMENT IAS 28 Investments in Associates.** Effective for financial years beginning on 1 January 2009. Amendments concern the required disclosures as also clarifications relating to investments impairment in Associates.

**AMENDMENT IAS 29 Financial Reporting in Hyperinflationary Economies.** Effective for financial years beginning on 1 January 2009. Amendment concerns the description of the financial statements based on historical cost.

**AMENDMENT IAS 31 Interests in Joint Ventures.** Effective for financial years beginning on 1 January 2009. Amendment concerns the required disclosures when the interest in joint venture is book accounted in its fair value via results.

**AMENDMENTS IN IAS 32 Financial Instruments Presentation and IAS 1 Presentation of Financial Statements.** Effective for financial years beginning on 1 January 2009. Amendment demand that specific financial instruments available from the holder (puttable means) as also liabilities appear during the liquidation of an entity to be classified as Equity if certain criteria are accomplished.

**AMENDMENT IAS 36 Impairments of Assets.** Effective for financial years beginning on 1 January 2009. Amendment concerns the disclosure of accounting estimations that used in value assessment of the cash flow creation units that involve surplus or intangible assets with indefinite useful life.

**AMENDMENT IAS 38 Intangible Financial Assets.** Effective for financial years beginning on 1 January 2009. Amendment concerns explanation of prerequisites for the recognition of advertising and promoting operations.

**AMENDMENT IAS 39 Financial Instruments Recognition and Measurement.** Effective for financial years beginning on 1 January 2009. Amendment concerns the indication of certain cases that are not considered as reclassifications as also the explanation of

real interest used during the pause of fair value accounting offset.

**AMENDMENT IAS 40 Investment Property.** Effective for financial years beginning on 1 January 2009. Amendment concerns the classification as investment property of those which are under construction with the aim of their future use as investment.

**AMENDMENT IAS 41 Agriculture.** Effective for financial years beginning on 1 January 2009.

Management estimates that the aforementioned Standards amendments-revisions and the respective Interpretations would not have any significant effect in the Company's Accounting Policies. In addition they would not have any significant effect in its Financial Statements.

## [2] Standards and Interpretations which have been issued but not yet adopted

At the date of authorisation of these financial statements, the following Standards and Interpretations were in issue however not yet effective.

**INTERPRETATION IAS 12 Concession Arrangements.**

Effective for financial years beginning on 1 January 2008.

**INTERPRETATION IAS 15 Aggrements for the construction of Real Estate.**

Effective for financial years beginning on 1 January 2009.

**INTERPRETATION IAS 16 Hedges of a Net Investment in an Operation Abroad.**

Effective for financial years beginning on 1 October 2008.

**INTERPRETATION IAS 17 Distributions of non Cash Assets to Owners.**

Effective for financial years beginning on 1 July 2009.

**INTERPRETATION IAS 18 Transfers of Asstes from customers.**

Effective for financial years beginning on 1 July 2009.

**AMENDMENT IFRS 3 Business Combinations.** Effective for financial years beginning on 1 July 2009. Amendment mainly concerns the accounting management of companies combination cost, the management of a possible price change as a result of events after the combination, the right of choice to use the "full surplus" method for the book accounting of the surplus value, the necessary adjustments needed for the control of investments to their recognisable assets and liabilities, the accounting management of the partial disinvestment in a subsidiary either by keeping or losing its control, the acquisition of additional shares in a subsidiary which is under control and finally the expansion of the Standard's implementation among mutual companies and in combinations without price payment.

**AMENDMENT IFRS 7 Financial Instruments: Disclosures.** Effective for financial years beginning on 1 January 2009. Amendment concerns additional disclosures relative to fair value and liquidity risk.

**AMENDMENT IAS 27 Consolidated and Separated Financial Statements.**

Effective for financial years beginning on 1 July 2009. Amendment mainly concerns the accounting management of the partial disinvestment in a subsidiary either by keeping or losing its control as also the management of a partial disinvestment in Associates and Joint Ventures and the classification of the relative revenues as revenue from investments in non affiliated-controlled companies.



**AMENDMENT IAS 28 Investments in Associates.** Effective for financial years beginning on 1 July 2009. Amendment concerns changes as a result of the IFRS 3 amendment.

**AMENDMENT IAS 31 Interests in Joint Ventures.** Effective for financial years beginning on 1 July 2009. Amendment concerns changes as a result of the IFRS 3 amendment.

**AMENDMENT IAS 39 Financial Instruments Recognition and Measurement.**

Effective for financial years beginning on 1 July 2009. Amendment concerns two cases of hedging risks: inflation management as well as the occurrence of one-sided risk towards the financial instruments.

Management estimates that the adoption of the amended-revised Standards and Interpretations would not have any significant effect in the Company's Financial Statements of the adoption period.

## 08. SIGNIFICANT ACCOUNTING POLICIES

### STATEMENT OF COMPLIANCE

The financial statements have been prepared in accordance with International Financial Reporting Standards.

### BASIS OF PREPARATION

The financial statements have been prepared on the historical cost basis except for the revaluation of certain non-current assets and financial instruments. The principal accounting policies are set out below.

### INVESTMENTS IN ASSOCIATES

An associate is an entity over which the Company has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for under IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. Under the equity method, investments in associates are carried in the consolidated balance sheet at cost as adjusted for post-acquisition changes in the Company's share of the net assets of the associate, less any impairment in the value of individual investments. Losses of an associate in excess of the Company's interest in that associate (which includes any long-term interests that, in substance, form part of the Company's net investment in the associate) are recognised only in the degree that the Company has incurred legal or assumed constructive obligations or it has made payments on behalf of the associate.



Any excess of the cost of acquisition over the Company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of the associate recognised at the date of acquisition is recognised as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment. Any excess of the Company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss.

#### *BUSINESS COMBINATIONS*

A Business combination is a contractual arrangement by which the company and the other parts undertake a financial activity which is subject to common control, that is to say the relative to the activity strategic, financial and operational decisions are due to a unanimous agreement of the parts that exercise control.

When a company undertakes activities within the bounds of a business combination its respective part over the controlled assets and liabilities arised are recognized in the financial statements of each respective entity and are classified according to their nature. Liabilities and expenses realized for the participation of commonly controlled assets are book accounted on a accrual basis. Revenues from the sale or use of the commonly controlled assets product and the analogy of the combined expenses are recognized when it is possible the financial benefits connected with these transactions to go to the company or vice versa and their amounts can be measured with a credible way.

Business combinations agreements which imply the establishment of a separate entity within which every member has a certain contribution refer as commonly controlled entities. The company presents its participations within the commonly controlled entities with the use of proportional unification unless if investment is classified as available for sale, case in which investment is book accounted according to I.F.R.S. 5.

"Non current assets held for sale and discontinued activities". The company's analogy to the assets liabilities, revenues and expenses of the commonly controlled entity is integrated to the same nature items in the financial statements.

Every goodwill arising on acquisition within a commonly controlled entity it is accounted according to the company's policy for the goodwill arising on acquisition of a subsidiary (see below). When the company deals with commonly controlled entities, the non realized profits or losses are erased analogically within the business combination.

#### *GOODWILL*

Goodwill arising on the acquisition of a subsidiary or a jointly controlled entity or other business activity represents the excess of the cost of acquisition over the Company's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary or jointly controlled entity or other business ctivity recognised at the date of acquisition.

Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the company



cash-generating units. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period.

On disposal of a subsidiary or a jointly controlled entity or other business activity, the attributable amount of goodwill is included in the determination of the profit or loss on disposal. The Company's policy for goodwill arising on the acquisition of an associate is described under 'Investments in associates' above.

#### *REVENUE RECOGNITION*

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

##### **Sale of goods**

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Company has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the entity; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

##### **Rendering of services**

Revenue from a contract to provide services is recognised by reference to the stage of completion of the contract.

##### **Dividend and interest revenue**

Dividend revenue from investments is recognised when the shareholder's right to receive payment has been established.

Interest revenue is accrued on a time basis, by reference to the principal owing and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

##### **Rental income**

Rental income from investment properties is recognised on a straight-line basis over the term of the relevant lease (see also "Leasing" below).

#### *CONSTRUCTION CONTRACTS*

Where the outcome of a construction contract can be estimated reliably, revenue and





costs are recognised by reference to the stage of completion of the contract activity at the balance sheet date, as measured by the proportion that contract costs incurred for work performed to date bear to the estimated total contract costs, except where this would not be representative of the stage of completion. Variations in contract work, claims and incentive payments are included to the extent that they have been agreed with the customer.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent of contract costs incurred that it is probable will be recoverable. Contract costs are recognised as expenses in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

#### *LEASING*

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

##### **The Company as lessor**

Amounts due from lessees under finance leases are recorded as receivables at the amount of the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Company's net investment outstanding in respect of the leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

##### **The Company as lessee**

Assets held under finance leases are recognised as assets of the Company at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation.

Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Company's general policy on borrowing costs (see below). Contingent rentals are recognised as expenses in the periods in which they are incurred.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### *FOREIGN CURRENCIES*

The financial statements of the Company are presented in the currency of the primary economic environment in which the entity operates (its functional currency), which is the Euro.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recorded at the rates of exchange prevailing at the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences are recognised in profit or loss in the period in which they arise except for:

- exchange differences which relate to assets under construction for future productive use, which are included in the cost of those assets where they are regarded as an adjustment to interest costs on foreign currency borrowings;
- exchange differences on transactions entered into in order to hedge certain foreign currency risks and
- exchange differences on monetary items receivable from or payable to a foreign operation for which settlement is neither planned nor likely to occur, which form part of the net investment in a foreign operation, and which are recognised in the foreign currency translation reserve and recognised in profit or loss on disposal of the net investment.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

#### *BORROWING COSTS*

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.



#### GOVERNMENT GRANTS

Government grants are not recognised until there is reasonable assurance that the Company will comply with the conditions attaching to them and the grants will be received.

Government grants whose primary condition is that the Company should purchase, construct or otherwise acquire non-current assets are recognised as deferred income in the balance sheet and transferred to profit or loss on a systematic and rational basis over the useful lives of the related assets.

Other government grants are recognised as income over the periods necessary to match them with the costs for which they are intended to compensate, on a systematic basis. Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Company with no future related costs are recognised in profit or loss in the period in which they become receivable.

EYDAP SA obtains subsidies from the European Union (E.U.) in order to fund specific projects executed through a specific time period. Furthermore EYDAP's customers are required to participate in the initial network connection cost (metering devices, distribution network, connections, etc) or in the upgrade/expansion of the Company's networks. Subsidies and customers' contributions are deferred and amortized into income, over the period necessary to match them with the related costs that they are intended to compensate, in the accompanying balance sheets. Amortization is included in depreciation and amortization in the accompanying statements of operations.

Government grants for the training of personnel are recognized in profit or loss in the periods required for the matching with the related expenses and they are presented as a deduction from them.

#### RETIREMENT BENEFIT COSTS

Contributions to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

For defined benefit retirement plans, the cost of providing benefits is determined using the Projected Unit Credit Method, with actuarial valuations being carried out at each balance sheet date. Actuarial gains and losses that exceed 10 per cent of the greater of the present value of the Company's defined benefit obligation and the fair value of plan assets are amortised over the expected average remaining working lives of the participating employees. Past service cost is recognised immediately to the extent that the benefits are already vested, and otherwise is amortised on a straight-line basis over the average period until the benefits become vested.

The retirement benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised actuarial gains and losses and unrecognised past service cost, and as reduced by the fair value of plan assets.

Any asset resulting from this calculation is limited to unrecognised actuarial losses and past service cost, plus the present value of available refunds and reductions in future contributions to the plan.

*TAXATION*

Income tax expense represents the sum of the tax currently payable and deferred tax.

**Current tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

**Deferred tax**

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.



### **Current and deferred tax for the period**

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items credited or debited directly to equity, in which case the tax is also recognised directly in equity, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is taken into account in calculating goodwill or in determining the excess of the acquirer's interest in the net fair value of the acquired business identifiable assets, liabilities and contingent liabilities over cost.

### *PROPERTY, PLANT AND EQUIPMENT*

Land and buildings held for use in the production or supply of goods or services, or for administrative purposes, are stated in the balance sheet at their acquisition cost less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

Properties in the course of construction for production, rental or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes professional fees. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use. Land owned by the Company is not depreciated.

The water supply and sewerage networks as antipollution works, waste processing centres, fixtures and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses. Depreciation is charged so as to write off the cost or valuation of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit and loss account.

