



Ο ΟΡΚΟΣ ΤΟΥ ΙΠΠΟΚΡΑΤΟΥΣ

Ο ΜΝΥΜΙ ΑΠΟΛΛΩΝΑ ΙΗΤΡΟΝ ΚΑΙ ΑΣΚΛΗΠΙΟΝ
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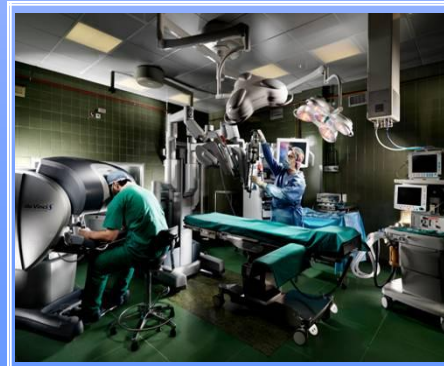




HYGEIA GROUP



“HYGEIA GROUP” Center of Excellence for national and international patients



November 22nd, 2011





HYGEIA GROUP


HYGEIA Group Overview

HYGEIA Group is a leading private healthcare services provider


- **HYGEIA Group has a portfolio of 6 hospitals in S.E.E.** with a total licensed **bed capacity of 1.404** . Specifically, 3 in Greece, 1 in Albania and 2 in Cyprus.
- Circa **56.000 operations** are performed and **16.600 babies** are delivered p.a.
- **Inpatients** circa **82.000 p.a.**
- **Outpatients** circa **610.000 p.a.**
- Total **workforce** exceeds **7.000 employees** and **co-operating physicians**


HYGEIA GROUP IS THE INVESTMENT ARM IN THE
HEALTHCARE SERVICES SECTOR OF **MARFIN**
INVESTMENT GROUP


HYGEIA Group Hospitals


- 
- **D.T.C.A. Hygeia**
1975 - General Hospital

- 
- **Mitera**
1979 - Maternity, Gynecology & Children's Hospital

- 
- **Leto**
1970 - Maternity & Gynecology Hospital
6.5k sq.m. - 100 beds (97) - 7 ORs - 7 DRs - 1 ICU

- 
- **Achillion**
2004 - 7k sq.m. - 72 beds (70) – Limassol - 8 ORs - 3 DRs - 1 ICU

- 
- **Evangelismos**
2003 - 6.2k sq.m. - 71 beds (41) – Paphos - 3 ORs - 2 DRs – 1 ICU

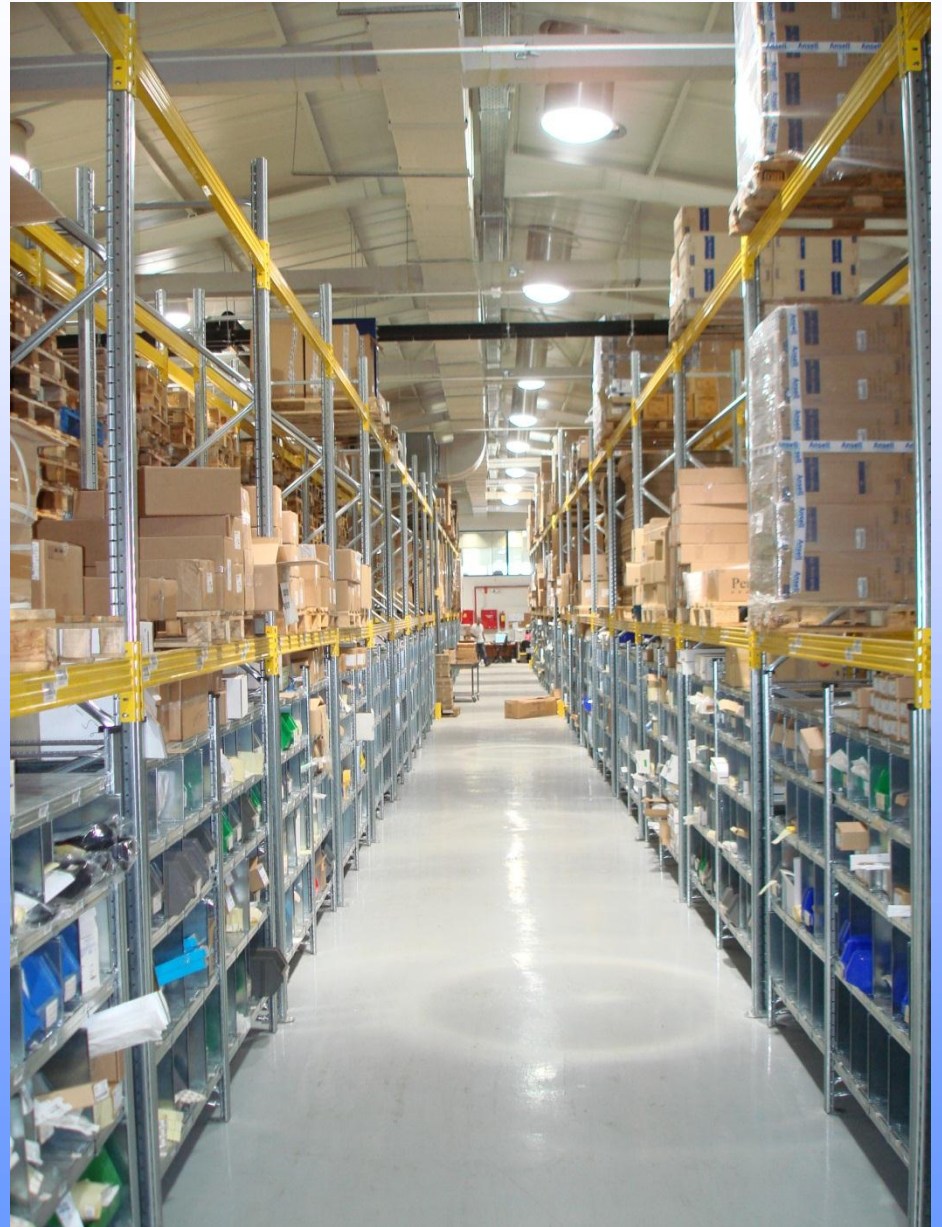
- 
- **HYGEIA HOSPITAL TIRANA**
2010 – Albania – 220 beds (90) - 25k sq.m - 12 ORs - 5 DRs - 1 ICU