### *INTANGIBLES ASSETS*

#### **Intangible assets acquired separately**

Intangible assets acquired separately are reported at cost less accumulated amortisation and accumulated impairment losses. Amortisation is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

#### **Internally-generated intangible assets – research and development expenditure**

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset; how the intangible asset will generate probable future economic benefits.
- the ability of the intangible asset to create possible economic benefits in the future.
- the availability of adequate technical, financial and other resources to complete the development and to use or
- sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is charged to profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets acquired separately.

#### **Intangible assets acquired in a business combination**

Intangible assets acquired in a business combination are identified and recognised separately from goodwill where they satisfy the definition of an intangible asset and their fair values can be measured reliably. The cost of such intangible assets is their fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets acquired separately.

#### *IMPAIRMENT OF TANGIBLE AND INTANGIBLE ASSETS EXCLUDING GOODWILL*

At each balance sheet date, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for





use are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit and loss account.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the profit and loss account.

#### *INVENTORIES*

Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the weighted average method. Net realisable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

#### *PROVISIONS*

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### **Onerous contracts**

Present obligations arising under onerous contracts are recognised and measured as a provision. An onerous contract is considered to exist where the Company has a contract under which the unavoidable costs of meeting the obligations under the

contract exceed the economic benefits expected to be received under it.

### Restructurings

A restructuring provision is recognised when the Company has developed a detailed formal plan for the restructuring and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement the plan or announcing its main features to those affected by it. The measurement of a restructuring provision includes only the direct expenditures arising from the restructuring, which are those amounts that are both necessarily entailed by the restructuring and not associated with the ongoing activities of the entity.

### Warranties

Provisions for warranty costs are recognised at the date of sale of the relevant products, at the directors' best estimate of the expenditure required to settle the Company's obligation.

### FINANCIAL ASSETS

Investments are recognised and derecognised on a trade date where the purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, net of transaction costs.

Financial assets are classified into the following specified categories: financial assets as 'at fair value through profit or loss' (FVTPL), 'held-to-maturity investments', 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (commissions paid or received as they are an inextricable part of the effective interest, transactions costs plus other additional fees or discounts, all involved) through the expected life of the financial asset, or, where appropriate, a shorter period.

Income is recognised on an effective interest basis for debt instruments other than those financial assets designated as at FVTPL.

### Financial assets at FVTPL

Financial assets are classified as at FVTPL where the financial asset is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling in the near future; or
- it is a part of an identified portfolio of financial instruments that the Company manages together and has a recent actual pattern of short-term profit-taking; or it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at

FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Company's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any resultant gain or loss recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset. Fair value is determined in the manner described in note 44.

#### **Held-to-maturity investments**

Bills of exchange and debentures with fixed or determinable payments and fixed maturity dates that the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortised cost using the effective interest method less impairment, with revenue recognised on an effective yield basis.

#### **Available for sale (AFS) financial assets**

Listed shares and listed redeemable notes held by the Company that are traded in an active market are classified as being AFS and are stated at fair value. Fair value is determined in the manner described in note 44. Gains and losses arising from changes in fair value are recognised directly in equity in the investments revaluation reserve with the exception of impairment losses, interest calculated using the effective interest method and foreign exchange gains and losses on monetary assets, which are recognised directly in profit or loss. Where the investment is disposed of or is determined to be impaired, the cumulative gain or loss previously recognised in the investments revaluation reserve is included in profit or loss for the period.

Dividends on AFS equity instruments are recognised in profit or loss when the Company's right to receive payments is established.

The fair value of AFS monetary assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the balance sheet date. The change in fair value attributable to translation differences that result from a change in amortised cost of the asset is recognised in profit or loss, and other changes are recognised in equity.





### Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted. For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables where the carrying amount is reduced through the use of an allowance account. When a trade receivable is uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are transferred in benefit of income statement. Changes in the carrying amount of the allowance account are recognised in profit or loss.

With the exception of AFS equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of AFS equity securities, any increase in fair value subsequent to an impairment loss is recognised directly in equity.

### *FINANCIAL LIABILITIES AND EQUITY INSTRUMENTS ISSUED BY THE COMPANY*

#### Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangement.

#### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.



### Compound Financial instruments

The component parts of compound instruments are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangement. At the date of issue, the fair value of the liability component is estimated using the prevailing market interest rate for a similar non-convertible instrument. This amount is recorded as a liability on an amortised cost basis until extinguished upon conversion or at the instrument's maturity date. The equity component is determined by deducting the amount of the liability component from the fair value of the compound instrument as a whole. This is recognised and included in equity, net of income tax effects, and is not subsequently remeasured.

### Financial guarantee contract liabilities

Financial guarantee contract liabilities are measured initially at their fair values and are subsequently measured at the higher of:

- the amount of the obligation under the contract, as determined in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and
- the amount initially recognised less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies set out above.

### FINANCIAL LIABILITIES

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

### Financial liabilities at Fair Value Through Profit and Loss Account (FVTPL)

Financial liabilities are classified as at FVTPL where the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability is classified as held for trading if:

- it has been incurred principally for the purpose of repurchasing in the near future; or
- it is a part of an identified portfolio of financial instruments that the Company manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Company's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 permits the entire combined contract (asset or liability) to be designated as at FVTPL. Financial liabilities at FVTPL are stated at fair value, with any resultant gain or loss recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any interest paid on the financial liability. Fair value is determined in the manner described in note 44.



### Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

### *DELETION-STOP-DISCONTINUANCE OF RECOGNITION*

The Company deletes a financial liability only when it has been paid, cancelled or expired.

### AREAS OF OPERATIONS

The basic company's operations (water supply and sewerage services) is not subject to different risks and returns. As a result the company did not proceed in releases concerning its activity areas. It must be clarified that the company is operative in one geographical region (Attiki Metropolitan area).

### ITEMS RECLASSIFICATIONS

Certain Items of the 2006 Financial Statements reclassified to conform with those of the current use.

More specific: During the period 1/1/2006 to 31/12/2007 amount of € 1,691 th. transferred from "Other Current Liabilities" to "Reserve for employees benefits" and € 9,964 th to "Operating current Liabilities" respectively.



## 09.

## CRITICAL ACCOUNTING JUDGEMENTS &amp; KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Company's accounting policies, which are described in note 3, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

## CRITICAL JUDGEMENTS IN APPLYING ACCOUNTING POLICIES

The following are the critical judgements, apart from those involving estimations (see below), that management has made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in financial statements.

## INVESTMENT PROGRAM

The Company according to its establishment Law 2744/99, has signed a contract with the Greek State, according to which the Greek State undertakes the commitment for the subsidization of EYDAP either from the Community Funds or from the Program of Public Investments for the coverage of the 60% of the capital expenditure, which EYDAP pays for the maintenance, restoration, improvement or the expansion of the water supply and sewerage network system for the 8 years period 2000-2008. Against the aforementioned investment program of around €1.22 billion, that includes, as already mentioned, also the maintenances, the Company has spent for capital expenditures as at 31 December 2008 an amount of € 432.49 millions, for which it has the right to receive a subsidy of around € 259.49 millions ( $432.49 \times 60\%$ ), while for the maintenance expenditures the Company claims the corresponding subsidy. The Company against the subsidy that has the right to receive has received as at 31 December 2008 an amount of €9.08 millions. On the basis of the above the claim of the Company from the Greek State is raised to at least € 250.41 millions ( $259.49 - 9.08$ ). Therefore this amount has not recorded in the accounts receivables with an equal debit of the long-term liabilities accounts, the carrying amount of which is gradually transferred in the profit/loss of the period in proportion to the depreciation rate of the subsidized water supply and sewerage network system. If the aforementioned journals were carried out then the profit/loss of the current and the previous year period will be improved by around € 5.2 millions and € 4.6 respectively and the net equity will be improved by around € 34.6 millions. It must be clarified that a decision made by the Extraordinary Shareholders Meeting of August 10<sup>th</sup> 2004 modified the company's investment pro-

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gramme, however not affecting the above mentioned claim against the Greek State.

The Company according to the contract with the Greek State has an additional claim concerning the maintenance expenditures subsidies. However, since the corresponding amount is not feasible to be extracted from the total amount (€ 704.43 millions) of expenditures related with operation and maintenance of installations. the related subsidy has not been finalized until the conduction of the current financial statements.

#### PUBLIC ENTITY EYDAP FIXED ASSETS (PE)

The Public Entity was established at the time of the IPO with the purpose of the ownership's transfer of the water dams and basins of Marathon, Mornos, Yliki and Evinos from EYDAP to PE. Besides the constructions and upgrades of the installations that are related with these water dams and basins, the Greek State - through the Public Entity - has undertaken the obligation to supply the Company with raw water to meet its water supply obligations. The price of the raw water for the 5 years 2000-2004 is being offset with the cost of services that EYDAP realizes for the maintenance and operation of the fixed assets that belong by ownership to the Public Entity.

#### KEY SOURCES OF ESTIMATION UNCERTAINTY

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### LITIGATIONS AND CLAIMS

Lawsuits for civil law cases with claims of an amount of € 54.7 millions have been raised against the Company as at 31 December 2008. These lawsuits are mainly related with damages caused by floods (either because of broken mains or from rain-falls) or they are lawsuits of various trade creditors and subcontractors for violation of contractual terms. There are also pending litigations with employees of around €42.0 millions. Against all these potential losses, when the pending litigation will be finalized, EYDAP has formed a provision of €39.9 millions as at 31 December 2008 and of € 40.1 millions as at 31 December 2007, which are considered as sufficient.

#### INSURANCE COVERAGE

The Company's property, plant and equipment are dispersed in many locations, mainly at the Attica region, and therefore risk of a major loss is reduced. The Company does not carry any form of insurance coverage on its assets.

#### UNAUDITED BY TAX AUTHORITIES FISCAL YEARS

The tax authorities had not audited the Company, until the fiscal period ended as at 31 December 2007. The accompanying financial statements include a related provision for the additional taxes and fees that are probable to be levied at the finalization of the tax years 2008.

## 10. REVENUES

Sales of the Company are analyzed as follows:

	YEAR ENDED AT 31 DECEMBER OF	
	2008	2007
Revenues from water supply and related services	275,765	275,653
Revenues from sewerage services	117,946	110,038
Revenues from constructions for third parties	8,145	1,588
Revenues from electric power sales	1,058	1,118
Stock Sales	247	20
<b>TOTAL TURNOVER</b>	<b>403,161</b>	<b>388,417</b>
Other operating revenues	6,279	3,207
Financial revenues	3,219	2,889
<b>TOTAL REVENUES</b>	<b>412,659</b>	<b>394,513</b>

Total revenues represents the revenues as defined by IAS 18. Other Operating income involves a claim of € 4,399 from Social Security Foundation (IKA) for 1% employers' contribution concerning working accidents.

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## 11.

## ALLOCATION OF EXPENSES

**[1]** Expenses accounts have been allocated to cost of services and Administrative and Selling operations as follows:

2008	YEAR ENDED AT 31 DECEMBER OF 2008			
	COST OF SERVICES	SELLING EXPENSES	ADMINIS-TRATIVE EXPENSES	TOTAL
Wages and Salaries	124,024	26,784	72,018	222,826
Third-party allowances	32,330	4,144	4,694	41,168
Third-party expenses and fees	38,783	103	2,964	41,850
Depreciation and amortization	19,303	222	3,029	22,554
Provisions	(197)	4,313	0	4,116
Cost of disposals of dehydrated sludge	1,511			1,511
Other expenses	4,663	2,534	2,312	9,509
Construction costs of third parties-Public Entities	1,109			1,109
Raw material and consumables used	11,623	86	573	12,282
Allocation of expenses to self-constructed assets	(6,455)			(6,455)
	<b>226,694</b>	<b>38,186</b>	<b>85,590</b>	<b>350,470</b>

2007	YEAR ENDED AT 31/12/2008		YEAR ENDED AT 31/12/2007	
	COST OF SERVICES	SELLING EXPENSES	ADMINIS-TRATIVE EXPENSES	TOTAL
Wages and Salaries	124,770	26,394	71,103	222,267
Third-party allowances	17,943	4,409	3,913	26,265
Third-party expenses and fees	23,725	74	3,033	26,832
Depreciation and amortization	18,044	292	2,941	21,277
Provisions	1,286	3,420		4,706
Cost of disposals of dehydrated sludge	7,227			7,227
Other expenses	4,905	2,096	2,605	9,606
Construction costs	97			97
Raw material and consumables used	10,196	103	624	10,923
Allocation of expenses to self-constructed assets	(3,879)			(3,879)
	<b>204,314</b>	<b>36,788</b>	<b>84,219</b>	<b>325,321</b>

## [2] Construction costs:

They are related with the construction costs of the anti-flooding construction works and technical watering installations that are constructed by EYDAP on behalf of the Ministry of Environment and the Public Entity which are analyzed as follows:

	YEAR ENDED AT 31/12/2008		YEAR ENDED AT 31/12/2007	
	PUBLIC ENTITY	MINISTRY OF ENVI- RONMENT	PUBLIC ENTITY	MINISTRY OF ENVI- RONMENT
Payroll costs	4	1,287	18	679
Raw material and consumables used	0	0	0	0
Sub-constructions	960	0	57	124
Other expenditures	0	0	10	0
Utilities	0	5,095	0	478
Allocation of overhead expenses	145	193	12	120
	<b>1,109</b>	<b>6,575</b>	<b>97</b>	<b>1,401</b>

## [3] Allocation of overhead costs to cost of constructions:

According to the existing legislation:

- For self-constructed and self-used installations EYDAP has the right to capitalize to the costs of them, a percentage of overhead costs equal to the 5% of the direct cost of construction.
- For construction costs related with third parties (Ministry of Environment, Public Entity, Customers) EYDAP has the right to capitalize a percentage of overhead costs equal to the 15% of the direct cost of construction.