HYGEIA GROUP

HYGEIA Group Commercial Subsidiaries

Y-LOGIMED supplies with
medical products, consumables
and implantable devices
HYGEIA Group hospitals, aiming
to economies of scale





HYGEIA GROUP

HYGEIA Group Commercial Subsidiaries

STEM – HEALTH S.A.

Stem cell bank network in Greece and the S.E. Europe

STEM-HEALTH HELLAS

Launched : 1st half of 2008



HYGEIA Group Diagnostic Centers



Bio-check – Central Athens



Poly-Diagnostic Center – Western Athens



HYGEIApolis





HYGEIA GROUP

HYGEIA & MITERA

COMMON MANAGEMENT



- ✓ CLINICAL LABORATORIES
- ✓ PATHOLOGY
- ✓ CYTOLOGY
- ✓ IMAGING
- ✓ INTL PATIENT SERVICES (IPS)
- ✓ WRITTEN POLICIES
(ADMINISTRATIVE & CLINICAL)



2008

- The **first obesity operation** in Greece with the **Robotic Surgical System** Da Vinci ® S
- The first **bypass operation** in Greece with da Vinci ® S **Robotic Surgical System**
- A **new therapy** for severe, **treatment-resistant depression** – For the first time in Greece
- Revolutionary method for **disturbing heartburns**
- **ROBOTIC CARDIOSURGERY**: **First mitral valve** operations in Greece with Da Vinci S
- **Robot-assisted microscope**: Latest advance in Modern Neurosurgery for **brain tumor resection**



HYGEIA GROUP

HYGEIA Group...*Proprietary Medical Methods*

2009

- ROBOTIC SURGERY: **Fibromyomas** were efficiently removed with da Vinci ® S **Robotic System**
- HYGEIA S.A.: The **largest investment in Radiotherapy** in Greece
- MITERA: Fertility hope for women with cancer! The **first ovarian tissue bank** established in Greece
- MITERA PAEDIATRICALS CLINIC: Greece's **first biventricular pacemaker implantation in a pediatric patient** suffering from a rare congenital heart disease
- HYGEIA: The first in Greece and Europe, **Robotic Thyroidectomy** with the da Vinci ® S System - Thyroid excision with no neck incision!



HYGEIA GROUP

HYGEIA Group...*Proprietary Medical Methods*

2010

- HYGEIA S.A: **Deep Brain Stimulation** (DBS) in patient with Obsessive-Compulsive Disorder (OCD)
- METABOLOMICS: **Check - up for fetuses** in MITERA Assisted Reproduction Unit
- HYGEIA S.A: **New Gamma-Knife**, the only one in Greece
- MITERA CHILDREN' S HOSPITAL: Treatment of pulmonary diseases **without thoracotomy in infancy age and childhood** - for the first time in Greece
- **CAMBRIDGE BREAST CLINIC** AT MITEPA



HYGEIA GROUP

HYGEIA Group...*Proprietary Medical Methods*

2011

- Remarkable scientific achievement in Down syndrome diagnosis with the contribution of MITERA
- Project SOCIABLE: **Motivating platform for elderly** networking, mental reinforcement and social interaction
- MITERA Pediatric Cardio surgical Clinic: New Certification for its Surgical Results
- HYGEIA: The First Robotic-Assisted Thoracic Surgery in Greece with the use of the da Vinci S Surgical System



HYGEIA = HEALTH



- ✓ 440 licensed – 279 operating beds
- ✓ 18 Medicine Clinics
- ✓ 25 Surgical Clinics
- ✓ 6 Diagnostic Laboratories
- ✓ 8 Imaging Laboratories
- ✓ 18 Operating Rooms
- ✓ 10 Outpatient Examination Rooms
- ✓ Physical Therapy & Rehabilitation



HYGEIA GROUP

HYGEIA Hospital... *Clinics*

Medical Sector

Cardiology Clinics (2)

Diabetes Clinic

Haematology Clinic - Hemapheresis

Internal Medicine - Oncology Clinics (2)

Internal Medicine Clinics (6)