In both cases the direct cost of construction is constituted primarily by payroll costs, consumption of materials and sub-constructions.

## 12.

DEPRECIATION AND AMORTIZATION  
EXPENSES

Depreciation is calculated on a straight-line basis over the average estimated economic useful life, as follows:

I.	WATER SUPPLY NETWORKS	YEARS
1.	Aqueducts	50
2.	Primary Water Supply Mains	45
3.	Secondary Water Supply Mains	45
4.	Distribution networks, Pumping Stations	10-45
5.	Regulating/Storage tanks - Water Treatment Plants	25-50

II.	SEWERAGE NETWORKS AND RELATED INFRASTRUCTURE	YEARS
1.	Heavy infrastructure and primary collectors mains	50
2.	Secondary collector mains	40
3.	Tertiary Wastewater Sewerage System	25
4.	Electromechanical installations	15-30

III.	WASTE WATER TREATMENT PLANTS AND R&D CENTERS	YEARS
1.	Sanitary Engineering Research & Development Centers	20
2.	Waste Water Treatment Plants	20
	Furniture and fittings	5
	Computer hardware	1-4
	Motor vehicles	5-7
	Mechanical equipment	7
	Buildings	40

The amounts are analyzed as follows:

	YEAR ENDED AT 31 DECEMBER OF	
	2008	2007
Depreciation of tangible assets	29,796	28,336
Amortization of software	1,891	1,530
Amortization of customers' contributions and subsidies for fixed assets	(9,134)	(8,589)
	<b>22,553</b>	<b>21,277</b>

It must be stated that in the current economic use the company's Administration re-defined the useful economic life of water supply and sewerage networks resulting in their depreciation decrease by € 4,602 compared to those depreciation defined by their previous useful economic life.



## 13. STAFF COSTS

	YEAR ENDED AT 31 DECEMBER OF	
	2008	2007
Wages and Salaries	163,014	163,320
Social Security Costs	33,874	34,316
Provisions for staff leaving indemnities	3,475	3,498
Provisions for staff leaving indemnity (special account)	177	190
Provisions for post-employment medical care	22,286	20,943
<b>TOTAL (Note 10)</b>	<b>222,826</b>	<b>222,267</b>

The total number of employees as at 31 December 2008 and 2007 were 3,482 and 3,677 respectively.

## 14. FINANCIAL REVENUES

	YEAR ENDED AT 31 DECEMBER OF	
	2008	2007
Interest from customers	2,591	2,376
Dividends	32	24
Other revenues	596	489
<b>TOTAL</b>	<b>3,219</b>	<b>2,889</b>

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## 15. FINANCIAL EXPENSES

The financial expenses of amounts €9,777 and €7,602 at 31 December 2008 and 2007, respectively, are mainly concern with the Company's loans interests, as also the financial expense coming from the measurement of the settled claims towards Municipalities (OTA) in the depreciated cost (Note 23).

## 16. INCOME TAX

	YEAR ENDED AT 31 DECEMBER OF	
	2008	2007
Current Tax	13,616	16,887
Deferred Tax (Note 23)	3,259	(2,747)
Tax of unaudited by tax authorities fiscal years	1,111	1,060
	<b>17,986</b>	<b>15,200</b>

The financial tax burden of the period consists of the current income tax, the deferred taxes and the tax differences. The tax rate for the financial year 2008 was 25% as it was in 2007. According to the existing Tax law (3697/2008) the tax rate will gradually decrease until 2014 as follows:

	2009	2010	2011	2012	2013	2014
Income tax rate	25%	24%	23%	22%	21%	20%

The tax for the current period was calculated as follows:

	YEAR ENDED AT 31 DECEMBER OF	
	2008	2007
Profit before tax	49,217	58,482
Income tax calculation based on the current tax rate (25%)	12,304	14,621
Deferred Claim in taxable reserve from fixed assets readjustment	(3,265)	-
Impact from tax rate change	7,849	-
Impact from tax rates differences between current income tax and deferred tax rates in the time of temporary differences reconciliation	(124)	-
Claim from Deferred taxes recognised	(678)	(877)
Tax over non-deductible tax expenses	789	396
Tax of unaudited by tax authorities fiscal years	1,111	1,060
	17,986	15,200

## 17. EARNINGS PER SHARE

The basic earnings per share are calculated by dividing the net profit of the period attributable to ordinary shareholders with the weighted average number of ordinary shares in issue during the period. Profits are defined as profits/losses from continuing operations that corresponds to the entity. It must be noted that at the current year there are no discontinued operations. There are no convertible bonds or other potentially delusive convertibles securities during the periods reported in the accompanying financial statements, so there is no calculation for diluted earnings per share.

	YEAR ENDED AT 31 DECEMBER OF	
	2008	2007
Earnings attributable to ordinary shareholders	31,231	43,282
Weighted Average of ordinary shares in issue	106,500	106,500
Basic Earnings per Share	0.29	0.40

### PROPOSED DIVIDEND

The Board of Directors decided to propose to the General Shareholders Meeting the distribution of dividend of 13 cents (€ 0.13) per share for the year 2008. The dividend will be approved by the Annual Shareholders Meeting and is included in the account of Retained Earnings.



## 18. GOODWILL

The amount of goodwill of € 3,357 as at 31 December 2007 is related with the excess in the acquisition cost over the undepreciated replacement cost of Elefsina, Aspropyrgos and Likovrisi water supply networks as it was estimated at the time of concession. The cash generating units and consequently the goodwill of the water supply networks are tested for impairment either annually or more frequently if the events of the changes of conditions indicate possible impairment. The impairment test performed at the end of 2008 by Direction of Development of New Works and Operations showed that the value of the goodwill was not impaired.

More specifically:

In order to arrange its claims the Company signed a concession contract with the municipalities of Aspropyrgos and Elefsina during the 2<sup>nd</sup> half of 2003 and the municipality of Likovrisi during the second half of 2006 for the transfer of ownership of their water supply networks. According to the terms of these contracts, water supply networks of 327 km were transferred to EYDAP. These networks serve, through 26,786 connections, 65,000 inhabitants of these municipalities, which are added to the customer base of the Company.

The concession of the water supply network of Aspropyrgos costed € 2,749 and has been arranged by offsetting equal debt to the Company. The appraisal of Aspropyrgos water supply network in replacement cost was performed by the technical services of the Company and conformed to the corresponding estimations of the technical services of the Municipality of Aspropyrgos and amounts to € 2,192.

The acquisition of Elefsina water supply network costed € 1,800 and arranged by offsetting a € 1,500 debt of Elefsina to EYDAP plus a company payment of € 300. The appraisal of this network in replacement cost was performed by the technical services of the Company and conformed with the corresponding appraisal of the technical services of Elefsina Municipality and amounts to € 681.

The acquisition of Likovrisi water supply network costed € 2,271 and arranged by offsetting equal debt to the company. The appraisal of this network in replacement cost was performed by the technical services of the Company and conformed with the corresponding appraisal of the technical services of Likovrisi Municipality and amounts to € 590.

## 19. OTHER INTANGIBLES ASSETS

<b>COST</b>	
<b>At 31 December 2007</b>	<b>9,870</b>
ADDITIONS	2,592
<b>At 31 December 2008</b>	<b>12,462</b>
<b>AMORTIZATIONS</b>	
<b>At 1 January 2007</b>	<b>-5,079</b>
CHARGE FOR THE PERIOD	-1,531
<b>At 31 December 2007</b>	<b>-6,610</b>
CHARGE FOR THE PERIOD	-1,902
<b>At 31 December 2008</b>	<b>-8,512</b>
<b>CARRYING AMOUNT</b>	
<b>At 31 December 2007</b>	<b>3,260</b>
<b>At 31 December 2007</b>	<b>3,950</b>

Other intangibles assets are related with the expenditure for software purchases associated with future economic benefits for the company, which are recorded as intangible assets and amortized over a three years period.

### PHASE B IN THE OPERATION OF THE WASTE TREATMENT PLANT IN PSYTALLIA

At the end of December 2007 EYDAP received from the Ministry of Environment Planning and Public Works, the works concerning phase B' of the waste treatment plant in Psytallia thus taking the responsibility and the cost of their operation. These works include the advanced secondary treatment of wastes (removal of organic freight and azote) plus the treatment of the coming mud (fattening, anaerobic digestion and dehydration). The dry of the dehydrated mud started in June 2007 is still under the responsibility of the Ministry of Environment, Planning and Public Works, however EYDAP has taken the responsibility and the handling cost (transportation and power development) of the dry product.

The operation of phase B of the waste treatment plant in Psytallia led to the increase in operation and maintenance expenditures thus substantially affecting financial results. As the cost of the plant in Psytallia is expected to affect the cost of sales hereafter, the company increased the sewerage tariffs gradually (the first increase was on 1 October 2008 and second from 1st March 2009) according to the No D16C/462/4/486/C/25-9-2008 common Ministerial Decision of the Ministry of Economics and National Economy and the Ministry of Environment, Planning and Public Works.



## 20. TANGIBLE ASSETS

The Company under the provisions of IFRS 1 "First Time Adoption of IFRS" used the voluntarily exemption in relation with the presentation and valuation of property as at the balance sheet date, at the transition to the IFRS, 1 January 2004. The company considers the adjusted values of property as deemed cost for the preparation of the transition balance sheet, at the 1 January 2004. More specifically for the transition to the IFRS the company valuate the property at fair values using the estimates of an independent appraiser. These fair values formed the deemed cost at the date of the preparation of the balance sheet.

Fixed assets changes table for the financial years 2008 and 2007:

2008	LAND & BUILDINGS	MACHINERY & MECHANICAL EQUIPMENT	WATER SUPPLY NETWORK & CONSUMPTION METERS	SEWERAGE NETWORKS & BIO-LOGICAL CLEANING	MOTOR VEHICLES & FURNITURES	CONSTRUCTIONS-IN-PROGRESS	TOTAL
Carrying Amount at 1 January 2008	271,081	2,669	321,343	295,267	4,860	81,035	976,255
Additions	6,404	751	12,259	14,082	2,979	37,106	73,581
Reductions/Transfers					(229)	(27,136)	(27,365)
Disposals					208		208
Depreciation charge of the period	(2,221)	(967)	(14,891)	(9,377)	(2,340)		(29,796)
Carrying amount 31 December 2008	275,264	2,453	318,711	299,972	5,478	91,005	992,883
1/1/2008:							
Cost	277,781	14,896	415,842	367,054	39,747	81,036	1,196,356
Accumulated Depreciation	(6,700)	(12,227)	(94,499)	(71,787)	(34,887)	(1)	(220,101)
Carrying Amount	271,081	2,669	321,343	295,267	4,860	81,035	976,255
31/12/2008							
Cost	284,185	15,647	428,101	381,136	42,497	91,006	1,242,780
Accumulated Depreciation	(8,921)	(13,194)	(109,390)	(81,164)	(37,019)	(1)	(249,897)
Carrying Amount	275,264	2,453	318,711	299,972	5,478	91,005	992,883



2007	LAND & BUILDINGS	MACHINERY & MECHANICAL EQUIPMENT	WATER SUPPLY NETWORK & CONSUMPTION METERS	SEWERAGE NETWORKS & BIO-LOGICAL CLEANING	MOTOR VEHICLES & FURNITURES	CONSTRUCTIONS-IN-PROGRESS	TOTAL
Carrying Amount at 1 January 2007	257,856	2,548	320,072	281,925	5,692	105,599	973,692
Additions							
Reductions/Tranfers	14,632	1,806	15,210	21,728	2,085	21,434	76,895
Disposals					(119)	(45,998)	(46,117)
Depreciation charge of the period					119		119
Carrying amount 31 December 2007	(1,407)	(1,685)	(13,939)	(8,386)	(2,917)		(28,334)
	271,081	2,669	321,343	295,267	4,860	81,035	976,255
1/1/2007:							
Cost							
Accumulated Depreciation	263,149	13,089	400,630	345,326	37,781	105,599	1,165,574
Carrying Amount	(5,293)	(10,541)	(80,558)	(63,401)	(32,089)	-	(191,882)
	257,856	2,548	320,072	281,925	5,692	105,599	973,692
31/12/2007							
Cost							
Accumulated Depreciation	277,781	14,896	415,842	367,054	39,747	81,036	1,196,356
Carrying Amount	(6,700)	(12,227)	(94,499)	(71,787)	(34,887)		(220,100)
	271,081	2,669	321,343	295,267	4,860	81,035	976,255

## 21. INVESTMENTS IN ASSOCIATES

Investments in associates of € 444 include:

a) Participation of the Company at the «Gas Company of the Suburbs S.A.» (E.A.P.). On February 2003 the joint-venture of EYDAP S.A., ELLINIKI TECHNODOMIKI-TEV S.A. and AKTOR S.A. was awarded, in an international tender offer by EPA Attikis, the project of the promotion of natural gas connections for domestic and small professional customers in the north-eastern part of Attica, as well as a part of the Athens Municipality. For this reason the «Gas Company of the Suburbs S.A.» was established and EYDAP participates with a share of 35%.

On 31st December 2008 the acquisition cost of E.A.P. climb to € 542 while the impairment losses increased to € 98.

The major figures of the affiliated EAP (Suburb Gas Company) at 31 December 2008 and 2007 are analyzed as follows:

	31 DECEMBER	
	2008	2007
Total Assets	1,382	1,050
Total Liabilities	148	(101)
Sales	1,588	1,101
EBT	293	111

Because there is participation only in an associate enterprise, and the Company has no obligation to prepare consolidated financial statements - because has no participation in a subsidiary - the financial statements under IFRS are them where the associate is accounted with the equity method. In this case the preparation of individual financial statements, where information about the impact of the method of cost or fair value on the accounts of the balance sheet and the income statement, is in abeyance. (Decision 39 -10/2/2005 Greek Accounting Standards).

The information provided is that the accounts of the balance sheet and the statement of income at 31 December 2008 will not be materially differentiated if individual financial statements were prepared, as far as there is no significant difference between the acquisition cost of the equity of the associate. It must be noted that the acquisition cost (with the impairments included) is not different by the equity of the associate as at the balance sheet date.

22.

## INVESTMENTS AVAILABLE-FOR-SALE

	31 DECEMBER	
	2008	2007
Fair Value (EYATH)	1,139	1,669
	<b>1,139</b>	<b>1,669</b>

23.

## LONG-TERM RECEIVABLES

The account is analyzed in the accompanying financial statements as follows:

	31 DECEMBER	
	2008	2007
Long Term Receivables from Municipalities	16,255	7,426
Staff Loans (Note 26)	2,504	2,286
Construction contracts	101,271	93,126
Guarantees (Public Power Corp., Real Estate)	580	367
	<b>120,610</b>	<b>103,205</b>

Long-term receivables from Municipalities EYDAP supply with water (distilled or raw) various Municipalities, which operate their own water supply networks and charge their citizens. During the past years the Company faced serious delays in the payments of related trade receivables from Municipalities.

During the year 2001 (beginning from February of 2001), EYDAP went on the settlement of contracts with Municipalities, according with which the carrying amounts during the signing of the contract are arranged with monthly interest-free payments of equal amounts, the number of which are 10 to 100 installments. These long-term receivables are presented in the financial statements in their unamortized cost.

The compound interest rate implemented to Municipalities mature claims for which the company proceeded in interest rate free arrangements through monthly installments (10 to 100 installments) from 2001 up to now, represents the real interest rate that compounds the nominal amount of the previous mentioned claims for the day of their settlement. This interest rate is for 2007 6.5%.

## CONSTRUCTION CONTRACTS

The account in the accompanying financial statements is analyzed as follows:

	31 DECEMBER	
	2008	2007
Ministry of Environment, Physical Planning and Public Works	59,376	52,406
Paid Subsidies /Advances	(1,022)	(1,022)
	58,354	51,384
Public Entity EYDAP fixed Assets	96,927	95,752
Paid Subsidies /Advances	(54,010)	(54,010)
	42,917	41,742
	101,271	93,126

The Company has undertaken the execution of a construction program concerning anti-flooding infrastructure works for the Ministry of Environment and the upgrading/improvement of the technical watering installations which were transferred to the Public entity in 1999.

According to the existing legal framework the Company constructs anti-flooding projects on behalf of the Ministry of Environment, Physical Planning and Public Works and projects relating with the upgrade/improvement of the dams and the reservoirs that have been transferred to the Public Entity. These projects have been granted to be subsidized by the EU or/and the Greek State and after their completion they will be transferred to their owners. The paid subsidies from the European Union or the Greek State are subtracted from the unbilled revenues because the Greek State has the obligation to pay the difference upon their transfer. Besides that the Company has the right to receive a reasonable fee for the construction of these projects, which has been legally determined to a 6% percent on the construction cost as this is presented in the accounting books and certified by the Chartered Accountants. It must be noted that no contracts are signing for the construction of these projects (the terms are governed by the existing legal framework) and also during the construction period no interim certificates and thus no interim billings are issued. For the purpose of preparation of financial statements according to the IFRSs (revenue recognition from construction works) the IAS 11: Construction Works was applied according to which the reasonable fee that is related with the part of the projects that was constructed during the years 2008 and 2007 respectively is charged to revenues.

## 24.

## DEFERRED TAXATION

Below are the main assets and liabilities from deferred taxation recorded by the Company and their movements at the years ending at 31.12.2007 and 31.12.2006.

	2007			2008		
	OPENING BALANCE	CREDIT TO PROFIT/ LOSS OF THE PERIOD	ENDING BALANCE	CREDIT TO PROFIT/ LOSS OF THE PERIOD BECAUSE OF TAX RATE CHANGE	CREDIT TO PROFIT/ LOSS OF THE PERIOD BECAUSE OF TAX BASIS CHANGE	TOTAL
Expensing of intangible assets	289	(62)	227	-	(78)	149
Slow moving Inventory	481	17	498	(9)	31	520
Employee Benefits liabilities	18,290	4,456	22,746	(4,306)	3,152	21,592
Provisions for Bad Debt	3,448	123	3,571	(714)	265	3,122
Other Provisions	7,287	304	7,591	(443)	(66)	7,082
Customer Contributions	14,741	1,387	16,128	(3,225)	442	13,345
Depreciation difference as a result of useful life revaluation	(1,310)	(1,212)	(2,522)	504	(889)	(2,907)
Revenues and Expenses accruals	2,441	(2,522)	(81)	421	(1,837)	(1,497)
Deferred tax. because of fixed assets readjustment	0	0	0	0	3,265	3,265
Other Deferred tax assets	1,250	256	1,506	(77)	305	1,734
	<b>46,917</b>	<b>2,747</b>	<b>49,664</b>	<b>(7,849)</b>	<b>4,590</b>	<b>46,405</b>

The charge for deferred income taxes (deferred tax liability) in the accompanying income statements include the temporary tax differences arising from recorded revenues-profits that will be taxed in future time. The credit for deferred taxes (deferred tax assets) includes mainly temporary tax differences arising from specific provisions that are tax deductible at the time of the realization of the corresponding expenditure.

## 25. MATERIALS AND SPARE PARTS

The account in the accompanying financial statements is analyzed as follows:

	31 DECEMBER	
	2008	2007
Consumables and spare parts	19,525	19,548
Provision for stock obsolescence	(2,124)	(1,992)
Network extensions-in-progress	1,764	1,707
	<b>19,165</b>	<b>19,263</b>

During the current financial year the company proceeded to stock destructions of € 172.

## 26. RECEIVABLES

The account in the accompanying financial statements is analyzed as follows:

	31 DECEMBER	
	2008	2007
Domestic customers and users	73,681	64,978
Municipalities, Greek State, Public utilities	166,477	154,989
	<b>240,158</b>	<b>219,967</b>
Accrual revenues	68,590	55,864
	<b>308,748</b>	<b>275,831</b>
Less: Bad debt allowances	(33,900)	(29,397)
	<b>274,848</b>	<b>246,434</b>

The majority of domestic customers are priced every three months according to the indications of the water meters.

Non-priced revenues arising from the supply of water and sewerage services from domestic customers, for the time between the last measuring and the pricing day and

at the time of the preparation of the financial statements are recorded as accrued non-priced revenues.

The movement of the provisions for bad debt that have formed for the estimated non-recoverable amounts from the water supply and sewerage services is analyzed as follows:

	31 DECEMBER	
	2008	2007
Opening Balance	29,397	25,977
Provisions of the period	4,504	3,420
Write-offs	(1)	0
Ending Balance	<b>33,900</b>	<b>29,397</b>

Provisions has been estimated on the basis of past years defaults and statistical data over the collectibility of accounts as also other parameters related to the collection of trade receivables.

The Company calculates surcharges over the mature debts with a rate of 1% per month which is equal to the rate of surcharges to mature debts to the Greek State, as specified by the Ministry of Economy.

## 27. OTHER RECEIVABLES

The account is analyzed as follows

	31 DECEMBER	
	2008	2007
Loans and advances to personnel	5,832	6,113
Advances to subcontractors and suppliers	1,621	2,998
Advances for purchase of inventories	16	772
Other advances		1,556
Receivable based on the participation of the Greek State for the coverage of Employees' end-of-service indemnity	12,172	9,118
Other receivables	10,059	5,741
	<b>29,700</b>	<b>26,298</b>



## LOANS AND ADVANCES TO PERSONNEL:

The Company provides both interest-bearing and interest-free loans to the personnel as well as interest-free short-term payroll advances and long-term loans with interest rates equal to the current rate of the Company's overdraft bank accounts. The long-term portion of personnel loans at 31 December 2008 and 31 December 2007 amounts to € 2,504 and €2,286 respectively and it is included in the long-term receivables (Note 22).

Participation of the Greek State for the coverage of Employees' end-of-service indemnity:

This amount is related with the obligation of the Greek State according to the provisions of Law 2939/01 to participate in the coverage of the deficit of the account of special indemnity for the personnel employed before the 25 October 1999 and retires afterwards. This amount is related with indemnities already paid by the Company, which are claimed from the Greek State.

The movement of the part of indemnities that corresponds to the Greek State has as follows:

	1.1.2008-31.12.2008	1.1.2007-31.12.2007
Accumulated surplus/(deficit) opening balance	9,118	8,714
Employees' payments	14,848	11,730
Employees' retentions	(2,694)	(2,612)
Reconciliation of Claims against the State with dividends payable	(9,100)	(8,714)
<b>Accumulated surplus / (deficit) claimed from the Greek State closing balance</b>	<b>12,172</b>	<b>9,118</b>

## 28.

### CASH AND CASH EQUIVALENTS

The account is analyzed as follows:

	31 DECEMBER	
	2008	2007
Cash at hand	292	334
Sight deposits	17,488	14,152
	<b>17,780</b>	<b>14,486</b>

The sight deposits accounts are in Euros and have floating interest rates varying in relation to the amount of the deposit. The current account of these sight deposits approximate their accounting value due to the fact of their floating interest rates and short maturities. Sight deposits accounts include undeposited checks of trade creditors and other creditors, the amounts of which as at the 31 December 2008 and 2007 were € 3,217 and € 4,393 respectively.

Interest earned from bank deposits are recognized on an accrual basis and are included in financial revenues.

## 29. SHARE CAPITAL

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EYDAP was established in 1980 pursuant to Law 1068/1980 and following the merge of the two water and sewerage utilities of Athens at that time, namely Hellenic Water Company and the Sewerage Organization of Athens.