Neurology Clinic

Pneumology Clinic

Special Units

Intensive Care Unit

Bone Marrow Transplant Unit

One-Day Surgery Unit

One Day Treatment Center

Surgical Sector

Aesthetic Plastic Surgery & LASER

Cardiac Surgery Clinics (3)

Cardiovascular Clinic

Ear-Nose-Throat Clinic

Gastrointestinal Clinics (2)

Head and Neck

Neurosurgery Clinic

Orthopaedics Clinic (5)

Plastic & Reconstructive Surgery Clinic

Surgical Clinics (5)

Thoracic Surgery Clinic

Urology Clinics (3)

Vascular Surgery Clinic



HYGEIA Hospital...Departments & Laboratories

HYGEIA GROUP

Allergy Department

Bone Densitometry and Body Composition Unit

Breast Center

Cardiac Catheterization Laboratory

Cardiac Ultrasound - Triplex Laboratory

Central Laboratories

Check-Up

Clinical Neurophysiology

Clinical Psychology

CT Scan - Magnetic Tomography & Magnetic

Angiography

Cytological Laboratory

Dental Implants & Tissue Regeneration

Nutritional Medicine

Transcutaneous Heart Valves

Dermatology

Ear-Nose-Throat

Electrophysiology, Pacemaker - Defibrillator

Department

Endocrine Office

Gamma Knife Brain Radiosurgery

Gastroenterology

Hepatology

Hirsutism Laser

Home Care

Interventional Radiology

Lithotripsy Center

Medical Physics

Molecular Biology

Neurodegenerative Brain Conditions - Memory Clinic

Neurosurgery and Interventional Neuroradiology

Nuclear Medicine

Ophthalmology

Outpatient Clinics – Emergency Room

Pathology Laboratory

PET/CT

Physical Therapy and Rehabilitation

Prostate Brachytherapy Center

Radiology

Radiotherapy and Oncology Center - C.R.O.

Research and Development of Heart Magnetic

Tomography

Respiratory Function Laboratory

Rheumatology

Ultrasonography

Urodynamic



HYGEIA Hospital has earned
Joint Commission International's
Gold Seal of Approval™



hygeia
hospital

MEMBER OF HYGEIA GROUP



Best Workplace 2011



1st Volunteering Award for "Environmental awareness against poverty"





HYGEIA Hospital
represented Greece
at the **European Business
Awards 2011**





Best company in Greece in Corporate Governance' award for 2011





HYGEIA GROUP

Sector Leader in Cutting Edge Technology



**Radiotherapy & Oncology Center
Linear Accelerator AXESSE of Elekta**



Da Vinci System® S

**Robotic revolution in
laparoscopic surgery**

Sector Leader in Cutting Edge Technology



GAMMA KNIFE BRAIN RADIOSURGERY
Leksell Gamma Knife® Perfexion™

1st Gamma Knife in Greece (2004)

SIEMENS-BIOGRAPH PET-CT
First established 2004
2,400 exams





HYGEIA GROUP

Sector Leader in Cutting Edge Technology



- 4 MRIs (1-3 T)
- 4 CTs (16-128 slices)
- 2 Gamma Cameras (one w/ flat panel)
- 4 digital angiographs



HYGEIA GROUP

HYGEIA Hospital...Centers of Excellence

- **CARDIAC CATHETERIZATION LABORATORY**
- **INTERVENTIONAL NEURORADIOLOGY**
- **INTERVENTIONAL CARDIOLOGY**
- **TRANSCUTANEOUS HEART VALVES (THV)**
- **BREAST CENTER**
- **ONE DAY SURGERY UNIT (ODS)**
- **ONE DAY TREATMENT CENTER**

HYGEIA Hospital...*International Co-operations*



(1995 – 1996)



(1999 – 2005)

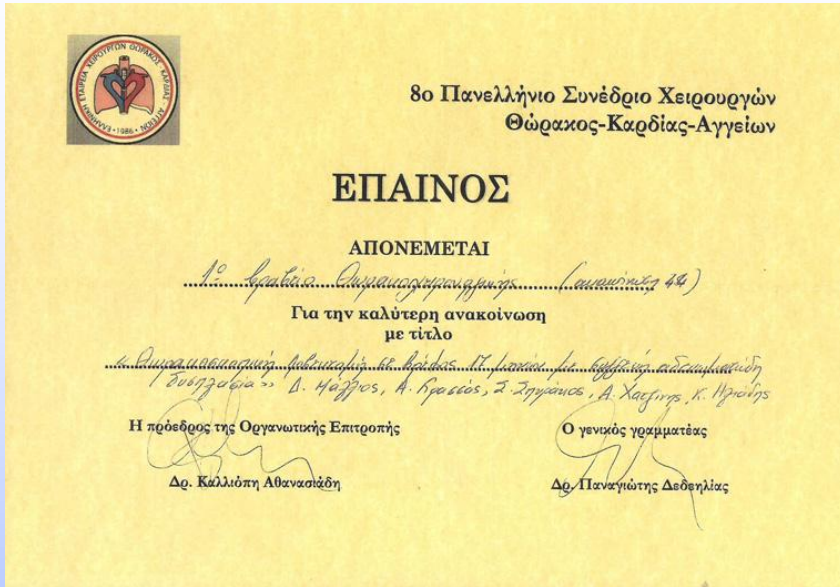


(2002 – 2008)

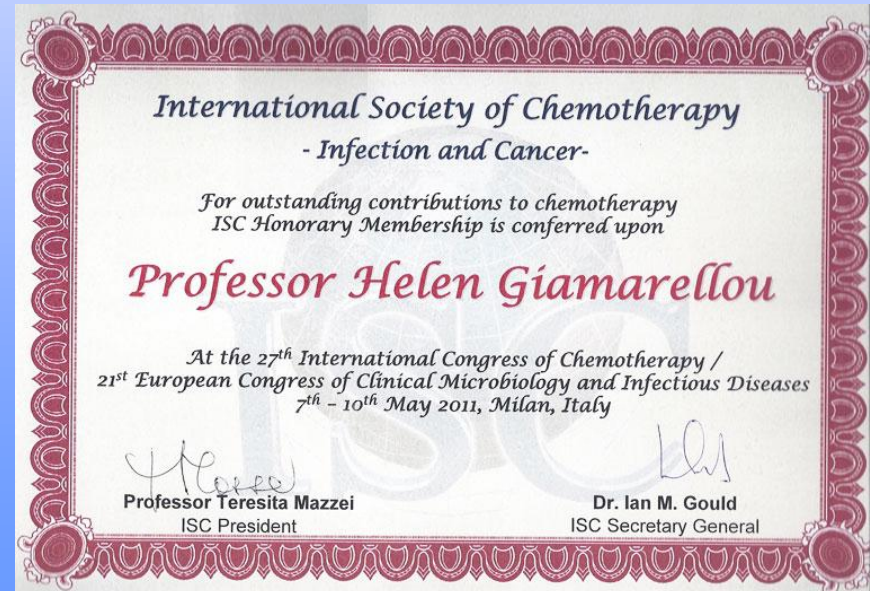


(2011 - ...)

HYGEIA Hospital...Physicians



**40% Board Certified
Senior Physicians**

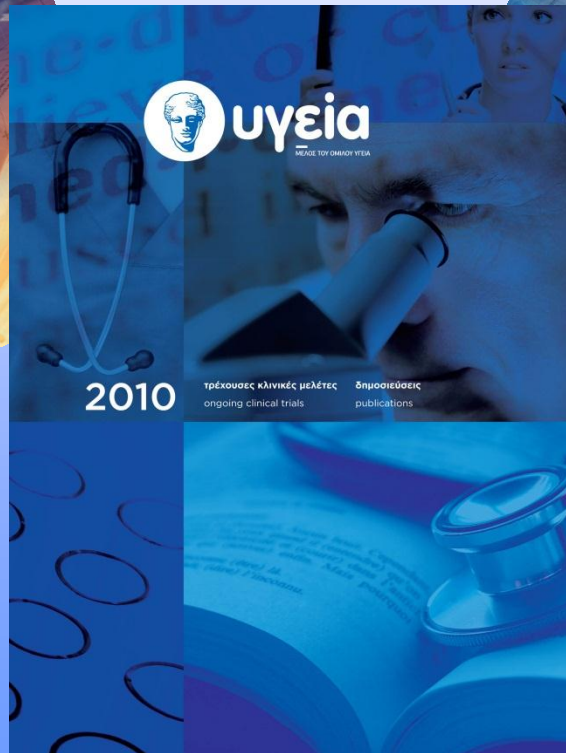




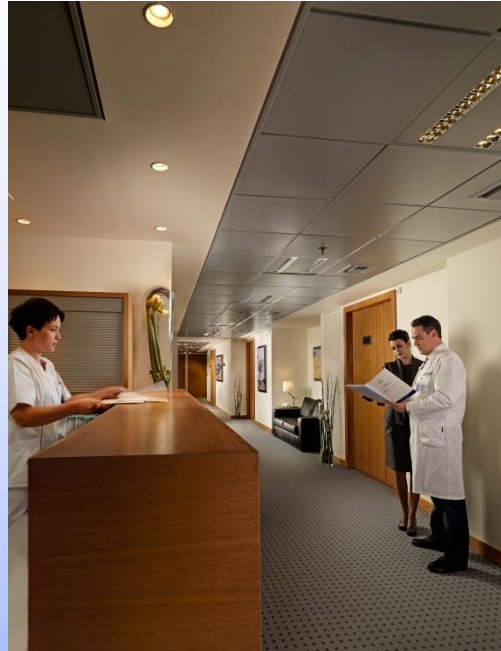


HYGEIA GROUP

HYGEIA...Scientific Presence



HYGEIA Hospital *VIP Services*





HYGEIA GROUP

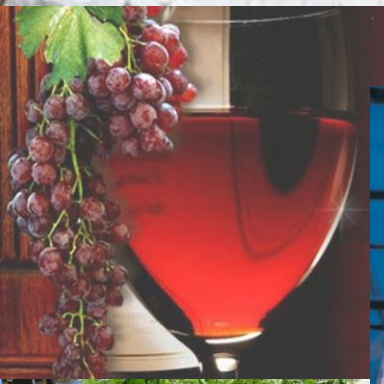
HYGEIA...*Intl Patient Services*



HYGEIA...Catering



Catering with executive Chef – HACCP Certification – Halal Certification in progress