The initial share capital of the Company was set to € 130,502 and was determined based on the valuation of assets and liabilities of the merged entities according to the provisions of the Law 1068/1980.

Within 1992 the share capital was increased to € 1,253,507 consisting of 213,566,232 ordinary shares of € 5.87 each (two thousands drachmas). The increase incurred pursuant to Law 1914/1990 following a new valuation of the Company's net equity in view of major infrastructure installations, which were contributed in kind by the Greek State at that time, capitalization of liabilities towards the State, etc.

The Shareholders General Meeting on 30 June 1998 decided the increase of the Company's share capital by € 6,845 through the capitalization of investment subsidies that had been collected up to 31 December 1997. After the increase the Company's share capital amounted to € 1,260,352 consisting of 214,732,544 ordinary shares of €5.87 each (two thousands drachmas).

In 1999, in view of the Company's listing in the Athens Stock Exchange and according to Law 2744/1999, THE Company's share capital was set at €58.694 consisting of 100,000,000 ordinary shares of €0.59 (two hundred drachmas) each. According to the same Law the remaining amount of 1,201,658 share capital was converted to a "Special Non Taxable Reserve", which, was among others decreased by the net amount of the fixed assets, which were conceded to the Public Entity at no consideration.

On December 1999, 6,500,000 new ordinary shares were issued of €0.59 each and were covered through the Initial Public Offering process.

As a result the Company's share capital as of December 31, 2000 consisted of 106,500,000 ordinary shares of €0.59 par value each (two hundred drachmas).

On May 2001 EYDAP decided to denominate its shares in Euro, through the increase of its nominal value from €0.59 to €0.60 par value. The resulting amount of this in-



crease was €1,391 and it was transferred from the Share Premium account reserve. Thus, the share capital of the Company at 31 December 2005 and 31 December 2004 was equal to €63,900 consisting of 106,500,000 ordinary shares of €0.60 par value.

## 30. RESERVES

The account in the accompanying financial statements is as follows:

	31 DECEMBER	
	2008	2007
Legal reserve	20,226	18,664
Special Non-taxable reserve of Law 2744/99	352,078	352,078
Reserve from non-taxable revenues	2,518	2,518
Reserve from special taxed revenues	3,687	3,687
Other reserves	653	1,183
	<b>379,162</b>	<b>378,130</b>

**LEGAL RESERVE:** According to the Greek corporate law corporations are required to transfer a minimum of 5% of their annual net profit as reflected in their statutory books to a legal reserve, until such reserve equals one-third of the paid -in share capital. The reserve cannot be distributed and its reason of existence is the coverage of potential future losses.

**SPECIAL NON-TAXABLE RESERVE OF THE LAW 2744/1999:** This Special Non-taxable Reserve was formed at the time of the Initial Public Offering in the Athens Stock Exchange in 1999, from the formation of the existing share capital to an equal amount of €58,694, and its opening balance was €1,201,658. According to the provisions of Law 2744/1999, the opening balance of this reserve had the following movements:

- It decreased with the amount of the net book value of the fixed assets that were conceded to the Public entity at no consideration.
- It decreased with the amount of various provisions accounts that were recorded at the time of the IPO.
- It increased with the revaluation surplus from the revaluation of the technical installations and networks that were remained at the ownership of the Company.
- It increased with the amount of the Profit/Loss carry-forward account that was present on the Balance Sheet as at 31 December 1998.

According to the Law 2744/1999, during the time of its creation this reserve was defined as a Special Non-taxable reserve and it was not subject to any taxation.

**RESERVES FROM NON-TAXABLE OR TAXED WITH A SPECIAL TREATMENT REVENUES:**

They are related with income from interest that are either non-taxable or tax withheld at the beginning. If they are distributed then they are taxed according to the general provisions of the income taxation. At the present time the Company has no intention to distribute these reserves and according to IAS 12 no deferred taxation has been calculated.

**OTHER RESERVES:** The decrease of EYATH share price in 31 December 2008 (portfolio available for sale) resulted in a respective reduction of other reserves.

## 31. RETAINED EARNINGS

The account in the accompanying financial statements is analyzed as follows:

BALANCE AT 01.01.2007	301,763
Dividends paid	(11,715)
Profit for the year 2007	43,282
Transfer to Legal Reserve	(2,164)
BALANCE AT 01.01.2008	331,166
Dividends paid	(14,910)
Profit for the year 2008	31,231
Transfer to Legal Reserve	(1,562)
BALANCE AT 31.12.2008	<b>345,925</b>

## 32. BORROWINGS

The account on the accompanying financial statements is analyzed as follows:

	31 DECEMBER	
	2008	2007
Bank Loans	157,373	112,698
Greek State Loans	3,142	3,142
	<b>160,515</b>	<b>115,840</b>

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The borrowings are repayable as follows:

Loans are payable immediately or within one year and they are involved in short term liabilities.

The Company's bank borrowings are denominated in € and consequently are not subject to foreign currency risk. Bank borrowings are subject to floating interest rates and consequently the Company is subject to the risk of future cash flows but not on the risk of the fair value of the debt. The Company does not utilize derivative financial instruments in order to reduce its risk exposure, as at the balance sheet date, because management is of the opinion that there are no significant risks from interest rates changes.

The fair values of loans approximate their existing carrying amounts due to variable exchange rates.

The Company has the following borrowing contracts:

- a)** Bank overdraft account with an open credit of € 40,000 and closing balance of €17,100 and € 17,100 at 31 December 2008 and 2007 respectively. The interest rate of the loan is estimated on Euribor basis (three months floating that changes everyday) plus a spread. The initial loan arrangement was signed on December 2004 with an expansion option.
- b)** Bank overdraft account with an open credit of €40,000 and a closing balance at 31 December 2008 and 31 December 2007 of € 24,700 and € 17,000 respectively. The interest rate of the loan is estimated on Euribor basis (three months floating that changes every day) plus a spread. The loan arrangement was signed on October 2004 with an expansion option.
- c)** Bank overdraft account with an open credit of €35,000 and a closing balance at 31 December 2008 and 31 December 2007 of € 29,500 and € 15,500 respectively. The interest rate of the loan is estimated on Euribor basis, (one month floating that changes every day) plus a spread. The initial loan arrangement was signed on March 2006 with an expansion option.
- d)** Bank overdraft account with an open credit of € 40,000 and a closing balance at 31 December 2008 and 31 December 2007 of € 40,000 and € 17,200 respectively. The interest rate of the loan is estimated on Euribor basis (three months rate valid at the compounding of interest) plus a spread. The initial loan arrangement was signed on July 2006 with an expansion option.
- e)** Bank overdraft account with an open credit of € 25,000 and a closing balance at 31 December 2008 and 31 December 2007 of € 18,000 and € 15,000 respectively. The interest rate of the loan is estimated on Euribor basis (three months rate valid at the previous working day to the compounding of interest) plus a spread. The initial loan arrangement was signed on November 2007 with an expansion option.
- f)** Bank overdraft account with an open credit of € 25,000 and a closing balance at 31 December 2008 and 31 December 2007 of € 25,000 and € 23,000 respectively. The interest rate of the loan is estimated on Euribor basis (one month rate valid at the compounding of interest day). The initial loan arrangement was signed on November 2007 with an expansion option.

Accrued interest amounted for € 3,073 at 31 December 2008 and € 2,065 at 31 December 2007 respectively.

## 33. LIABILITIES FOR EMPLOYEES BENEFITS

The account in the accompanying financial statements is analyzed as follows:

	31 DECEMBER	
	2008	2007
Employees' end-of-service indemnities (Provision)	26,575	26,977
Employees healthcare scheme	161,419	151,266
Special Employees' end-of-service indemnity	3,140	2,473
	<b>191,134</b>	<b>180,716</b>

The Company operates a medical and healthcare plan, which covers its employees, pensioners and their families and it has also a Staff Retirement Indemnities, which consists of a lump sum payment made to its employees upon dismissal or retirement.

The principal actuarial assumptions used for the purpose of actuarial valuations (staff retirement indemnities and employees healthcare scheme) were as follows:

	2008	2007
Inflation	2% from 2009	3.3% for 2008 with a gradual decrease to 2% from 2011 and afterwards
Discount Rate	6%	5%
Expected return on plan assets	4.5%	4.5%
Morbidity rates	1.7%	1%
Expected increase of payroll cost	1.5% annually plus the inflation rate	1.5% annually plus the inflation rate
Expected increase in healthcare cost	2.4%	4.0% for 2008 with a gradual decrease to 2.4% from 2011 and afterwards

**[A] Provision of Employees' end-of-service indemnity**

The liabilities for Employees' end-of-service indemnity were calculated through a actuarial study for the period ended at 31.12.08 and 31.12.07 according to the aforementioned assumptions.

The movements of the provision for Employees' end-of-service indemnity during the years ended at 31 December 2008 and 2007 were as follows:

PERIOD	1/1/08-31/12/08	1/1/07-31/12/07
Present Value of (Liabilities not financed)	32,637	34,456
Fair value of schedule assets	-	-
	<b>32,637</b>	<b>34,456</b>
Not recognized actuarial profits / losses	(6,062)	(7,480)
Not recognized cost of previous service	-	-
Net liability recognized in Balansheet	26,575	26,976
<b>AMOUNTS RECOGNIZED IN PROFIT &amp; LOSS ACCOUNT</b>		
Cost of current employment	1,510	1,602
Interest in liability	1,565	1,420
Expected return on Assets	-	-
Actuarial profit / loss recognized	400	476
Recognized cost of previous service	-	-
Expense in Profit & Loss Account	3,475	3,498
Cost of abridgements / settlements / end of service	-	-
Total expense in Profit & Loss Account	3,475	3,498
<b>NET LIABILITY ALTERATIONS RECOGNIZED IN BALANSHEET</b>		
Opening Net liability	26,976	26,798
Employer's Contributions	-	-
Benefits payed by the employer	(3,877)	(3,320)
	3,475	3,498
Net liability in the end of the year	26,575	26,976
Adjustment	-	-
Net liability in the end of the year	26,575	26,976



## [B] Employees Healthcare Scheme

The Company covers the expenses of healthcare for the employees, the pensioners and their family members on specific internal regulations issued on this respect. The scheme is partly funded through payroll contributions and withholdings. The related liabilities of the Company arising from the healthcare scheme are calculated according to an actuarial study for 2008.

The movement of the provision for the healthcare scheme during the years ended at 31 December 2008 and 2007 were as follows:

PERIOD	1/1/08-31/12/08	1/1/07-31/12/07
Present Value of (Liabilities not financed)	261,282	238,133
Fair value of schedule assets	-	-
	<b>261,282</b>	<b>238,133</b>
Not recognized transitory liabilities	-	-
Not recognized actuarial profits / losses	(99,863)	(86,867)
Not recognized cost of previous service	-	-
Net liability recognized in Balansheet	161,419	151,266
AMOUNTS RECOGNIZED IN PROFIT & LOSS ACCOUNT		
Cost of current employment	5,352	5,375
Interest in liability	11,651	9,712
Expected return on Assets	-	-
Actuarial profit / loss recognized	5,394	5,098
Recognized cost of previous service	-	-
Expense in Profit & Loss Account	22,397	20,185
Cost of abridgements / settlements /end of service	-	-
Total expense in Profit & Loss Account	22,397	20,185
NET LIABILITY ALTERATIONS RECOGNIZED IN BALANSHEET		
Opening Net liability	151,266	141,653
Employer's Contributions	-	-
Benefits paid by the employer	(12,244)	(10,572)
	22,397	20,185
Net liability in the end of the year	161,419	151,266
Adjustment	-	-
Net liability in the end of the year	161,419	151,266

### [C] Special Account for employees' end-of-period indemnity (for employees hired after the 26.10.1999)

For the employees hired after the 25 October 1999 the Company has the obligation to fully pay the retirement indemnities according to the labor regulations and the collective labor agreements.