HYGEIA GROUP

MITERA = MOTHER



Mitera Maternity Hospital

- MITERA is a modern Maternity, Gynaecology, Pediatrics and General Hospital adjacent to HYGEIA.
- The Hospital is licensed for 501 beds (322) Staffed with highly trained and experienced personnel.
 - 21 operating theaters
 - 22 delivery rooms and
 - 3 Intensive Care Units
- Mitera : leading Paediatrics hospital
 - numerous specialized services
 - Neurosurgery
 - Cardio surgery & ECMO
 - Endocrinology
 - video-fluoroscopic swallowing study
 - Cerebral Palsy Clinic



DELIVERIES AT MITERA MATERNITY HOSPITAL ADMISSIONS TO THE NICU (Years 1980-2008)

Total Births in Greece:	3.210.690
Births at MITERA Hospital:	392.631
Percentage of Births at MITERA:	12,22%
Admissions to NICU:	66.529
Percentage of MITERA births:	16,94%
Total neonatal deaths:	1.719
Total survived at MITERA:	390.912
Survival rate at MITERA:	99,56%
Survival rate at NICU:	97,42%



NICU department is hosted in a 600m² area

- Level III: Intensive Care Unit
Level II: Intermediate Care Unit
Level I: Simple Care Unit
- Highly qualified & experienced Neonatologists are available on a 24 hour basis
- Significant decrease in Perinatal & Neonatal mortality
- Mitera Hospital - a tertiary center, referral center for ECMO candidates.
Unique in Greece: NICU & ECMO Center in same building

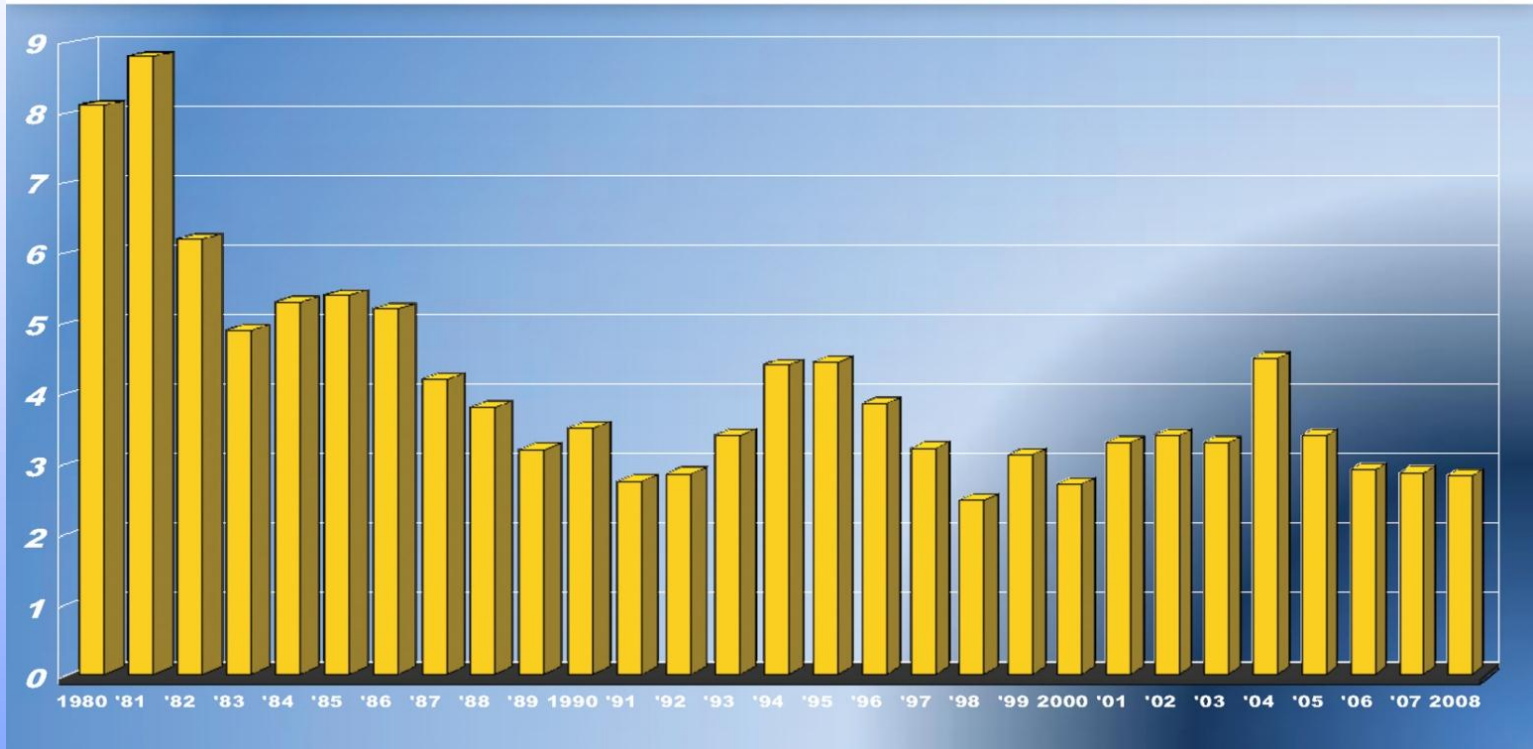




HYGEIA GROUP

MITERA... Neonatal ICU

Neonatal Mortality MITERA Maternity Hospital Years 1980-2008



1980 : 8,1‰ (5,8‰ early & 2,3‰ late neonatal mortality)