PERIOD	1/1/08-31/12/08	1/1/07-31/12/07
Present Value of (Liabilities not financed)	2,720	2,560
Fair value of schedule assets	(2,181)	(1,691)
	539	869
Not recognized transitory liabilities	-	-
Not recognized actuarial profits / losses	420	87
Not recognized cost of previous service	-	-
Net liability recognized in Balansheet	959	782
AMOUNTS RECOGNIZED IN PROFIT & LOSS ACCOUNT		
Cost of current employment	134	169
Interest in liability	127	91
Expected return on Assets	(84)	(71)
Actuarial profit / loss recognized	-	1
Recognized cost of previous service	-	-
Expense in Profit & Loss Account	177	190
Cost of abridgements / settlements /end of service	-	-
Total expense in Profit & Loss Account	177	190
NET LIABILITY ALTERATIONS RECOGNIZED IN BALANSHEET		
Opening Net liability	782	592
Employer's Contributions	-	-
Benefits payed by the employer	-	-
	177	190
Net liability in the end of the year	959	782
Adjustment	-	-
Net liability in the end of the year	959	782

It is worthnoting that the fair value of the aforementioned schedule which was € 2.181 th. and € 1.691 th. at 31 December 2008 and 2007 respectively, are included in the company's assets. The same amounts also concern with employees contributions for this specific schedule. These contributions are included in the company's liabilities resulting in an increase of the employees benefits by the same amounts.

### **[D] Special account of Employees' end-of-service indemnity (for employees hired until 25.10.1999)**

According to the Special Collective Bargaining Agreements of 2.4.1990, 2.7.1991 and 25.5.1992 besides the indemnity of the Law 2112/20 a special indemnity is paid from the special account reserve that is formed from the staff contributions and the interest on these. According to the Law 2939/2001 the Greek State undertakes the obligation to cover the current deficit of the special indemnity account at the end of each year, for the staff at service on 25 October 1999 that has been retired or is going to retire in the future. The company has not formed any provision (note 27).

### **[E] EYDAP Personnel Insurance Fund (PIF)**

PIF is an independent legal entity, which operates an auxiliary pension plan to the Company's employees upon their retirement.

According to the Law 2084/92, the decentralized funds of auxiliary insurance can be merged under conditions in the IKA-TEAM (the auxiliary fund of the largest insurance state organization in Greece). According to an actuarial report that has been submitted to the ministry of Labor and Social insurances, PIO has an actuarial deficit.

Although EYDAP has no legal obligation to cover PIF's deficits, it is not probable to estimate at the present time whether the company will be required in the future to cover the potential deficits.

## 34.

### PROVISIONS FOR PENDING LITIGATION

The account in the accompanying financial statements is analyzed as follows:

	31 DECEMBER	
	2008	2007
Provisions for pending litigations with employees	27,356	26,271
Provisions for civil law pending litigations	12,513	13,927
	<b>39,869</b>	<b>40,198</b>

The Company has formed provisions for civil law pending litigations and of litigations with employees. In relation with the pending litigations and its possible impact on the financial statements see the note 39.

Pending litigation provisions analysed as follows:

	31 DECEMBER	
	2008	2007
Provisions in the beginning of the year	40,198	38,980
Application of Provision	(1,171)	(894)
Turn of provision	(1,835)	(2,351)
Financial years' additional provision	2,677	4,463
	<b>39,869</b>	<b>40,198</b>

35.

## DEFERRED SUBSIDIES AND CUSTOMER CONTRIBUTIONS

The account in the accompanying financial statements is analyzed as follows:

	31 DECEMBER	
	2008	2007
<b>COST:</b>		
Investment Subsidies	194,485	191,537
Customer Contributions	94,109	89,337
	<b>288,594</b>	<b>280,874</b>
<b>ACCUMULATED AMORTIZATION</b>		
Investment Subsidies	(57,890)	(51,316)
Customer Contributions	(27,387)	(24,827)
	<b>(85,277)</b>	<b>(76,143)</b>
<b>CARRYING AMOUNT</b>		
Investment Subsidies	136,595	140,221
Customer Contributions	66,722	64,510
	<b>203,317</b>	<b>204,731</b>

EYDAP obtains subsidies from the European Union through the Greek State in order to fund specific projects. In addition EYDAP's Customers (including State and Municipalities) are required to participate in the funding of the initial network connection cost (meters, substations, network connections etc) or its expansion/upgrade.

The above subsidies are recorded upon collection and are reflected in the balance sheet as deferred income. Such sums are amortized over the useful life of the related assets when these are put in operation. Subsidies amortization is recorded against depreciation charge.

## 36.

## CONSUMERS' GUARANTEES

The amount of € 16,619 on 31 December 2008 and € 15,864 on 31 Decemebr 2007 is related with guarantees received from customers for the use of the water meter, paid at the time of the initial connection with water supply. These guarantees are repaid back (without interest cost) at the termination date of the connection upon customer's request. Because the repayment of these amounts is not expected in the near future, these amounts are recorded as long-term liabilities.

## 37.

OPERATING AND OTHER  
CURRENT LIABILITIES

The account in the accompanying financial statement is analyzed as follows:

	31 DECEMBER	
	2008	2007
Trade creditors	26,351	28,359
Taxes withheld	9,262	8,738
Social insurance contributions and other funds	7,795	7,616
Customer Advances	2,031	1,921
Dividends payable	1,560	1,709
<b>OPERATING CURRENT LIABILITIES</b>	<b>46,999</b>	<b>48,343</b>
Payable Expenses	694	1,013
Outstanding Credit Accounts	3,217	4,393
Other Current liabilities	11,208	10,775
Short-term Consumers Guarantees	4,947	4,781
<b>OTHER CURRENT LIABILITIES</b>	<b>20,066</b>	<b>20,662</b>

The carrying amounts of the operating and other current liabilities approximate their fair value.

## 38.

## EVENTS AFTER THE BALANCE SHEET DATE

The construction of two new hydroelectric power stations in Mandra (630KW) and Kartala -Kithaironas (1200KW) has been completed and their commercial use has been started.

Three works are under construction :

- New hydroelectric power station of 820 KW in Evinos place.
- Expansion of the Electrical and Thermal energy coproduction station (4.25 MW) with the firing of biogas in the island of Psytallia.
- New Electrical and Thermal Energy coproduction station (12.9 MW) with the firing of natural gas.

The commercial use of the above mentioned works is estimated to begin in 2009.

An application has been submitted concerning the permission of a 2mwp photovoltaic production station in the company's installations in Menidi. The production licence given by the Electricity Regulatory Authority is expected within the period 1<sup>ST</sup> May 2009 to 31<sup>ST</sup> December 2009 according to the Law 3734/2009.

In the section of its operations development EYDAP has set as a priority its geographical expansion.

In the beginning of May 2007 the company incorporated the water supply network of New Peramos Municipality in its network apart from the network of Agios Panteleimonas settlement which will be delivered fully completed by the Municipality until the 31<sup>st</sup> of June 2009 based on a reparative delivery agreement with a minimum agreed in advance price of € 1.25m.

EYDAP has already run the take over and embodiment of the water supply networks of Megara, Keratea, Vari, Kalivia, Agios Stefanos and Markopoulo Municipalities together with Anixi and Krioneri communities, as discussions for further network co-optations continue.

## OPERATION OF THE WASTE TREATMENT PLANT IN PSYTALLIA

On February 28<sup>TH</sup> 2009, EYDAP signed a deliverance-acceptance protocol with the Ministry of Environment, Planning and Public works concerning the administration of the dehydrated sludge dessication unit thus, having under its pertinence the total facilities of Psitalia sewerage processing centre (Phase A, Phase B, dessication and CETHE). The company has also the responsibility and the operation cost (transportation plus energy development) of the dessicated product.

The new Electrical and Thermic energy co-production units (CETHE) that EYDAP constructed in Psitalia within the context of the project "Electric and Thermic energy co-production units in Psitalia sewerage processing centre" contract work A-417, such as: a) the natural gas combustion unit of 12.9 Mwe electrical power and 17.3 MWth

thermic power and b) the expansion of the biogas combustion unit of 4.25 MWe electric power and 6.8 MWth thermic power have already started to operate and they are in the phase of productive operation and workout operation respectively.

The natural gas combustion unit has been planned and implemented for the providing of Psitalia dessication unit with thermic energy coming from its produced exhaust via air commutators with parallel production of electric energy which is channellizing the electrical network that supplies the B Phase and dessication facilities of the centre and that is consumed within the Psitalia centre.

The operation of CETHE natural gas combustion unit is expected to increase the cost of natural gas consumption in relation with the respective consumption under the operation of the dessication unit only (without combined CETHE operation). On the other hand a substantial decrease in the cost of electric energy is expected as a result of lower purchases from the Public Power Corporation together with revenues coming from the possible sales of electric energy to the Hellenic Operator of Electrical Energy (DESMIE), that is not consumed within the Psitalia centre.

The expansion of CETHE biogas combustion unit has been planned and implemented for the production of electrical energy with biogas as fuel together with a parallel exploitation of the thermic energy produced from the unit's internal combustion machines for the heating of the centre's melting pots.

The operation of CETHE biogas production unit is expected to decrease substantially the cost of electrical energy (coming from the Public Power Corporation) used for the operation of B Phase and dessication of Psitalia Centre, given that the produced electrical energy will be consumed within B Phase and dessication facilities of the centre. In addition revenues from possible sales to the Hellenic Operator of Electrical Energy (DESMIE) of that part that is not consumed within Psitalia centre are expected.

In addition electrical energy sales revenues coming from the current CETHE biogas combustion unit are expected to cut back, given that biogas as the common fuel of all CETHE units operating with biogas will be used in the new CETHE unit for the deduction of the Public Power Corporation cost (electrical energy purchases) implying that this is much more of the company's interest compared with the electrical energy sales to the Hellenic Operator of Electrical Energy (DESMIE).





## 39.

COMMITMENTS AND CONTINGENT  
LIABILITIES - ASSETS**[1] Liabilities**

Contingent liabilities are not recorded in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is minimal.

**LITIGATIONS AND CLAIMS:** Lawsuits for civil law cases with claims of an amount of €54.7 millions have been raised against the Company as at 31 December 2008. These lawsuits are mainly related with damages caused by floods (either because of broken mains or from rainfalls) or they are lawsuits of various trade creditors and subcontractors for violation of contractual terms. There are also pending litigations with employees of around € 42.0 millions. Against all these potential losses, when the pending litigation will be finalized, EYDAP has formed a provision of € 39.9 millions as at 31 December 2008 and of € 40.1 millions as at 31 December 2007, which are considered as sufficient.

**INSURANCE COVERAGE:** The Company's property, plant and equipment are dispersed in many locations, mainly at the Attica region, and therefore risk of a major loss is reduced. The Company does not carry any form of insurance coverage on its assets.

**UNAUDITED BY TAX AUTHORITIES FISCAL YEARS:** The Public Revenues Service (tax authorities) have audited the Company, until the fiscal period ended at 31 December 2007.

The accompanying financial statements include a related provision for the additional taxes and fees that are probable to be levied at the finalization of the tax year 2008.

**COMMITMENTS FROM UNEXECUTED CONTRACTS:** The company's commitments concerning with expansions, improvements, and conservation of networks and installations as also supply works of electrical and thermal coproduction units are € 130 mil. at 31<sup>st</sup> December 2008.

## [2] Assets

### INVESTMENT PROGRAM

**a.** The Company according to its establishment Law 2744/99, has signed a contract with the Greek State, according to which the Greek State undertakes the commitment for the subsidization of EYDAP either from the Community Funds or from the Program of Public Investments for the coverage of the 60% of the capital expenditure, which EYDAP pays for the maintenance, restoration, improvement or the expansion of the water supply and sewerage network system for the 8years period 2000-2008. Against the aforementioned investment program of around €1.22 billion, that includes, as already mentioned, also the maintenances, the Company has spent for capital expenditures as at 31 December 2008 an amount of € 432.49 millions, for which it has the right to receive a subsidy of around € 259.49 millions ( $432,49 \times 60\%$ ), while for the maintenance expenditures the Company claims the corresponding subsidy. The Company against the subsidy that has the right to receive has received as at 31 December 2008 an amount of €9.08 millions. On the basis of the above the claim of the Company from the Greek State is raised to at least € 250.41 millions ( $259.49 - 9.08$ ). Therefore this amount has not recorded in the accounts receivables with an equal debit of the long-term liabilities accounts, the carrying amount of which is gradually transferred in the profit/loss of the period in proportion to the depreciation rate of the subsidized water supply and sewerage network system. If the aforementioned journals were carried out then the profit/loss of the current and the previous year period will be improved by around € 5.2 and € 4.6 millions respectively and the net equity will be improved by around € 34.6 millions. It must be clarified that a decision made by the Extraordinary Shareholders Meeting of August 10<sup>th</sup> 2004 modified the company's investment programme, however not affecting the above mentioned claim against the Greek State.