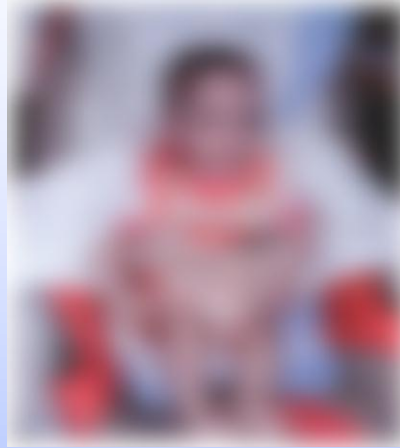
2008 : 2,83‰ (2,08‰ early & 0,75‰ late neonatal mortality)



HYGEIA GROUP

MITERA... Neonatal ICU

THANK YOU LETTER



To each and every one of you and all together, we owe a big “Thank you”, because thanks to you, today we hold in our hands our little angels. When we were close to you, we felt secure and during our difficult times you gave us the strength to go on. Due to your scientific knowledge and readiness, our little Taxiarchis is here with us today healthy and happy.

We thank you from the bottom of our heart

The parents

P.S. We will never forget you!



HYGEIA GROUP

MITERA... *Pedocardiac Surgery*

- Multidisciplinary Team Approach
 - Patient at the center of everyone's efforts
 - Continuous Quality Assessment / Control
-
- > 6000 outpatient visits / year
 - > 250 catheterizations / year
 - > 250 pediatric congenital cardiac operations / year

Excellent results assessed by

- < 2% mortality (favorably compares with European standard)
- Low rate of complications
- Recognition of clinical excellence (patient referrals)
- Recognition of academic excellence

MITERA... Pedocardiac Surgery



JOIN THE INTERNATIONAL COMMUNITY
OF PEDIATRIC CARDIOTHORACIC SURGEONS

Data Verification Certificate

This is to certify that:

*Department of Pediatric and Congenital Heart Surgery
(Chairman: George E. Sarris, MD, PhD),
Mitera Children's and Hygeia Hospitals
- Hygeia Group, and Athens Heart Surgery*

Successfully underwent verification of the data of operations performed in year **2008** according to the Source Data Verification Protocol of the EACTS Congenital Database on May 17-20th, 2009


Database Coordinator
Zdzislaw Tobota, MD


Database Director
Bohdan Maruszewski MD, PhD
Prof. of Cardiothoracic Surgery

www.eactscongenitaldb.org

Repeatedly awarded by
EACTS Congenital Database
with
DATA VERIFICATION
CERTIFICATE



JOIN THE INTERNATIONAL COMMUNITY
OF PEDIATRIC CARDIOTHORACIC SURGEONS

Data Verification Certificate

This is to certify that:

*Department of Pediatric and Congenital Heart Surgery,
Mitera Children's and Hygeia Hospitals, Hygeia Group
and Athens Heart Surgery Institute - Chief Surgeon George Sarris*

Successfully underwent verification of the data of operations performed in year **2009** according to the Source Data Verification Protocol of the EACTS Congenital Database on June 27th, 2011


Database Coordinator
Zdzislaw Tobota, MD


Database Director
Bohdan Maruszewski MD, PhD
Prof. of Cardiothoracic Surgery

www.eactscongenitaldb.org



JOIN THE INTERNATIONAL COMMUNITY
OF PEDIATRIC CARDIOTHORACIC SURGEONS

Data Verification Certificate

This is to certify that:

*Department of Pediatric and Congenital Heart Surgery
Mitera Children's Hospital - Chief Surgeon George Sarris*

Successfully underwent verification of the data of operations performed in year **2010** according to the Source Data Verification Protocol of the EACTS Congenital Database on June 27th, 2011


Database Coordinator
Zdzislaw Tobota, MD


Database Director
Bohdan Maruszewski MD, PhD
Prof. of Cardiothoracic Surgery

www.eactscongenitaldb.org



HYGEIA GROUP

MITERA... Breast Clinic



CAMBRIDGE BREAST CLINIC
AT MITERA HOSPITAL



► PROFILE

BREAST SERVICES

THYROID & PARATHYROID SURGERY

MEET THE TEAM

Philosophy

The **Cambridge Breast Clinic** was established to deliver the highest quality clinical care for the diagnosis and treatment of breast disease and breast cancer. Based on a **philosophy of evidence-based and multidisciplinary care**, developed in the Cambridge University Hospital since 1999, the Cambridge Breast Clinic can now offer the same level of clinical excellence from its purpose-built clinic in the centre of Athens.

Breast cancer management is based on guidelines currently used in Cambridge and delivered by breast cancer specialists currently working in Cambridge as well as Athens. In this way we hope to replicate the outstanding breast cancer survival results that have made Cambridge one of the **leading breast cancer units in Europe**.





HYGEIA GROUP

MITERA ...Laparoscopy

Minimal Invasive Techniques

2006 – 2010

4.000 laparoscopies & 5.000 hysteroscopies





HYGEIA GROUP

MITERA ... *In Vitro Fertilization*

- High success rate (38% pregnancy rate)
- Solutions to subfertility - variety techniques
- Procedures and protocols under strict Quality Control
- In largest Maternity Hospital - support from all specialties
- Complete fertility assessment
(male and female reproductive health)
- Accredited Laboratory staff
- A modern “Clean-Room”
- All Assisted Reproductive Technologies
- A highly qualified team of Consultant Gynecologist
experience from UK or USA IVF clinics





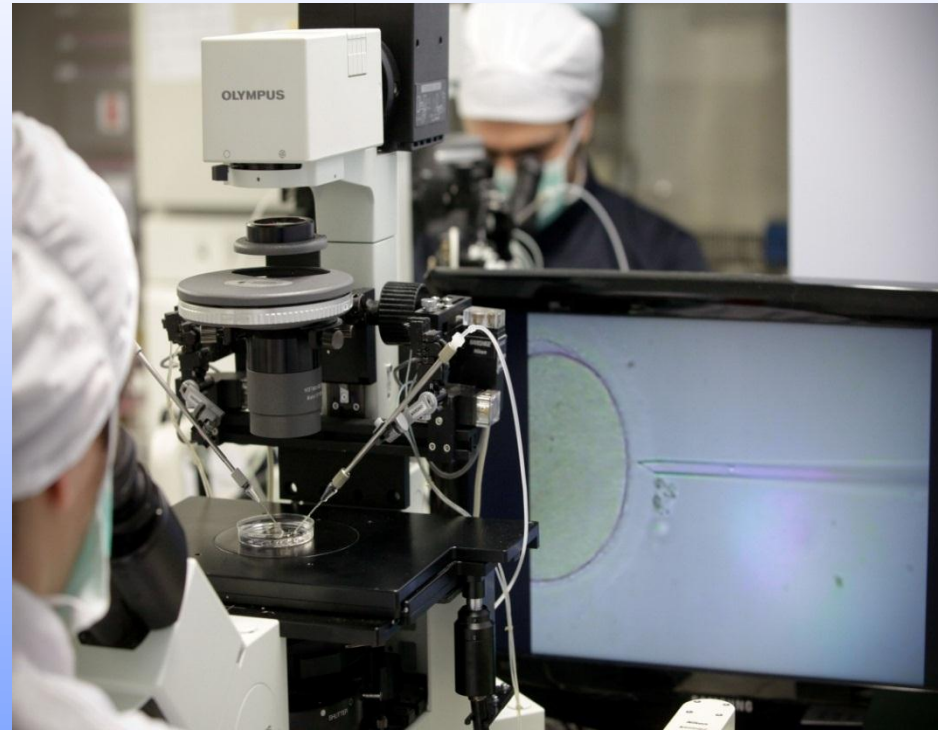
HYGEIA GROUP

MITERA ... *In Vitro Fertilization*

English, French, Flemish and German speaking staff

Website information and e-mail support - Monthly Patients evenings

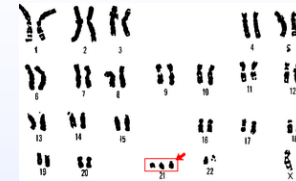
Laboratory open every day of the year! Saturday and Sunday oocyte pick-ups!





HYGEIA GROUP

MITERA ... *Genetics & Molecular Biology*



- **Since 1998**
- Highly qualified and experienced personnel
- Collaboration with reference centres and specialized centres worldwide (orphan diseases)
- External quality control schemes
- Chromosomal investigation (31.530 prenatal & postnatal cases)
- Rapid prenatal diagnosis
- Part of the scientific team that developed and now is validating a novel non invasive method for the prenatal diagnosis of Down syndrome from maternal blood
- Over **21.500** molecular genetic tests have been performed

Sector Leader in Cutting Edge Technology



**Open MRI 1.0T
(Philips Ambient Experience)**

**Hemodynamic-Angiographic
and Electro physical Laboratory**



MITERA Hospital...*Pediatric Clinic*



MITERA Hospital...*Infrastructure*



MITERA Hospital *VIP Services*





MITERA

MEMBER OF HYGEIA GROUP







HYGEIA GROUP

The Best New Option for International Patients



HYGEIA GROUP

HYGEIA...Privileges

- **Extensive range** of medical services that covers almost every medical need of an international patient.
- Vast experience in handling hundreds of LOG/ GOPs every year with **great efficacy**.
- Significant **cost containment** of medical services through rigorous internal auditing.
- **TEMOS** Certification
- **JCI** Accreditation





HYGEIA GROUP

HYGEIA Advantages...*Intl Insurance*

Strong ties with numerous major EU and International Insurance Companies that handle expatriate claims in Greece including:

- METLIFE ALICO
- AXA PPP
- BUPA
- INTERGLOBAL
- MSH
- VANBREDA
- MONDIAL USA
- INTERNATIONAL SOS
- ALLIANZ
- ING
- GENERALI
- CEGA
- EUREKO





HYGEIA GROUP

HYGEIA's USP... *IPS Department*

- **International Patient Services (IPS) Department** is the only **specialized** hospital department in **handling international patients** in Greece.
- Close cooperation of IPS department with doctors ensures a **guaranteed 24 hour response** with an interim report of the proposed medical treatment.
- **Tailor-made medical packages**, based on the medical history of the international patient.
- **Pre-determined medical packages** that offer guarantee of service and piece of mind.