**b.** In addition to these claims the Company has a claim for a subsidy for the maintenance expenditures according to the contract with the Greek State. However it is not feasible to extract the amount that corresponds to maintenance only from the amount of expenditures that are related with the operation and maintenance of installations that is € 704.43 millions. The corresponding subsidy between the Company and the Greek State has not been finalized until the conduction of the current Financial Statements.

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## 40. RELATED PARTY TRANSACTIONS

### [A] Transactions and amounts outstanding with the Members of the Board

	31 DECEMBER	
	2008	2007
Salaries (Chairman & CEO and Executive Directors)	205	207
Salaries & participation fees of the Members of the Board of Directors	142	140
	<b>347</b>	<b>347</b>

### [B] Transactions and amounts outstanding with the Greek State and the Municipalities

	31 DECEMBER	
	2008	2007
<b>1) TRANSACTIONS</b>		
Revenues	76,909	75,625
Cost of sales (construction contracts)	(7,684)	(1,498)
Provisions	(3,943)	(3,146)
<b>2) OUTSTANDING AMOUNTS</b>		
Long term receivables (construction contracts)	101,271	93,126
Long term receivables (Arrangements of Municipalities)	16,255	7,426
Trade receivables	148,253	138,101
Other receivables (coverage of Employees' end-of-service indemnity)	12,172	9,118

## 41. PUBLIC ENTITY EYDAP FIXED ASSETS (PE)

The Public Entity was established at the time of the IPO with the purpose of the ownership's transfer of the water dams and basins of Marathon, Mornos, Yliki and Evinos from EYDAP to PE. Besides the constructions and upgrades of the installations that

are related with these water dams and basins, the Greek State – through the Public Entity - has undertaken the obligation to supply the Company with raw water to meet its water supply obligations. The price of the raw water for the years 2000-2008 is being offset with the cost of services that EYDAP realizes for the maintenance and operation of the fixed assets that belong by ownership to the Public Entity.

## 42. CAPITAL RISK MANAGEMENT

The company manages its capital in a way that guarantees the continuity of its operations over time while the maximization of shareholders returns through the optimization of the relation between debt and net worth is secured. The company's Capital structure consists of debts involved in "Borrowing" (note 32), cash and equivalents and the net worth which consists of the issued capital, reserves and the carrying amount (notes 29, 30, 31).

The company reviews its capital structure on an ongoing basis, the cost of capital and the risks connected with each capital category.

According to Management suggestions the company balances its total capital structure through dividend payments and short term borrowing.

The total strategy of the company remained unchangeable from 2006.

## 43. FINANCIAL RISK MANAGEMENT

As a result of its operations the Company is not exposed to any particular financial risks such as Market risk (changes in exchange rate parities, interest rates or market prices), Credit risk and Liquidity risk.

The Company's Financial risk management plan is focused on the minimization of their probable negative effects over the Company's financial position. Risk management is processed by the Company's Central Economic Department which operates under certain rules approved by its Administrative Council.

Administrative Council provides guidance and directions for general and specific risk management problems such as exchange risk, interest rates risk and credit risk.

**[A] Market Risk****EXCHANGE RATE RISK**

The main part of the Company's operations is processed in the Eurozone under Euro. As a result exchange rate risk is immaterial.

**INTEREST RATES VARIABILITY RISK**

The Company doesn't possess any substantial interest financial items. Thus its operating revenues and cash flows are independent from changes in interest rates.

Loan liabilities are based on variable interest rates which are in accordance with market conditions, thus could be either remain variable or it may convert in fixed.

The Company doesn't use financial derivatives. As a result interest rates risk concerns loans. Loans under variable rate result in cash flow risk for the Company.

SENSITIVITY ANALYSIS OF LOANS UNDER CASH FLOW RISK  
IN INTEREST RATE CHANGES

	INTEREST RATES VARIABILITY	IMPACT IN EAT
2008	+1%	(1,298)
	-1%	1,298
2007	+1%	(886)
	-1%	886

Note:  
The table doesn't involve the positive impact  
of the collected deposit interests.

**[B] Credit Risk**

The Company's exposition in credit risk is confined on its financial Assets which can be analyzed as follows:

CATEGORIES OF FINANCIAL ITEMS	31 DECEMBER	
	2008	2007
Financial items in disposal	1,139	1,669
Cash flows and cash equivalents	17,780	14,486
Commercial and other claims	304,548	272,732
Long term claims	120,610	103,205
Investments in associates	444	347
<b>TOTAL</b>	<b>444,521</b>	<b>392,439</b>

The Company checks its claims on an ongoing basis either separately or by grouping the respective items and incorporates these data in credit control procedures. The Company's long term claims are concern with the State, Municipalities. As a result credit risk is immaterial.

Cash flows and cash equivalents do not involve credit risk because they mainly concern with deposits in banks with adequate credit rating. Commercial and other claims involve receivables from private customers which have the lowest degree of loss mainly because of the extensive dispersion of claims, while for Municipalities claims the Company examines the potential to activate the article 16 par.2 of the Law 2307/1995 which concerns the collection of Municipalities due debt to Athens Water Supply and Sewerage S.A. from Central Self contained funds.

None of the Company's financial assets is insured by mortgage or any other form of credit insurance.

The timetable of claims on maturity is analysed as follows:

TIMETABLE OF CLAIMS ON MATURITY

2008	0-1 MONTHS	1-6 MONTHS	6 MONTHS-2 YEARS	2 YEARS-5 YEARS	>5 YEARS	TOTAL
PRIVATE CUSTOMERS	8,199	17,346	13,570	7,347	2,083	48,545
PUBLIC	1,035	2,980	7,142	10,081	18,142	39,380
MUNICIPALITIES	4,200	14,915	37,570	53,444	20,194	130,323
<b>TOTAL</b>	<b>13,434</b>	<b>35,241</b>	<b>58,282</b>	<b>70,872</b>	<b>40,419</b>	<b>218,248</b>

2007	0-1 MONTHS	1-6 MONTHS	6 MONTHS-2 YEARS	2 YEARS-5 YEARS	>5 YEARS	TOTAL
PRIVATE CUSTOMERS	8,501	14,128	9,829	5,595	1,347	39,400
PUBLIC	1,555	3,889	6,649	8,517	16,342	36,952
MUNICIPALITIES	4,725	13,416	41,667	42,154	14,214	116,176
<b>TOTAL</b>	<b>14,781</b>	<b>31,433</b>	<b>58,145</b>	<b>56,266</b>	<b>31,903</b>	<b>192,528</b>

The accounting value of claims which have been renegotiated was at 31<sup>st</sup> December 2008 € 30,095.

## Liquidity Risk

Liquidity risk is confronted by the preservation of sufficient cash for the reassurance of bank credits. The existing available and approved to the Company bank credits are enough for the purpose of confronting any probable shortage of cash.

The following table analyses the Company's financial liabilities which are classified in groups according to their expiration date and calculated according to the time bal-

ance arising at the balance sheet date to the contractual arrangement ending date in non discounted figures.

The timetable of the Company's liabilities on maturity date is analysed as follows

2008	0-1 MONTHS	2-3 MONTHS	3-6 MONTHS	6-12 MONTHS	1-5 YEARS	>5 YEARS	TOTAL
LOANS	3,073	0	0	157,443	0	0	160,516
CREDITORS & OTHERS	39,767	16,570	11,389	10,012	111,996	129,949	319,683
<b>TOTAL</b>	<b>42,840</b>	<b>16,570</b>	<b>11,389</b>	<b>167,455</b>	<b>111,996</b>	<b>129,949</b>	<b>480,199</b>

2007	0-1 MONTHS	2-3 MONTHS	3-6 MONTHS	6-12 MONTHS	1-5 YEARS	>5 YEARS	TOTAL
LOANS	1,475	0	5,907	108,458	0	0	115,840
CREDITORS & OTHERS	37,619	16,142	15,561	35,760	94,397	138,101	337,580
<b>TOTAL</b>	<b>39,094</b>	<b>16,142</b>	<b>21,468</b>	<b>144,218</b>	<b>94,397</b>	<b>138,101</b>	<b>453,420</b>

## 44. ASSESSION OF FAIR VALUES

The financial value of items bargain in active markets (stock exchanges), i.e. (derivative s, stocks, bonds, mutual funds) is assessed based on published prices that stand at the balance sheet date.

The fair value of financial items which are not bargain in active markets is assessed by the use of valuation techniques and assumptions which are based on market data at the balance sheet date.

The nominal value minus provisions of bad and doubtful debts is estimated in a way that approximates its real value.

The real values of financial liabilities for the purpose of their presentation in the financial statements are calculated relied on the present value of future cash flows.

The cash flows result from specific contractual arrangements and the basis of calculation is the current available to the Company interest rate for the use of similar financial instruments.



# INDEPENDENT AUDITORS' REPORT

TO THE SHAREHOLDER'S OF THE ATHENS WATER  
SUPPLY AND SEWERAGE SA (E.YD.A.P. S.A.)

## REPORT ON THE FINANCIAL STATEMENTS

We have audited the accompanying financial statements of the "Athens Water Supply and Sewerage S.A. (E.YD.A.P. S.A.)" (the "Entity"), which comprise the balance sheet as of 31 December 2008 and the income statement, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

## MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Management of the Entity is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## AUDITOR'S RESPONSIBILITY

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Greek Auditing Standards which are harmonised with the International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of

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## D.

the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## OPINION

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as of 31 December 2008, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as these were adopted by the European Union.

Without qualifying our report, we draw your attention to the following:

1. The Company according to its establishment Law 2744/99, signed an Agreement with the Greek State whereby the State committed to granting E.YD.A.P. S.A. either from European Union's financial resources or from the State's Programme of Public Investments fund to cover 60% of the capital expenditure that E.YD.A.P. S.A. will spend for the maintenance, renovation, improvement and or the expansion of the water supply and sewerage system for the eight year period from 2000 to 2008. Against the above mentioned Investment Programme, amounting to approximately Euro 1.22 billion, which includes maintenance expenses, the Company as of 31.12.2008 has incurred expenses for capital expenditure amounting to approximately Euro 432 million for which it should receive a subsidy amounting to approximately Euro 259 million (ie  $432 \times 60\%$ ) while in accordance with the aforementioned contract the Company claims is also a subsidy for maintenance expenses. The Company against the subsidy to which it is entitled to, has received as of 31.12.2008 an amount of approximately Euro 9 million. In accordance with the principle of prudence, the above receivable of the Company from the Greek State amounting to Euro 250 million approximately (259 million - 9 million) has not been accounted for as a receivable and as long term liability, from which it would be gradually transferred to the income statement in accordance with the depreciation rate of the subsidised water supply and sewerage system. If the aforementioned accounting entries had been included, then the current year's financial results would have been improved (profit) by Euro 5,2 million approximately, the previous year's results by Euro 4,6 approximately and Shareholders' Equity increased by Euro 34.6 million approximately.

It is clarified that based on the decision of 10.08.2004 of the Extraordinary General Assembly of shareholders the Investment program of company was modified; however such modification does not affect the above company's claim against the Greek State.

2. As already mentioned in our above matter of emphasis number 1, the amount of approximately Euro 250 million does not include the receivable arising from the subsidisation of maintenance expenses, because from the total expenses relating to operations and maintenance amounting to Euro 704 million approximately, it was not possible to isolate the amount related to maintenance expenses. Even though in the

relevant contract signed by the Company and the Greek State (Appendix 4 –Financial commitments under the title“Subsidies for capital expenditure guaranteed by the State”) it is mentioned that the State guarantees the granting to E.YD.AP S.A. of a subsidy amount representing 60% of the capital expenditure incurred by the Company relating to maintenance, renovation, improvement or expansion of the water supply and sewerage system for any year from 2000 to 2008, as of the date of completion of our audit, the amount due by the State relating to the subsidy for maintenance expenses had not been agreed upon between the Company and the State.

3. As of the date of the issue of this audit report, the legal transfer of the ownership of the assets to the Company “Fixed Assets E.YD.A.P S.A.”, amounting to Euro 657 million approximately, had not been completed.

#### REPORT UPON OTHER LEGAL AND REGULATORY REQUIREMENTS

We have agreed and confirmed the content of the Director’s Report to the accompanying financial statements according to the provisions of articles 43a and 37 of Greek Company Law 2190/1920.

Athens, March 30, 2009

The Certified Public Accountants

**Michael Hadjipavlou**  
RN SOEL 10351

**Epaminondas Giouroukos**  
RN SOEL 12511

**Deloitte.**

**Hadjipavlou Sofianos & Cambanis S.A..**

Chartered Accountants & Consultants

Kiffissias Av. 250-254

15231 Chaladri Athens,

I.C.P.A Reg. No: E120 Hadjipavlou

INDEPENDENT  
AUDITORS'  
REPORT

D.