HYGEIA GROUP

HYGEIA Advantages...*Medical Packages*

- Total Prosthetic Replacement of Hip/Knee/Shoulder Joint
- Percutaneous Transluminal Angioplasty with Stent insertion
- Implantation of Automatic Cardioverter/Defibrillator
- Insertion of Antitachycardia Pacemaker
- Aortic/Mitral Valvuloplasty (incl. TAVI)
- Laparoscopic Cholecystectomy
- Endoscopic Resection of Prostate
- Gamma Knife Perfexion Treatment
- IVF
- Pediatric congenital cardiac
- Prenatal and Delivery





HYGEIA GROUP

HYGEIA Advantages ... Location

- **Strategic partnership** with nearby and renowned 5 star hotels in Athens, offering top hospitality services to all accompanying persons of the international patient.
- It is the **biggest and closest health care group** to the Athens International Airport (AIA), offering fast and easy access to all international travelers.



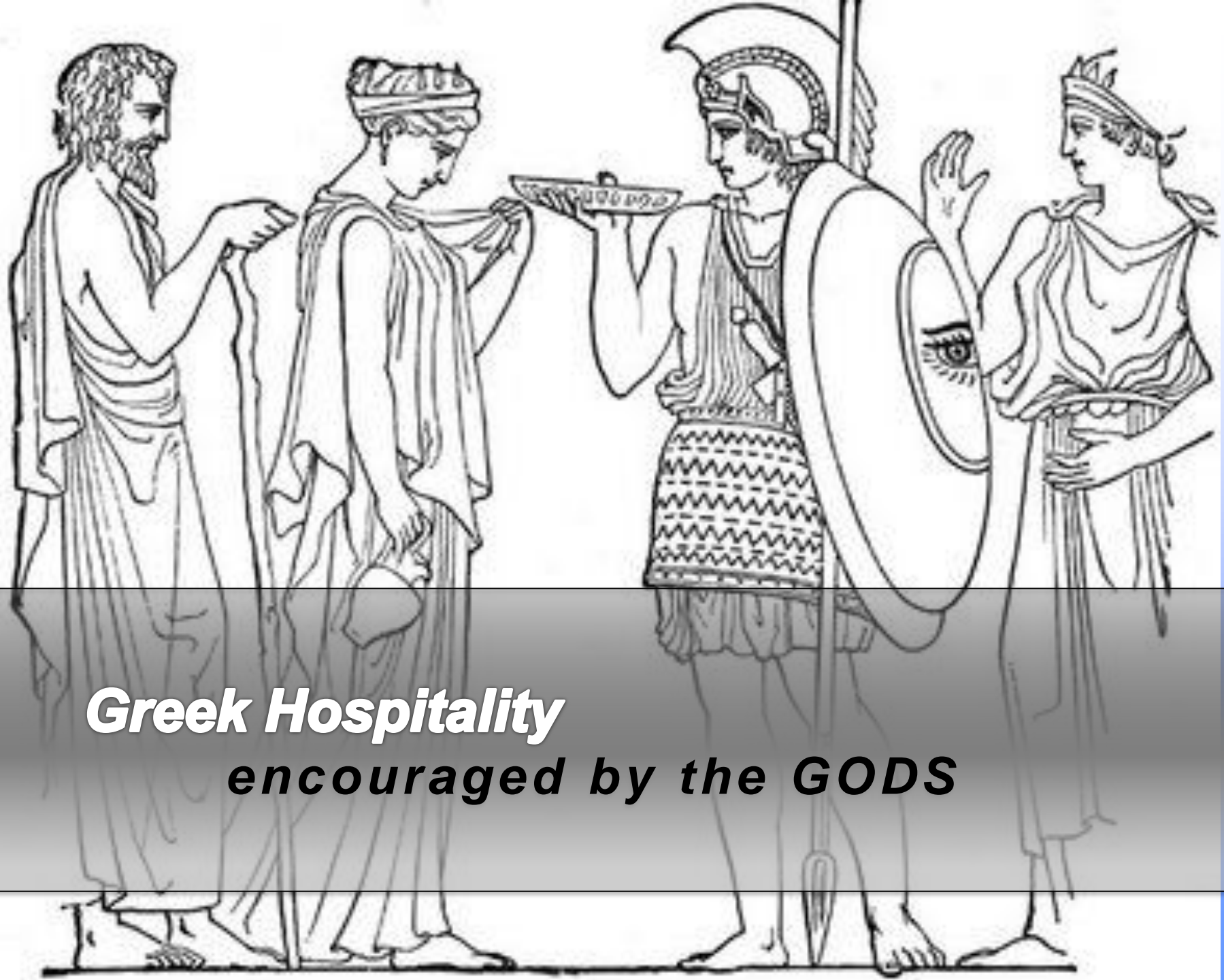
- **Greater Ease of Travel - No VISA** required for **EU & USA** citizens



HYGEIA GROUP

HYGEIA Advantages *History*

- **35 YEARS** of medical practice constitute the **first** and **biggest** Healthcare Group in Greece
- Proudly inheriting a **history of thousands of years** since Asclepius based on ...



***Greek Hospitality
encouraged by the GODS***



Greek Cuisine

Preferred by the GODS



Greek Medical Science of worldwide recognition





THANK YOU FOR YOUR ATTENTION