## ATHENS WATER AND SEWERAGE COMPANY S.A. (E.Y.D.A.P.)

COMPANY'S NO 44724/06/B/99/52 IN THE REGISTER OF SOCIETIES ANONYMES

ORPOU 156 -11156 GALATSI

## SUMMARY FINANCIAL RESULTS FOR THE YEAR 01 JANUARY 2008 - 31 DECEMBER

2008 (in terms of article 135 of Law 2190, for companies publishing annual financial statements in accordance with IAS/IFRS)The figures illustrated below provide summary information about the financial position of E.Y.D.A.P. S.A.We advise the reader before taking any investment decision or other transaction concerning the company, to visit the Company's web site where the financial statements are presented according to International Financial Reporting Standards together with the auditor's report, whenever it is required. 1.

## COMPANY'S STATUTORY INFORMATION

<b>Prefecture:</b>	Athens
<b>Company's web Site</b>	<a href="http://www.evdap.gr">www.evdap.gr</a>
<b>Members of the Board of Directors:</b>	K.Kostoulas, A.Vartholomeos, Th.Georgakelos, E.Baltas, Ch.Mistriotis, G.Zafropoulos, A.Spiropoulos, N.Sigalas, G.Mastragelopoulos, K.Galanis, E.Moutafis,G.Mitsioulis,D.Anagnostopoulos 27 March 2009
<b>Date of Approval of Financial Statements:</b>	M. Hatzipaulou and E.Giouroukos
<b>Chartered Public Accountants:</b>	Deloitte Hatzipaulou,Sofianos & Kampanis
<b>Auditing Company:</b>	Public Accountants and Business Consultants SA
<b>Type of Auditor's Report</b>	Unqualified Opinion -Emphasis of matter

## BALANCE SHEET

Amounts in thousands of Euro

	31/12/2008	31/12/2007
<b>ASSETS</b>		
Tangible assets	992.883	976.255
Intangible assets	3.950	3.260
Other non current assets	171.955	158.242
Inventories	19.165	19.263
Trade receivables	274.848	246.434
Other current assets	47.480	40.784
<b>TOTAL ASSETS</b>	<b>1.510.281</b>	<b>1.444.238</b>
<b>LIABILITIES</b>		
Share capital	63.900	63.900
Other items of Shareholders' Equity	765.589	749.798
Total Shareholders' Equity (a)	829.489	813.698
Minority interests (b)	0	0
Total Equity (c)=(a)+(b)	<b>829.489</b>	<b>813.698</b>
Reserves for employee benefits	191.134	180.716
Deferred subsidies and customer contributions	203.317	204.731
Provisions and other long-term liabilities	56.488	56.062
Short- term borrowings	160.515	115.840
Other Short- term borrowings	69.338	73.191
Total liabilities (d)	<b>680.792</b>	<b>630.540</b>
<b>TOTAL EQUITY AND LIABILITIES (c)+( d)</b>	<b>1.510.281</b>	<b>1.444.238</b>

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Amounts in thousands of Euro

	31/12/2008	31/12/2007
Equity Balance at the beginning of the year (1/1/2008 and 1/1/2007 respectively)	813.698	781.325
Profit / (Losses) of the year, after tax	31.231	43.282
Increase/ (Decrease) of Share Capital	0	0
Distributed Dividends	(14.910)	(11.715)
Net income directly charged to equity	(530)	806
Equity Balance at the end of the year (31/12/2008 and 31/12/2007 respectively)	<b>829.489</b>	<b>813.698</b>

## CASH FLOW STATEMENT

Amounts in thousands of Euro

	1/1-31/12/2008	1/1-31/12/2007
<b>Cash Flows from operating activities</b>		
Profit before taxes	49.217	58.482
Adjustments for:		
Depreciation and amortization	31.687	29.866
Amortization of customers' contributions and subsidies	(9.134)	(8.589)
Investment income	(32)	(24)
Impairment of investments	(96)	(53)
Provisions	4.305	4.706
Credit Interest and related income	(3.091)	(2.812)
Debit Interest and related expense	9.777	7.602
Operating income before working capital changes / changes in operating assets and liabilities		
(Decrease in) Increase in		
Trade receivables	(32.917)	(19.788)
Other receivables	(12.152)	(7.692)
Long-term receivables	(17.406)	(5.737)
Materials and spare parts	(33)	(2.293)
Increase in (Decrease in)		
Operating Current Liabilities	4.879	(3.338)
Other current liabilities	(12.242)	(4.147)
Consumers' guarantees	756	987
Reserve for employees benefits	12.109	9.982
Minus:		
Interest and related expenses paid	(7.095)	(5.420)

## INCOME STATEMENT

Amounts in thousands of Euro

	1/1-31/12/2008	1/1-31/12/2007
<b>Turnover</b>		
Gross profit (loss)	403.161	388.417
Earnings before tax, financial, and investment results	176.467	184.103
	55.775	63.195
<b>Profit (loss) before tax</b>	<b>49.217</b>	<b>58.482</b>
<b>Profit (loss) after tax</b>	<b>31.231</b>	<b>43.282</b>
<b>Attributable to:</b>		
Shareholders	31.231	43.282
Earnings per share after tax (in euro) - basic	0.29	0.40
Diluted earnings per issued share (in euro)	0.13	0.14
<b>Earnings before tax, financial, investment results and depreciation and amortization</b>	<b>78.328</b>	<b>84.472</b>

## ADDITIONAL DATA AND INFORMATION

1. The Company has been audited by the tax authorities up to 2007 (included).

2. There is no burden on the Company's fixed assets.

3. The number of employees as at 31-12-2007 and 31-12-2008 was 3.677 and 3.482 respectively.

4. The Provisions formed up to December 31 2008 concern: a)Provisions for litigations and claims amounting approximately Euro 39,9 m.More specific, Lawsuits for civil law cases with claims of an amount of Euro 54,7 m. have been raised against the Company.These lawsuits are mainly related with damages caused by floods (either because of broken mains of from rainfalls) or they are lawsuits of various trade creditors and contractors for violation of contractual terms. There are also pending litigations with employees of around Euro 42,0 m.Against all these potential losses, if the pending litigation will be finalized, EYDAP has formed a provision of Euro 39,9 m. as at December 31 2008 and of Euro 40,1 m. as at 31st December 2007, which are considered as sufficient.b) Provisions of Euro 1,11 m. for unaudited (by Public Revenue Services) tax uses and c) Other provisions of Euro 36,02m.

5. The Company according to its establishment Law 2744/99, has signed a contract with the Greek State, according to which the Greek State undertakes the commitment for the subsidization of EYDAP either from the Community Funds or from the Program of Public Investments for the coverage of the 60% of the capital expenditure, which EYDAP pays for the maintenance, restoration, improvement or the expansion of the water supply and sewerage network system for the 8years period 2000-2008. Against the aforementioned investment program of around Euro1,22 billion, that includes, as already mentioned, also the maintenances, the Company has spent for capital expenditures as at 31 December 2008 an amount of Euro 432,49 millions, for which it has the right to receive a subsidy of around Euro 259,49 millions (432,49\*60%), while for the maintenance expenditures the Company claims the corresponding subsidy. The Company against the subsidy that has the right to receive has received as at 31 December 2008 an amount of Euro 9,08 millions. On the basis of the above the claim of the Company from the Greek State has been raised to Euro 250,41 millions (259,49 - 9,08). Therefore this amount has not recorded in accounts receivables with an equal credit in long-term liabilities, the carrying amount of which is gradually transferred in the profit/loss account of the period according to the depreciation rate of the subsidized water supply and sewerage network system. If the aforementioned journals were carried out then the profit/loss of the current and the previous year period would have been improved by around Euro 5,2m and 4,6 m respectively and the net equity would have been improved by around Euro 34,6 millions.It must be clarified that the company's investment program modified as a result of a decision taken by the 10-8-2004's Extraordinary Shareholders General Meeting. However this doesn't affect the company's claim towards the greek state.

6.In addition the Company has a claim concerning a subsidy for the maintenance expenditures according to the contract with the Greek State. However, since it is not feasible to extract the amount that corresponds to maintenance from the total amount of expenditures that are related with the operation and maintenance of installations that is Euro 704,43 millions the corresponding subsidy has not been finalized between the company and the State until the conclusion of the present financial statements .

7. Transactions with related parties ( Amounts in thousands of Euro)

Cumulative amounts from the beginning of the current economic use concerning purchases and sales together with the company's claims and liabilities at the end of the current economic use that have been resulted from its transactions with related parties in the sense of the IAS 24 are as follows :

	2008	2007
Revenues	76.909	75.625
Claims	277.951	247.771
Transactions and Payrolls of Directors and Members of the Administration	347	347

8.Certain Items of the 2007 Financial Statements reclassified to conform with those of the current use,however not affecting the already published financial statements of the previous economic use. More specific, during the period 1/1/2007 to 31/12/2007 amount of Euro 1.691 th. transferred from "Other Short-term borrowings" to "Reserves for employee benefits" .

9. Net income of Euro 530 th, which has been charged directly to equity as an expense at 31/12/2008, concerns non current assets appropriated for sale( profolio revaluation).

10.The emphasis matters of the Auditors Report refer to the above mentioned data under the footnotes 5 & 6 as also in the fact that assigned fixed assets of a total undepreciated value of approximately € 657 ml.had not been transferred to the Public Entity "EYDAP fixed assets company".

Income Tax paid	(15.534)	(18.702)
Net cash from operating activities (a)	<u>2.998</u>	<u>33.030</u>
<b>Cash Flows from investing activities</b>		
Purchases of property, plant, and equipment	(45.308)	(28.132)
Purchases of intangible assets	(2.592)	(1.895)
Proceeds from customers' contributions and subsidies	7.711	8.148
Interest and related income received	2.746	2.120
Investments in associates	0	(91)
Dividends received	32	24
Net cash from investing activities (b)	<u>(37.411)</u>	<u>(19.826)</u>
<b>Cash Flows from financing activities</b>		
Proceeds from borrowings	66.000	87.495
Repayments of borrowings	(22.333)	(92.667)
Dividends paid	(5.960)	(7.564)
Net cash from investing activities (c)	<u>37.707</u>	<u>(12.736)</u>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(a) + (b) + (c)</b>	<b>468</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>14.486</b>	<b>14.018</b>
<b>Cash and cash equivalents, end of period</b>	<b>17.780</b>	<b>14.486</b>

The Chairman of the Board of Directors  
Kostoulas Konstantinos  
I.D. No AE 043716

The Chief Executive Officer  
Vartholomeos Antonios  
I.D. No X 666882

The Chief Financial Officer  
Leventi Maria  
I.D. No Σ 099991

The Chief Accounting Officer  
Spyropoulou Eleni  
I.D. No Σ 194321

Athens, 27 March 2009

## INFORMATION OF THE CLAUSE 10 OF THE LAW 3401/2005

### F.

The following announcements/notifications have been sent to Daily official list announcements and are posted to the Athens Stock Exchange website as well as to our Company's website [www.eydap.gr](http://www.eydap.gr) under the Section "Announcements".

DATE	ANNOUNCEMENTS/NOTIFICATIONS
21/02/2008	Plan of intended corporate actions for the year 2008
31/03/2008	2007 Financial Results
18/04/2008	Company presentation to the representatives of the capital market
21/04/2008	Notification of Executive's Appointment at the Shareholders Service Office
09/05/2008	Notification of Executives Appointment
12/05/2008	Invitation to the Special Shareholders Meeting
12/05/2008	Invitation to the General Shareholders Meeting
21/05/2008	Distribution of Annual Bulletin for the year 2007
30/05/2008	First Quarter 2008 Key Figures and Results
02/06/2008	Announcement of dividends payment
03/06/2008	General Meeting Decisions
03/06/2008	Special Meeting Decisions
04/06/2008	Changes in the first quarter additional figures and information
4/6/2008	Invitation to the Extraordinary General Meeting
20/06/2008	Notification of Executive's Appointment in the Internal Audit Department
25/6/2008	Change in the Company's Board of Directors
25/06/2008	Extraordinary Meeting Decisions
18/07/2008	Constitution of Internal Audit Committee
29/8/2008	Q2 2008 Key Figures and Results
26/09/2008	New tariffs in water supply and sewerage services
28/11/2008	Q3 2008 Key Figures & Results